

Murdoch print union may strike after ballot

THE TIMES

THURSDAY JANUARY 23 1986

25p

THE TIMES Tomorrow

- Revolving-door Britain Why some people come in... and others leave Lady of letters Russell Harty meets author Molly Keane Slippery soap TV spin-off to create a new Dynasty The team Jock Stein built Scotland manager Alex Ferguson looks forward to Mexico

Portfolio

Two readers shared the £2,000 Times Portfolio competition prize yesterday...

Changes in family TV viewing

Video recordings and multiple television ownership have changed the image of a family sitting down to an evening's viewing...

Double rebuff for Danes

Mr Uffe Ellermann-Jensen, the Danish Foreign Minister, met blunt refusals in London and Rome during a European tour...

Chess delay

The match between Gary Kasparov, the new world chess champion, and Anatoly Karpov is to be postponed for six months...

Cornhill buyer

Cornhill Insurance is being bought by Allianz Versicherungs of West Germany for £305 million...

Ulster view

"We feel bitter; they're trying to force us into a united Ireland," Bel Mooney spoke to ordinary Ulster people...

Kampala terror

Four children and several other people were shot dead by rampaging Uganda Government troops...

Geldof praise

After lunching with President Mitterrand in Paris, Bob Geldof, organizer of Live Aid, had high praise for French generosity...

BT setback

British Telecom's planned purchase of Mtel, a Canadian telecommunications group, is expected to be blocked by the Monopolies and Mergers Commission...

Holmes out

Terry Holmes, the former Welsh rugby union captain injured in both matches he has played since turning to rugby league...

The innovators

There has been a quiet revolution in Whitehall and the Civil Service now needs more innovators and risk-takers...

Table with 2 columns: Page, Section. Includes Home News, Law Report, Overseas, Arts, Business, Sport, etc.

MPs name Civil Servant as source of Westland disclosure

Thatcher statement today on leak inquiry

By Anthony Bevins, Political Correspondent

Downing Street sources said last night that the Prime Minister would make a "full and robust" Commons statement this afternoon on the results of a Westland leak inquiry...

The Prime Minister's statement will concentrate on the results of a Cabinet Office inquiry into the leaking of a confidential letter from Sir Patrick Mayhew, the Solicitor General, to Mr Michael Heseltine...

Mr Campbell-Savours also asked the Speaker for a "Continued on back page, col 7"



Mr Leon Brittan, Secretary of State for Trade and Industry, with Miss Colette Bowe, head of information at the department, who is alleged to have "leaked" the Solicitor General's letter to Mr Heseltine.

Bank base rate set to rise today as pound slides

By David Smith and Edward Townsend

A rise in bank base rates of 1 or 1½ points, automatically triggering an increase in mortgage rates, is expected today after another bad day for the pound yesterday.

The sharp fall yesterday occurred despite steady oil prices and gloomier US economic news. The price of North Sea Brent crude oil, for delivery in March, was about \$19.50 a barrel.

Cardinal in split with charity

By Clifford Longley, Religions Affairs Correspondent

Cardinal Basil Hume, Archbishop of Westminster, withdrew his patronage from the Royal Society for Mentally Handicapped Children and Adults (Mencap) yesterday in protest at its support for experiments on human embryos.

Continued on back page, col 1

Anger at siege

Libyan's return

By Stewart Tendler

One of the Libyans besieged in the Libyan People's Bureau was then expelled after the murder of WPC Yvonne Fletcher has been allowed to return to Britain...

Mr Rabha has been interviewed by police and is not considered a suspect in the shooting of the WPC as she guarded a Libyan dissident demonstration in April, 1984. However, his return raises issues over the British stand on the incident.

One senior police officer expressed private anger yesterday at an apparent retreat in the Government position, and the Police Federation announced that it would raise Mr Rabha's return with the Home Secretary.

Continued on page 2, col 5

Murdoch to see print leaders

By Donald Macintyre, Labour Editor

Mr Rupert Murdoch, chairman of News International, will today meet leaders of the print unions threatening industrial action against the company's Fleet Street newspapers.

Continued on page 2, col 4

Peres plea to seize chance for peace

By Nicholas Ashford, Diplomatic Correspondent

Mr Shimon Peres, the Israeli Prime Minister, made a powerful plea for progress towards a Middle East peace settlement yesterday, but his talks with British Government leaders revealed there were still obstacles to direct talks between Israel and a Jordanian-Palestinian delegation.

Continued on page 2, col 4

Side effects cause drug withdrawal

By Robin Young

The chemical company Hoechst yesterday announced that it has withdrawn the anti-depressant drug Merital, after a rapid increase in reports of serious side effects among patients using the drug in Britain.

Continued on page 2, col 1

Ships move in for last Aden rescue

By Our Diplomatic Correspondent

A big evacuation operation was under way last night to remove the remaining foreign nationals from Aden, where rival Marxist factions have been engaged in a bloody - and still unresolved - power struggle for the past nine days.

Continued on page 2, col 2

Group Lotus taken over by General Motors

By Lawrence Lever



Group Lotus, maker of the famous range of high-performance sports cars is being taken over by General Motors, the world's largest car group, manufacturers the Cadillac, Vauxhall and Opel ranges.

Advertisement for Intercity Finance Ltd. featuring 'REALLY CUT' and 'NOW HERE'S A WAY TO REALLY CUT'. Includes contact information and a coupon.

Changes in television viewing

Boom in video recorders ends family occasion of watching programmes

By David Hewson, Arts Correspondent

The image of British families sitting around a television set for an evening's entertainment was no longer true, the Independent Broadcasting Authority said yesterday.

Its latest research showed that the ownership of video recorders and multiple television sets had altered viewing habits.

Minority offended by violence

The survey's findings were cited by the Independent Broadcasting Authority as evidence to disprove rising public concern about the effects of television violence.

have different expectations and habits to bring to viewing and to using the television in ways other than merely to broadcast.

Mr Michael Sweeney, the IBA research officer, said: "The IBA's audience research showed that 1985 was a watershed in the role of television in people's lives."

Two jailed for torture of Mr X

Two men were jailed yesterday for torturing and blackmailing a Civil Servant who was lured into a sex trap.

uses for the television other than receiving live ITV or BBC, such as video recorders or home computers.

Mr David Glencross, IBA director of television, said of television entertainment: "There very rarely is a sense of occasion except on a major event. It is simply one more tool around the house."

Equal rights case over invalid care allowance

The Government's refusal to pay a married woman to look after her invalid mother was the clearest possible piece of sex discrimination, the European Court of Justice was told yesterday.



Kimberley Daggitt, aged 16 months, who cannot swallow food or drink, receiving food by nasal drips from her mother yesterday.

Baby who cannot eat or drink

aged 16 months, has not been able to eat or drink since she was born.

Hidden bias in credit assessment

Women may still be finding it harder than men to get loans and credit cards because of hidden discrimination in modern credit-assessing methods.

Advertisement for 'The U.K.'s most comprehensive and versatile address file...' featuring a grid of letters and the text '...all-purpose for all business.'

More deaf children may be victims of antibiotic spray

By Thomson Prentice, Science Correspondent

Deaf children whose hearing was destroyed in hospital accidents more than 10 years ago are still seeking compensation.

Life sentence for murder of film director

A man was sentenced to life imprisonment today by the Central Criminal Court for the "horrific" murder of the son-in-law of Lord Normanby.

Appeal to curb city sprawl is rejected

The Government has rebuffed a top-level plea from Oxford for tight controls on development sprawl in the city.

Bird life lures couple to isle

An oil executive and a shopkeeper are turning their backs on the comforts of modern life to become the wardens of the windswept and barren island of Skomer in Wales for the next 10 years.

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Advertisement for 'THE POSTCODE PORTFOLIO' with a coupon for a free copy.

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Westland sequels • Civil servant named Demands for Thatcher statement on leaked letter

Commentary Geoffrey Smith

The more the Government is embarrassed by Westland, the greater the chances of a hung Parliament after the next election. This gives added point to what Mr David Steel has been saying about the Alliance's terms for a coalition.

The first element of this package would be a commitment to legislate in the first session of the next Parliament for the introduction of PR for local government and European parliamentary elections.

Detailed scheme to be published

He is not specific about what the question would be in such a referendum. It could be just on the principle of PR. It could be on a particular system. The Alliance intends to publish a detailed scheme for the introduction of the Single Transferable Vote in its programme before the election, possibly in a separate document in the not too distant future.

WESTLAND

The Speaker (Mr Bernard Weatherill) made clear in the Commons that he was not prepared to be drawn into political controversy in the wake of the Westland controversy.

He faced a barrage of points of order on two issues: first, whether the Government would make a statement about its inquiry into a letter written by the Solicitor General to Mr Michael Heseltine, when Secretary of State for Defence, second, whether Mr Leon Brittan, Secretary of State for Trade and Industry, was quoting directly from a Cabinet document.

Mr Brittan was quoting directly, the document had to be published. On Tuesday, the Speaker had ruled that the passage concerned was couched in reported speech, the appropriate form for a paraphrase of minutes. He ruled it was not a quotation.

has been given immunity from prosecution. This was reported last night on the radio and repeated today (Wednesday) as the first item.

Yet we come to the House and find that no statement is to be made by the Prime Minister or the Attorney General (Sir Michael Havers).

It is an abuse that no information is given to us by ministers. We should have a statement from the Prime Minister or Attorney and we should not have to wait until tomorrow. We are with you, Mr Neil Kinnock. Leader of the Opposition: it is part of the duty of this House to ensure that we protect people in the Government service and who by virtue of their office, are not in a position to speak for themselves publicly.

by party business managers - the usual channels. Mr Dennis Skinner (Bolsover, Lab) said that week the Government, in response to requests for statements on the Westland affair, said there was nothing to worry about, that everything was in order.

We go into the same procedure (the went on) all over again this morning. We are with you, Mr Neil Kinnock. Leader of the Opposition: it is part of the duty of this House to ensure that we protect people in the Government service and who by virtue of their office, are not in a position to speak for themselves publicly.

There was another cover-up at the weekend. The Speaker was clearly in this invidious position whereby the Government refused to make a proper statement. As a result there had been a request for a statement. We intend to get the truth out of this tawdry Government which has covered up from the very beginning. The truth will out. The Speaker: I am deeply grateful for what he said about my position. I feel that very strongly. (Laughter).

be well aware of the Government's preference for a European minority shareholding in Westland and attached weight to that preference. The Secretary of State noted what Sir John said. He said that European minority shareholding was in both commercial and political interests of the Government.

The quote by the Secretary of State for Trade and Industry at the dispatch box was from that minute. I have underlined in my note here on the minute that area which he quoted from.

He said: "The Government's preference is a European minority shareholding in Westland"; and he then said that a European minority shareholding was in both the commercial and political interests of the Government. We have a direct quote. We cannot have a paraphrase. As I now have this document in my possession would you, Mr Speaker, please say whether or not you gave yesterday when you did not have this information available to you?

House. It would seem therefore to be unanswerable that the minister was quoting from the document and I find it difficult in these circumstances to understand how a different conclusion should be come to.

The Speaker: I hope the House is not going to seek to draw the Chair into what has become a political argument. Yesterday I ruled on the evidence brought before me by Mr Campbell-Savours. I have absolutely no authority to send for any other paper or still stands.

Mr Morrice: The House is entitled to know whether the ruling still stands; whether the ruling of the minister inadvertently or deliberately quotes from a document, whether it be a Cabinet minute of Cabinet paper or any other paper still stands. The Speaker: Mr Campbell-Savours said out in full the ruling: it is perfectly plain that if there is a direct quotation then it is necessary to say so. If there is a paraphrase, I'll not rule that on the evidence before me, it was a paraphrase and that ruling stands.

I do not think it would be possible for me to know whether ministers are quoting from Cabinet minutes or not. I cannot possibly know that.

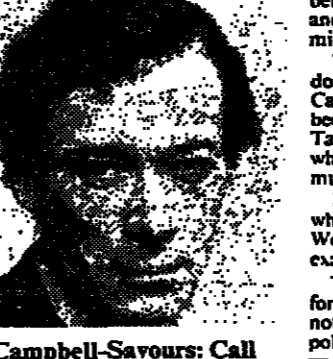
Mr John Morris, chief Opposition spokesman on legal affairs: If this is a direct quotation, the Government should table the document.

The Speaker: I think it would be up to the Government to decide whether they should do that. (Protests) I am not party to what goes on in Cabinet. I have no idea whether Mr Brittan was quoting from Cabinet minutes. My judgment on the evidence placed before me was that it was a paraphrase. Mr Kevin McNamara (Hull North, Lab): Your ruling was based on the evidence placed before you. Mr Campbell-Savours has now led fresh evidence before you. On the basis of the evidence laid before you, your original ruling could stand, but you are in a position to make a fresh ruling.

The issue is not a matter between Government and Opposition; it is a matter of whether there are two classes of MP, those who follow the rules the Government laid down and every other MP.

If it is clear the Government is operating in a different way which exempts them from the rules of the House, that is a matter for the House and for you and not a matter of inter-party controversy.

The Speaker: I am aware this is a matter of high political controversy. What I think is highly dangerous is there is an apparent attempt to draw me into some of these arguments. (Protests) I am perfectly prepared to do, and it is right that I should, discharge my duties fully and fearlessly, and I shall do so. But I hope the House will not draw me into what is, after all, a political argument.



Campbell-Savours: Call for fresh look at ruling

that to me. I would have an opportunity to look at it but I am not prepared to rule on it now.

Making local councillors more accountable to voters

RATE REFORM

The Government's Green Paper on rate reform would be published next week followed by a White Paper about this time next year.

Mr Kenneth Baker, Secretary of State for Environment, indicated in the Commons that the way he would see the electorate would be able to see the attractions of the proposals of the Government and those of other parties before the next general election.

He said that one of the elements of the present system was resource equalization where there was a substantial transfer of resources from the more prosperous to the less prosperous areas. In the Green Paper he was quantifying this and setting out the pros and cons of the system and whether it should be reviewed.

At the moment it is difficult to judge whether councils are efficient or inefficient or thrifty or not because of the complicated grant system.

Mr David Atkinson (Bournemouth East, C) in view of the totally discredited and unsupported support grant system that continues to penalize the thrifty, will Mr Baker use the opportunity of this Green Paper to abolish this system lock, stock and barrel, replace it with a local government finance system which holds councils more accountable and also broaden their scope to raise their own expenditure?

Mr Baker: Yes, I agree with Mr Atkinson when he says the purpose of any change is to improve local accountability and bring some to come to the local electors the spending results and consequences their councillors.

Mr Kenneth Baker (Lincoln, C): SSIS will continue under fire until notification is completed. Although NCC has been greatly helped by extra Government funding, could he give some indication when notification will be completed?

Mr Baker: Mr Carlisle is on a good point. The chairman of the NCC has told me that he hopes that the process of notification will be completed this year and that he will be in a position to consider when extra funding for the NCC of £9.4 million following a 25 per cent increase last year.

Mr Peter Hardy (Wentworth, Lab): Does he share our hopes that the losses of these valuable sites, important to our national heritage, will soon end? If so, it will be largely due to the Amendment Act introduced by Mr David Clark (South Shields, Lab), for which the Government sought the total credit.

Watchdog still to decide on links with drug firms

Ten new members have been appointed to the Medicines Commission, the Government's senior drug safety and regulatory body, before agreement has been reached on disclosure of any links they may have with drug companies.

whether doctors and others on the committees have links with drug companies through drug trials, company consultancies or shareholdings. When the committees take decisions of commercial and safety importance. Pharmacologists say such involvement could be worth between £1,000 and £15,000 a year. However, they also accept that the necessary links between medicines and drug companies mean that constructing the committees from people without drug company ties would be impossible.

Drive to end school animal tests

A country-wide campaign against the use of animals in schools and universities was launched yesterday by the National Anti-Vivisection Society, which said there were growing numbers of distressed students whose consciences were being stifled.

which represents 1.25 million students in the campaign wants dissection to be abolished from A level biology. Last week the examination boards restated their policy that the dissection of animals was an integral part of A level biology and that students should have first-hand experience of it.

Concern over vandalism at scientific sites

ENVIRONMENT

The Government puts its money where its environmental mouth is. Mr Kenneth Baker, Secretary of State for Environment said during Commons questions. He was taking part in exchanges about the damage done to sites of special scientific interest and progress being made in notification of the sites.

Mr Baker said that the Nature Conservancy Council had advised the Secretary of State that the Countryside Act was introduced, just more than 500 sites had been damaged. In most cases, the damage had been relatively minor and short-term.

Mr Richard Wainwright (Colne Valley, Lab) said the Government was effectively to restrain public bodies from their destructive intentions? Mr Baker: If he gives me details of specific ones, I will personally investigate them because I am as passionate as you are with loss of the damage to these sites.

Renault challenges for family car market

Renault France has disclosed preliminary details of a new challenger in the family saloon and medium fleet car market, which is dominated in Britain by the Vauxhall Cavalier, Ford Sierra and Austin Montego.

The Renault 21, which will replace the long-running Renault 18, will make its debut at the Geneva Motor Show in March, and then go on sale in continental showrooms, but it will not be available in Britain until June.



The Renault 21, available in Britain from June.

Appeal on new exam

TEACHERS' PAY

The teachers' dispute must be brought to an end before further progress can be made in education, Lord Irving of Dartford (Lab) said when he opened a debate in the House of Lords on the problems facing schools.

It was clear, he said, that the only way to resolve the strike was for the Government to accept a interim settlement in return for an independent inquiry which would provide an assessment of their work.

The Secretary of State for Education and Science, Sir Keith Joseph, had to accept a large share of the blame for the sorry state of affairs.

Restrictions on ministers

LOCAL GOVERNMENT

A Labour new clause to prevent the Local Government Bill from frustrating the Local Government (Access to Information) Act 1985 was rejected without a division in the Commons on the report stage of the Local Government Bill.

Mrs Angela Rumbold, Under Secretary of State for Environment, said nothing in the Bill would prevent a local authority giving proper and honest information about its activities to its electorate.

provided that it was not of an overtly political nature. Mr Allan Roberts (Bootle, Lab), moving the new clause, said nothing could be done to allow a loophole to get round the Access Act, refusing to release documents on the grounds that they were political. It was a censorship Bill of the worst kind.

Westminster skyline to change

A short stretch of the Westminster skyline close to Big Ben will disappear in the next few weeks when demolition teams move into a 110-year-old bridge of shops and offices in Whitehall.

Britain to join A-sites study

The Government has agreed to take part in scientific evaluations of whether it is technically possible to clear up the remaining radioactivity at the sites of Britain's atom bomb test in Australia in the 1950s.

The evaluations will be carried out by a technical assessment group which is expected to produce an interim report in May. The Government is also to be represented on a new consultative group which will discuss and monitor progress on the rehabilitation of the test sites. The consultative group will include representatives of Aboriginal interests.

Coalition offers Alliance more

World it not be possible to delay the referendum perhaps by stringing out the discussions on the precise form of the question, and then to break off the coalition in the third year. When another election might not seem necessary.

Parliamentary today

Commons (1.30): Debate on Opposition motion on Garçon and on the situation in schools. Lords (3): Shops Bill, committee. Gaming (Amendment) Bill, second reading.

Younger to meet GEC Avionics over future of Nimrod project

By Rodney Cowton, Defence Correspondent

Mr George Younger, Secretary of State for Defence, is expected to meet senior officials of GEC Avionics early next week about the Nimrod Airborne Early Warning aircraft project which appears to be on the brink of cancellation.

Ministry of Defence officials and GEC the principal contractor continued yesterday to work on options which might still enable the survival of the project which has been in progress since 1977 and has cost about £1 billion.

There is, however, profound doubt in the ministry whether GEC can achieve the minimum performance standards required to enable the aircraft to be brought into service with the Royal Air Force.

At the meeting, between Mr Younger, Mr James Prior, chairman of GEC, and Lord Weinstock, the company's chief executive, the fundamental question will be whether GEC can improve substantially on the proposals it has so far put to the ministry.

If it cannot offer better prospects than of bringing the project to a satisfactory performance level at an acceptable cost and within a reasonable time, then the prospect would be for the Cabinet to consider cancelling the project, and a search for alternatives to meet the RAF's needs.

Among the difficulties which Nimrod is experiencing are an inability adequately to track slow-moving objects over land and to cope with the mass of information which its radars provide.

GEC is likely to react vigorously to any move to cancel the project or to blame it

for the cancellation. It is known to believe that many of the criticisms made of it are unfair.

In negotiations during the past two months, which have included two meetings between Mr Michael Heseltine, then Secretary of State for Defence, and Mr Prior, there has been a wide gap between the two sides, with the company at one stage putting forward proposals costing more than £400 million, while the ministry was thinking of a price of about £100 million.

Those figures would be just to achieve an initial operating standard which, RAF sources say, would be in some respects 25 per cent below the required standard. It is estimated that it would require an additional £300 million to bring the aircraft up to the full performance standard.

Even if the project went ahead, the Nimrods would not be in squadron service until 1987-88, about five years behind the original timetable. At a cost of around £100 million each they would be the most expensive aircraft ever operated by the RAF.

If the project is cancelled, the options likely to be considered are the Boeing Awacs, which is in service with Nato, the Hawkeye E-2C, which the United States Navy operates, and the Orion P3C made by Lockheed.

The cost of any of those options, depending on the number of aircraft bought, would be likely to be in the region of £600 million to £800 million and would create enormous pressures on the defence budget which, in any case, will be under strain during the next few years.



The painting of Ian Botham by the Scottish artist, John Bellamy, which was unveiled in the National Portrait Gallery in London yesterday.

Botham 'set to be a millionaire'

Ian Botham, the cricketer, is set to be the highest-paid British sportsman after a deal signed with Nike, the sportswear company, Mr Tim Hudson, his manager, said yesterday.

Botham will promote the whole range of sports gear produced by Mr Hudson's company and bought by Nike, including rugby shirts and tennis shoes, not just cricket clothing and equipment.

"If everything sells in the United States, as Nike expects them to, Ian will be a millionaire," said Mr Hudson in London at the unveiling of a painting of Botham at the National Portrait Gallery.

Botham, who is the first player since W. G. Grace to have his portrait hung in the gallery, did not attend the unveiling as he and his wife, Kathryn, have influenza and are confined to their hotel in Hong Kong.

Mr Hudson said: "Nike is spending large six figures on promoting his image alone and it puts Ian on the same scale as the highest US earners like John McEnroe and the basketball player, Michael Jordan. He is the first British sportsman to get such a deal in the US and will be the highest paid."

Botham would be sold "as the English look, not necessarily public school but definitely cricket style".

The portrait, by the Scottish artist, John Bellamy, was commissioned by the gallery's trustees and was praised yesterday by art experts, although other viewers expressed disapproval.

Method of hospital rundown criticized

By Nicholas Timmins, Social Services Correspondent

Stringent criticism of the way in which Stanley Royd Hospital is being run down to meet the policy of care in the community for the mentally ill has come from the inquiry into the outbreak of food poisoning at the hospital. Other psychiatric hospitals are criticized by implication.

The policy, the inquiry says, is "wholly admirable" and "to be applauded". But it gives a blunt warning that the way it is being implemented has restricted both capital and revenue expenditure at the hospital, to its disadvantage, and that it must be appreciated that the changes will cost considerably more, at least during the period of the change-over.

"Expensive changes should not be made unless they can be afforded," the inquiry says, "and they cannot be afforded if the cost is that patients in the existing hospitals are not properly cared for."

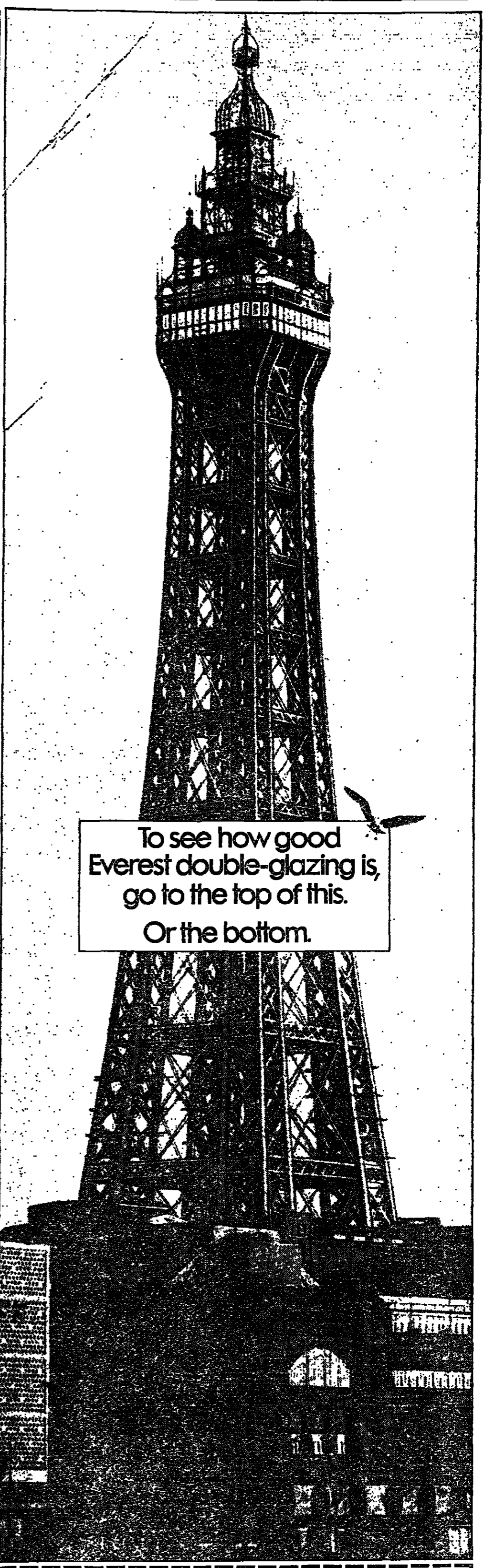
The inquiry found that lack of finance, as such, did not contribute to the food poisoning outbreak in 1984, in which 19 patients died. But the inquiry was told that an already poorly staffed hospital had difficulty recruiting nurses because many preferred to work in the newer community services than in an institution, and Yorkshire Regional Health Authority's formula for withdrawing money from Stanley Royd to develop services elsewhere appeared "wholly arbitrary", the inquiry said.

The £30-bed hospital lost £200,000 of its £3.5 million budget when a new unit was opened at Pontefract, but the change reduced the number of patients in Stanley Royd by only 11. "This change effected a reduction in the short term."

Even with community care, the inquiry says, the Stanley Royds of this country, or their replacements, will still be needed to care for some long-stay and elderly disturbed patients who will never be able to remain in the community.

"The evidence presented to us suggested strongly that it has not been appreciated by everyone that these proposed changes necessarily involve a considerable increase in expenditure, at least during the period while they are taking place, for the new facilities have to be staffed and staffed while the old facilities have to be at least maintained at a satisfactory level."

In spite of the regions' statement that the changes should not involve detriment to existing facilities, that "cannot be more than the expression of a pious hope", given the overall picture of the way the changes are planned, the inquiry said.



To see how good Everest double-glazing is, go to the top of this. Or the bottom.

More women graduates going into commerce

By Lucy Hodges, Education Correspondent

Many more women graduates are going into commerce, accountancy, banking and insurance as well as manufacturing industry, a survey published yesterday states.

Women graduates have perhaps been more able to take advantage of the widening opportunities than any other sector of the female workforce, it says.

This follows changes in the universities and polytechnics. Many more women now get a degree.

The survey, *What Do Graduates Do?* is compiled by the Association of Graduate Careers Advisory Services and sponsored by Touche Ross, chartered accountants. It shows a 50 per cent rise in the number of women joining manufacturing industry.

Unemployment among women university graduates has been less than that for men - 7.4 per cent compared with 8.5 per cent for men last year.

Sex discrimination remains a difficulty. The report says: "Certain employment areas continue to prove difficult for women to enter and they are often under-represented in the higher levels of management."

Rebuke over closure of rail works

By David Felton, Labour Correspondent

A church-sponsored inquiry into the closure of the British Rail engineering works at Swindon by the end of March is highly critical of the way the closure was handled by the management.

The report of the inquiry, which was published yesterday, said that the management of British Rail Engineering Ltd (BREL) "should be severely censured for their inconsiderate and inconsistent handling of the affair prior to the closure announcement".

The inquiry, headed by the Bishop of Malmesbury, the Right Rev Peter Firth, was established to examine the social impact of the closure of the works, with the loss of 2,000 jobs, on Swindon and surrounding areas. It found that because of the way in which the closure was handled tens of thousands of local people would lose trust and respect for authority.

About 400 jobs are being retained at Swindon because the company has given a commitment to keep open the machine and spring shops as well as the foundry for 12 months.

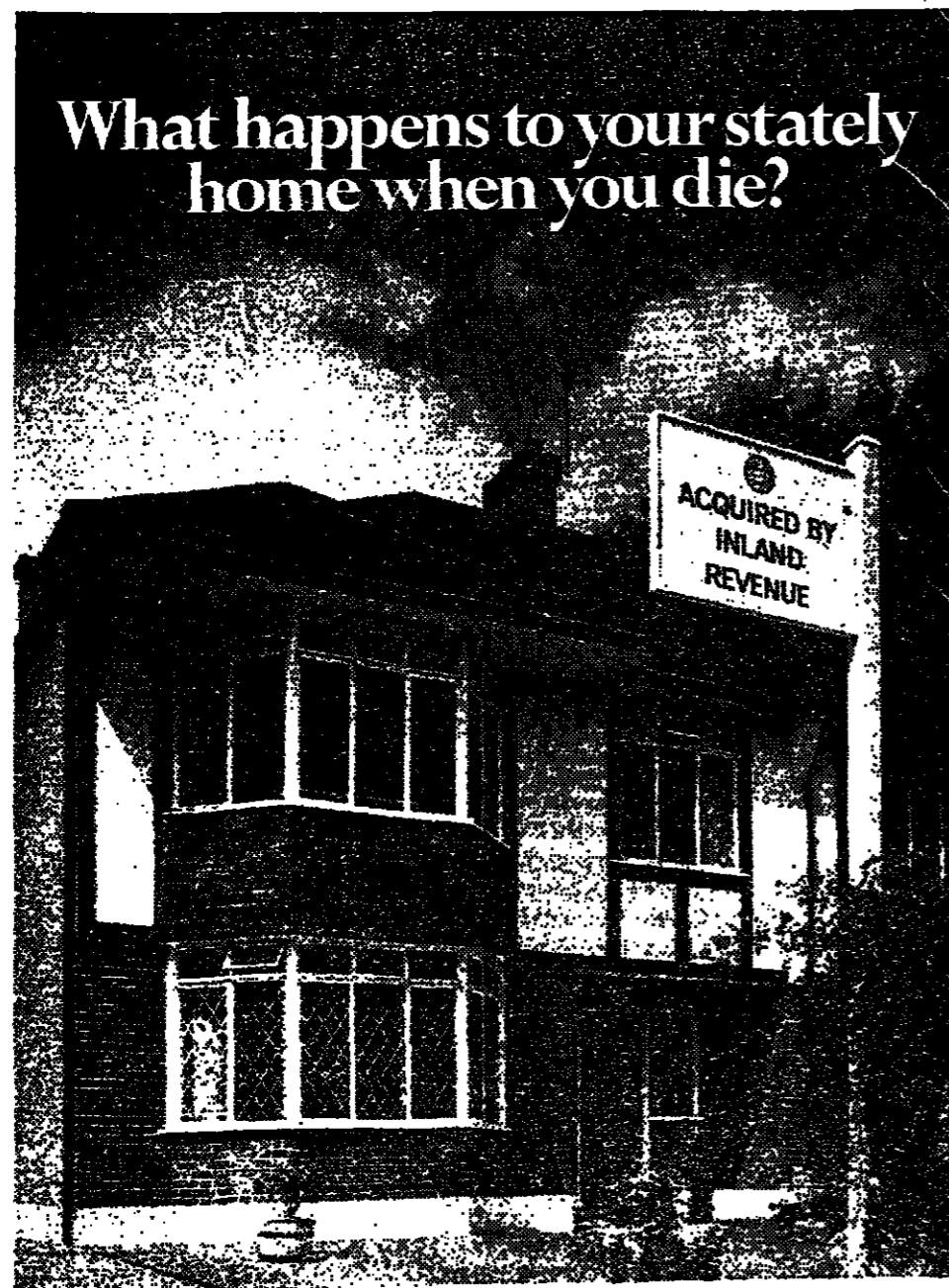
The other members of the inquiry panel included Lord Scanlon, former president of the Amalgamated Engineering Workers Union, Mr Douglas Strachan, a former senior executive with Allied Breweries, and Mr John Garnett, director of the Industrial Society.

Brel was said by the inquiry to have announced the closure of the works to national union officials who told the people of Swindon. Subsequently, the management made press announcements and distributed a video to company sites outside Swindon explaining the need for the closure of the Swindon works if other centres were to survive.

The local council Thames-down Borough Council, which opposed the closure, is also criticized for failing to co-operate with Brel in discussions on how to ameliorate the damage to the community.

A Brel spokesman said the company "takes very strong exception" to the report's allegation that it had been inconsiderate and inconsistent.

The company said that it has also established a development agency to try to bring jobs back to the site.



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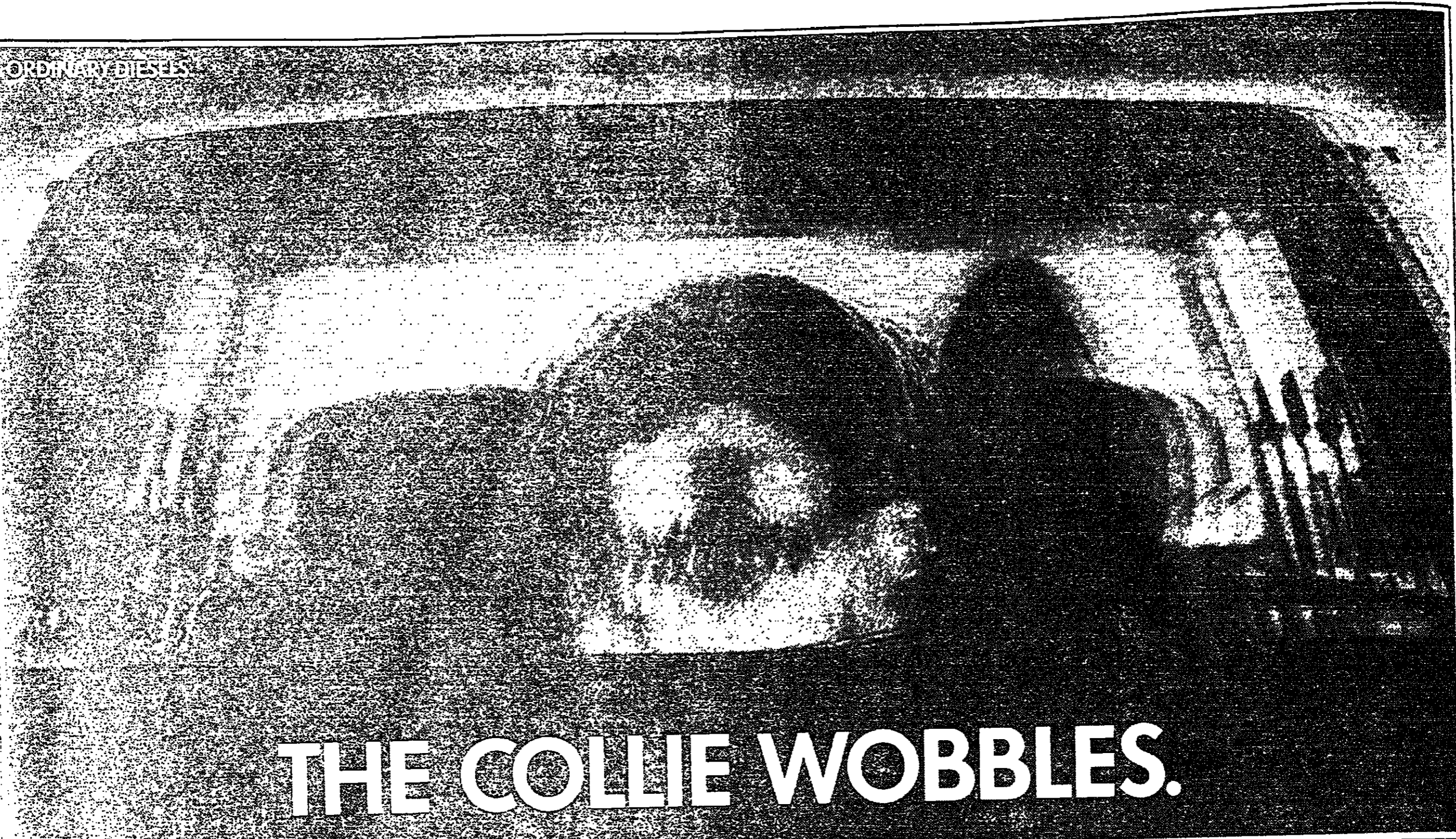
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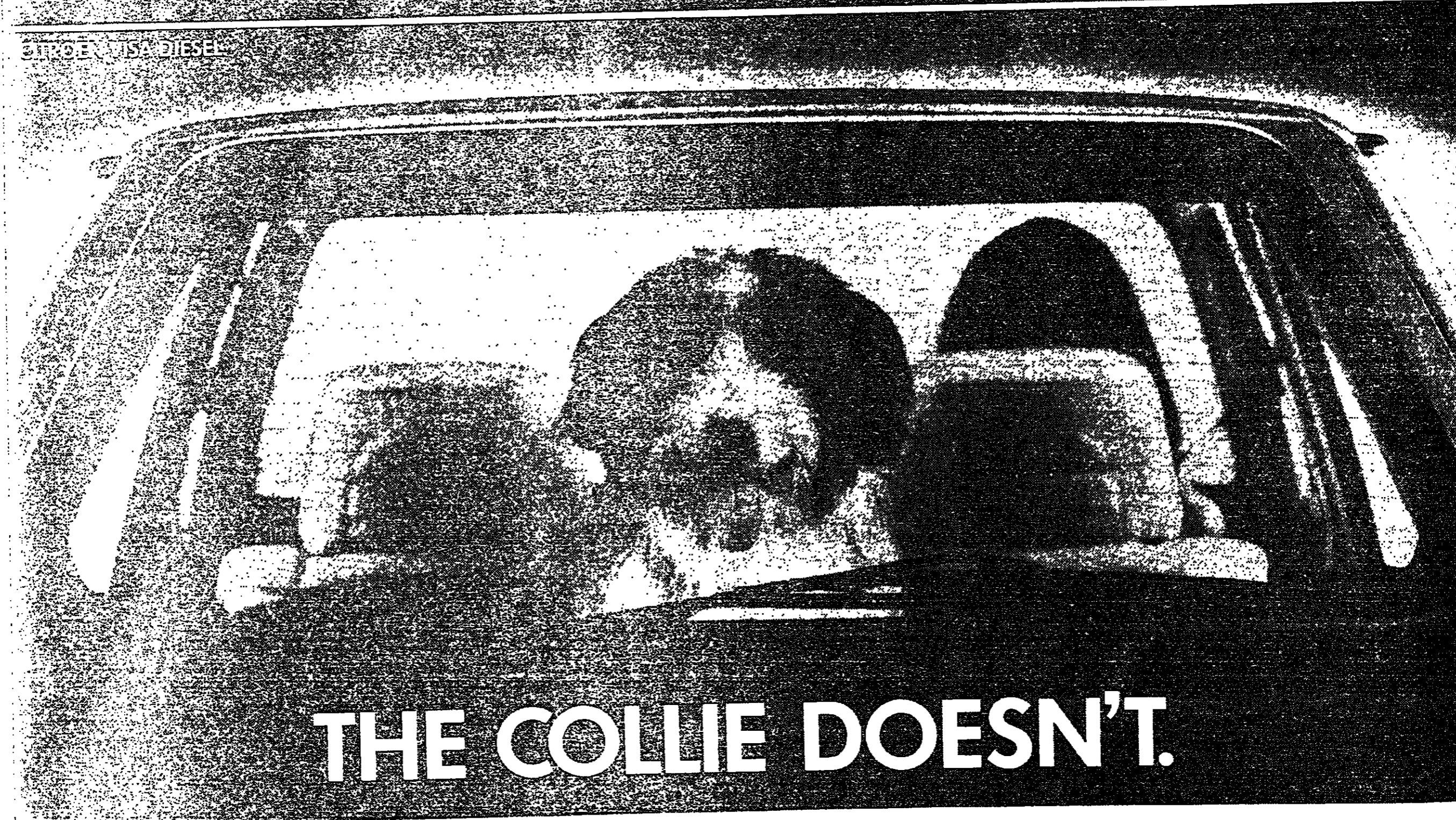
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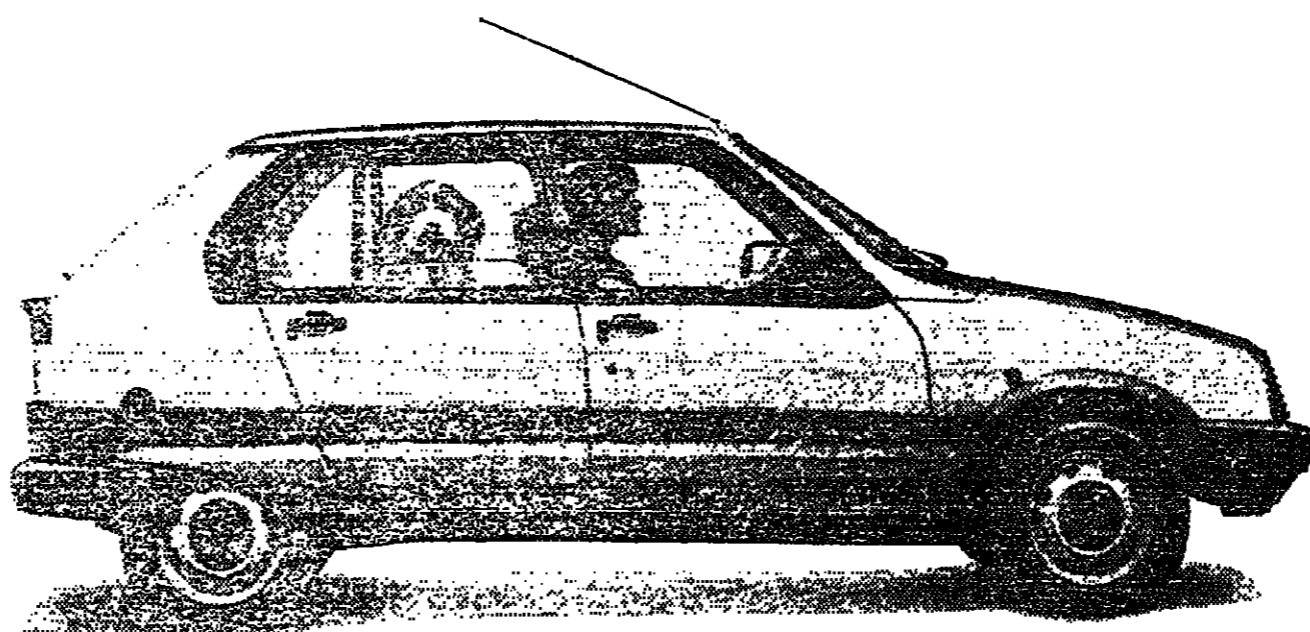


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Six-month delay agreed in Soviet compromise on world chess re-match

From Christopher Walker, Moscow

A last minute compromise has led to a six-month postponement in the return match between Gary Kasparov, the new world chess champion, and Anatoly Karpov, the man he beat in a marathon duel which ended in November.

No new venue has been decided for the re-match. But the compromise has ensured that a new battle for the world crown between the two top Soviet players will take place after all, despite threats by Kasparov, at 23, the youngest world champion ever, to withdraw.

A five-hour special meeting of the Soviet Chess Federation in Moscow on Tuesday night led to the signing of an agreement between Kasparov and Karpov.

Originally the new world championship was to have resumed on February 10 in either Leningrad or London. Technically, Kasparov was in danger of forfeiting his crown if he refused to play.

It is understood the new agreement, worked out under the auspices of the Soviet Chess Federation, will be submitted formally to Mr Florencio Campomanes, president of the World Chess Federation (Fide), later this week. He was in Moscow earlier this month trying to defuse the looming crisis.

Chess experts predicted relief throughout the chess world at news of the compromise. There had been fears of a repeat of the 1975 debacle when Bobby Fischer of the United States resigned his crown without playing a move after being involved in a dispute over regulations. The man who took the title was Karpov, now aged 34, who held it for 10 years.

Foreign observers said that the compromise, the full details of which have not yet been released, appeared to preserve honour on both sides, and to have spared a damaging split in international chess.

Kasparov, a mercurial player who is half Jewish and half Armenian, mounted a pressure campaign against the February rematch in a series of well-placed interviews with the Western media. Associates said he was emboldened by the knowledge that his stand enjoyed considerable popular support both in the Soviet Union, where he is a hero, and in the West.

The decision on a re-match so soon after the lengthy contest between the two men was made by Mr Campomanes after he stopped the first round of the final. He ordered a new match of 24 games with the proviso that Karpov would keep the title in the event of a draw and would be given a re-match within six months if he lost.

Kasparov was bitterly critical of the decision and has since done little to disguise his dislike of Mr Campomanes. Karpov, on the other hand, announced his support for the original re-timing of the re-match and said he would prefer Leningrad to London as a venue.

Players' deal threatens Fide chief

By Raymond Keene, Chess Correspondent

The news of the sudden compromise between Kasparov and Karpov perhaps raises more questions than it answers.

Mr Florencio Campomanes, the Filipino president of the World Chess Federation (Fide) will have arrived of his Lucerne headquarters last night to receive his first advance news of the compromise. For the past two weeks he has been on a tour of Africa and neither he nor his office had the slightest inkling of the measures afoot in Moscow.

Mr Campomanes had earlier said that he would announce the venues for the controversial re-match tomorrow, deciding then whether to give the whole match to either London or Leningrad or whether to split it equally.

But faced by this fait accompli from the players and the Soviet Chess Federation it might be questioned whether his announcement is worth making at all. Indeed, many expert observers are questioning whether any serious authority in the matter is still wielded by the Fide president.

It is widely believed that Mr Campomanes contravened Fide rules when he stopped the first Kasparov-Karpov match on February 15 last year. It now appears that major players and federations feel free to reciprocate by re-writing the rules without first consulting him or his Executive Council. If Mr Campomanes agrees to the

Soviet compromise and postpones the revenge match he will be faced with serious scheduling problems concerning the following world championship.

Furthermore, where does this leave London's record bid of £600,000 in prize money for the revenge match? If London Chess Federation wish to maintain their bid, it must be asked whether they will be dealing with Mr Campomanes and Fide, or speaking directly to the players and the Soviet Chess Federation.

It is to be hoped that the British Chess Federation will be able to keep its bid alive and negotiate successfully for a part of this potentially thrilling match to be played in London.

Workers in Bolivia to strike over pay freeze

From John Enders, La Paz

Bolivian workers declared a two-day general strike beginning as President Victor Paz Estenssoro prepared to restructure the Cabinet and pressed ahead with the Government's economic austerity measures.

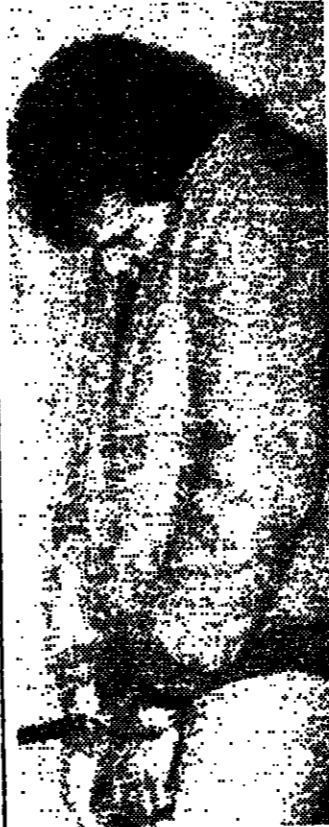
The entire Cabinet resigned on Tuesday. The President said the economic plan announced when the Government took office last August would be continued in an effort to control Bolivia's hyper-inflation, which totalled 8,000 per cent in 1985.

Workers in mines, factories and state offices were expected to stay home today as the national labour confederation, COB, led by Señor Juan Lechin Quendo, called for the stoppage to protest against price increases and frozen wages.

Members of the President's National Revolutionary Movement have shown some reluctance to carry through the severe economic measures. Señor Estenssoro seemed ready to sweep his Cabinet clean of those who seriously questioned the measures and to include more independent or non-aligned faces on the economic team.

Since August the Government has frozen public sector wages at 30 million pesos (£13.50) monthly, allowed prices for all goods to rise to market-determined levels, raised the price of petrol to the equivalent of 20 pence a litre, laid off about 3,000 of the state-owned Bolivian Mining Corporation's 27,500 miners, allowed the US dollar to float on the open market, among other measures.

Bolivians have seen the purchasing power of their salaries drop with the steady fall in the value of the peso against the dollar. Only in the past few days has the peso gained value on the official Central Bank dollar auction and the parallel, or black, market.



'Hell train' trial opens

Three French Foreign Legion recruits went on trial yesterday in a case seen as symbolizing the growing problem of racism in France.

Marc Beani (left), aged 20, Elviro Vidal, aged 28, and Xavier Blondel, aged 26, are accused at Montauban, South-west France, of attacking an Arab passenger on a train and throwing him out to his death (AFP reports from Montauban).

They are all charged with murder in what has been dubbed the "hell train" trial.

The accused were travelling on the Bordeaux-Marseilles night express.

Defence lawyers claim the accused were victims of a wave of racism in France, which they say is spearheaded by the extreme right National Front Party.



Kampala troops flee guerrilla attacks

From Charles Harrison, Nairobi

Hundreds of government soldiers abandoned their positions in Kampala yesterday and fled in panic after renewed attacks by guerrillas of the National Resistance Army (NRA).

It appeared that the NRA leader, Mr Yoweri Museveni, was increasing the pressure on the ruling Military Council either to overthrow it or force acceptance of NRA demands to control unruly soldiers.

The centre of Kampala was deserted yesterday after heavy gunfire lasting for more than two hours. The Nile Mansions, where the government leaders normally operate under a heavy military guard, was also deserted and the wife of a soldier there said all the government leaders had fled.

Several hundred troops headed east from Kampala to Jinja, 50 miles away, using stolen trucks and cars. The Jinja army commander stopped them and arrested them.

The head of state, General Tito Okello, yesterday called for a meeting with Mr Museveni, in an apparent move to restore peace after the latest NRA attacks. The two have not met since December 17, when they signed a peace agreement to restore peace after the latest NRA attacks. The two have not met since December 17, when they signed a peace agreement in Nairobi after negotiations lasting several months.

Few of the provisions of the agreement have been carried out. It calls for a ceasefire, demilitarization of Kampala, integration of the NRA and government forces, and absorption of the NRA leadership into the Military Council.

The NRA has accused the army leaders of failing to control their men, who have been killing, robbing and harassing civilians in many areas. Mr Museveni had threatened several times that the NRA would act if the troops were not controlled.

Late last week the NRA launched fierce attacks on government positions at several places west and south-west of Kampala. Yesterday the attacks were repeated closer to Kampala itself, and fleeing soldiers said they had been attacked only four miles from the city. Some said they had fled from their positions after being deserted by their officers, who left them without arms or ammunition.

There were unconfirmed reports that a large number of NRA guerrillas had been moved from Masaka, 80 miles south-west of Kampala, for the latest attacks.

Thousands of civilians have taken refuge in the Anglican and Roman Catholic cathedrals in Kampala. They fled from their homes in Nakasero, six miles west of Kampala, and in nearby areas, after last week's fighting.

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Briton held for murder of drug seller

Rome - Mr Stephen Glover, aged 27, described as a British student of psychology at Rome University, has been charged with the murder of an Arab, Favez Saad Suelian, whose body, wrapped in plastic and tied with wire, was found outside a bar (John Earle writes).

Mr Glover, said to have been born in Nigeria of a British father and Italian mother, has a flat nearby. His Italian girlfriend is under investigation.

Police said the dead man was a drug pedlar who had been accused by his customers of selling sub-standard heroin. His body had knife and blunt-instrument wounds.

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Karate blows killed widows

Washington, Pennsylvania (AP) - Roland Steele, aged 39, a martial arts expert, was convicted of having killed three elderly widows with karate chops and robbery. He faces the electric chair.

Two of the women - all in their eighties - died of ruptured hearts and the other choked to death after her throat was crushed. Steele claimed he was framed because of his karate skills.

Hu to visit UK in June

Peking (Reuters) - Mr Hu Yaobang, the Chinese Communist Party leader, will visit Britain in June, Mr Timothy Renton, the Minister of State at the Foreign Office, said in Shanghai.

Chinese sources give the dates as June 8 to 25 and say he will also visit West Germany, France and Italy.

Dissident's prize

Amsterdam (AP) - Vaclav Havel, the Czechoslovak playwright and co-founder of the dissident Charter 77 movement, has won the £26,000 1986 Erasmus Prize awarded for important contributions to European culture.

£4.6m drug fine

Gerona (Reuters) - A Spanish court has sentenced Adrián Johannes Mennema, a Dutchman arrested in July, 1984, on board a Lebanese-registered cargo ship off the Costa Brava, to nine years' jail and a fine of £4.6 million for smuggling three tons of hashish worth £4.2 million.

Naval denial

Peking (Reuters) - China denied that an encounter in the South China Sea between US and Chinese naval vessels returning from a goodwill tour to Sri Lanka, Pakistan and Bangladesh amounted to a joint military exercise.

Sex spell order

Mwingi, Kenya (Reuters) - A man said to have bewitched his former wife, so she could not make love with other men, was ordered by a court to undo the spell and to provide a goat for her ritual cleansing.

Abuse of power

Peking (Reuters) - Three members of China's parliament, the National People's Congress, have been dismissed after charges of profiteering and harassing women.

Disc repair

Cairo (AP) - Mr Aly Lutfy, the Egyptian Prime Minister suffering a slipped disc, is to travel to London today for treatment.

Root of evil

New York (AP) - Stephen Francis, aged 36, who won more than \$1 million in the state lottery four years ago, pleaded guilty to stealing \$6,000 from the supermarket he managed.

Blot on image of Japanese society

When Kunihiko Takiguchi spotted a burglar in a Tokyo supermarket he did something that few Japanese would be willing to do - he had a go.

Unfortunately for Mr Takiguchi the burglar was carrying a knife and stabbed him. Then began a series of incidents that belie the image of Japanese society as a caring one which goes to great lengths to look after its own. After trying to get treatment at five hospitals he was taken in at the sixth, but too late.

Unlike many Japanese, Mr Takiguchi was willing to get involved in something outside his own group and his area of responsibility. Unfortunately for him he did not find a similar willingness on the part of those who could have saved his life one night late last year.

His family is now claiming that he died because several hospitals refused to treat him. Tokyo Health Department's account of the calls to six different hospitals appears to bear this out.

Though the family have not said so publicly it appears that their son was the victim of both the Japanese group consciousness and a rigidly hierarchical medical system.

The group consciousness shows great loyalty and concern for the immediate family, company or university but can show an astonishing lack of concern for anyone outside one of those immediate classifications - even in the field of medicine.

An ambulance crew called for Mr Takiguchi at 1.31 am on December 20. The driver reported him in serious condition and he was quickly taken 700 yards to the nearest hospital, of the medical department of Toho University. Arriving there 11 minutes later the hospital refused treatment, though it is a Government-designated emergency hospital, on the ground that its three surgeons were busy.

Some three minutes later the ambulance crew requested admission to the Toyo Joshi University's Medical hospital only to be told that they had a patient in critical condition and could not accept another one.

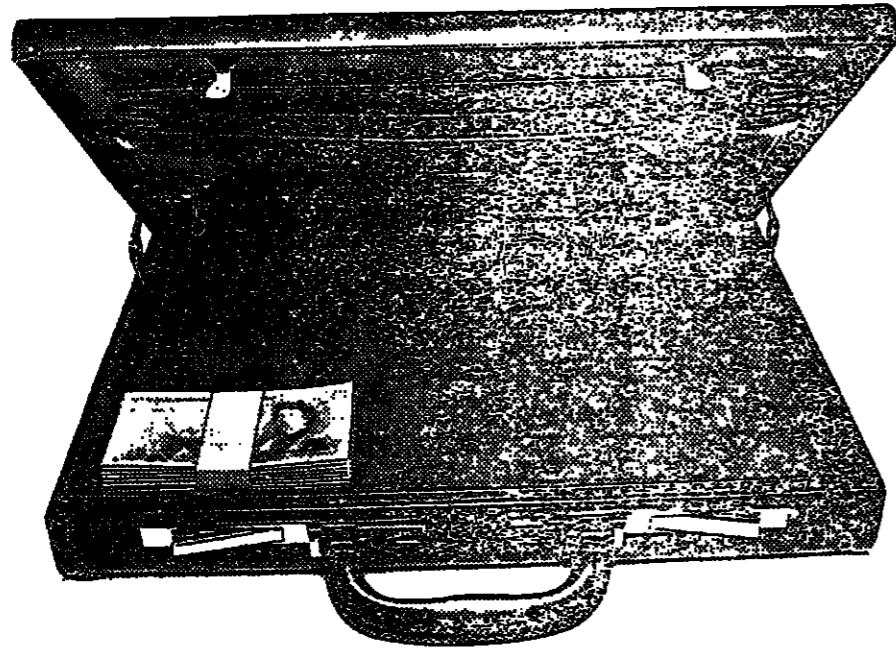
Three hospitals in succession then refused admission saying that either their beds were full or they had no surgeon available. The ambulance crew were meanwhile giving the 20-year-old student artificial respiration as he was rapidly bleeding to death for want of basic medical attention.

Many hospitals in Japan are privately run, expensive and do not have the same obligations of accept patients as state hospitals in Britain.

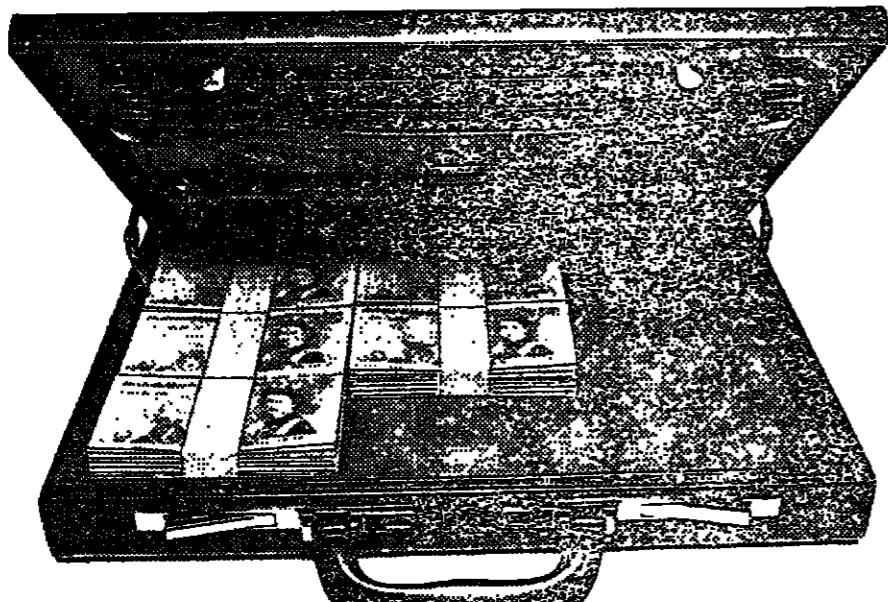
Finally, 26 minutes after the ambulance was summoned, a hospital another five miles away agreed to take him. It was a further 40 minutes and 10 minutes later Mr Takiguchi was dead.

Though the hospitals have not commented in case there is a subsequent legal action, it appears that Mr Takiguchi was indirectly a victim of the rigid apportioning of roles in Japan which does not permit even minor surgical responsibilities to be taken over by nurses.

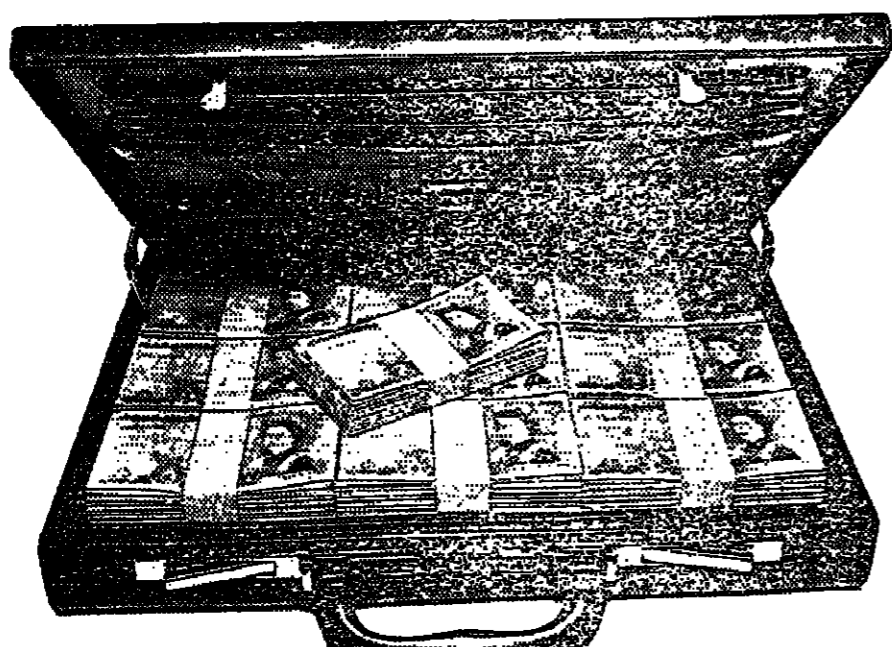
It is hard to believe that there was not a single nurse in the first five hospitals who could not have stanching the blood pouring from the brave young student had the system permitted it.



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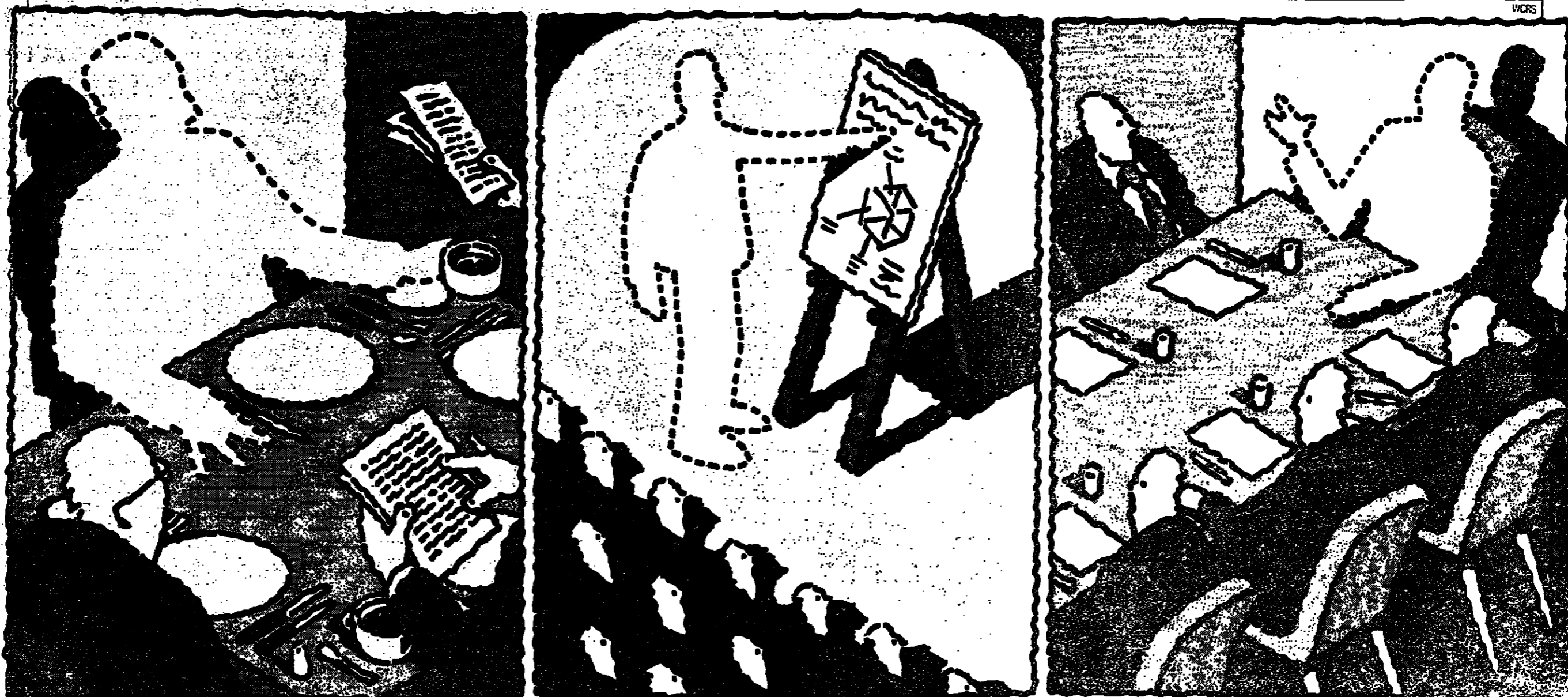
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Dutch fear Denmark's 'No' to reforms may spell disaster for Europe

From Richard Owen, The Hague

Mr Hans van den Broek, the Dutch Foreign Minister and current president of the EEC Council of Ministers, gave a warning yesterday that Danish refusal to accept agreed revisions to the Treaty of Rome, with the attendant danger of Danish withdrawal from the Community would spell "disaster for Europe" and would create a serious political situation.

He said he would urge European foreign ministers at their meeting in Brussels next week to go ahead and sign the Luxembourg package of reforms next month without Denmark.

Mr van den Broek agreed that this would isolate the Danes and impress on Danish public opinion the fact that 11 of the 12 EEC member states supported the compromise reform package.

He hoped next month's Danish referendum on the reform package would result in a "Yes" vote, even though the Danish Parliament this week rejected the reforms.

Danes clash over polling date

From Christopher Follett, Copenhagen

A row has broken out between Denmark's ruling Conservative-Liberal minority coalition Government and the opposition Social Democrats over the date for the increasingly inevitable referendum on the EEC reform package, which a parliamentary majority rejected on Tuesday.

The Government has said it wants the referendum - Denmark's first since 1978 - to be held as soon as possible, at the end of February, but the Social Democrats are passing for a March or April ballot.

Mr Uffe Ellemann-Jensen, the Danish Foreign Minister, is this week sounding out Denmark's EEC partners on the possibility of renegotiating ele-

when Europe was entering a period of national elections.

He firmly rejected any renegotiation of the package, and said it could not be "clarified" to make it more palatable to Denmark. A balance had already been struck after long months of difficult negotiations.

"I would much deplore having to go through all this again," he said. Signing the package would be a signal to the Danes that the reforms were "an absolute prerequisite" for progress in Europe.

Failure to implement the reforms could only encourage ever present tendencies within the EEC towards division and the dangerous placing of national preoccupation above European integration.

Mr van den Broek identified the priorities of the Dutch presidency over the next six months as the removal of trade barriers, pan-European cooperation in technology, the reduction of unemployment and the next round of Gatt.

Leading article, page 17

Ten killed in police battle with miners

From Michael Hornsby, Johannesburg

At least 10 people are now reported to have been killed in the violent clashes between police and black miners near Westonaria, some 20 miles south-west of here on Tuesday.

Two white policemen, Sergeant D. Pretorius and Constable F. Koosman, were among the dead. They are the first white policemen to have lost their lives in the unrest that has swept South Africa for the past 17 months.

The police reported yesterday that four blacks were killed in the incident. But a spokesman for the Randfontein Estates Gold Mining Company, near whose Cooke No 2 hostel the incident occurred, said eight blacks died.

Fifty-two blacks were arrested and 31 others taken to hospital, some with bullet wounds, according to the police.

The police presented the incident as an unprovoked attack by a mob of 500 miners armed with "sharp objects and knobkerries" on the two white policemen who had gone to "investigate reports of an illegal meeting."

According to the National Union of Mineworkers, however, the men were attending a peaceful union meeting on a patch of open ground near the mine when they were ordered to disperse by the police. As they tried to do so, the police attacked them, an NUM spokesman said.

● Court hearing: Mrs Winnie Mandela, the wife of Mr Nelson Mandela, the jailed leader of the outlawed African National Congress appeared briefly in the Krugersdorp Magistrate's Court yesterday in connection with charges that she violated an order banning her from the Johannesburg and Kooledoort districts.

She was not asked to plead, and the hearing was postponed until February 19.



President Mitterrand of France with Bob Geldof, the Band Aid organizer, at a lunch in the Elysee Palace in Paris yesterday, at which the pop star appealed for more French aid for western Sudan.

Zia under fire for his second job

Islamabad - President Zia's holding of the Chief of Army Staff post, in addition to the presidency, has been challenged in the National Assembly by Haji Saifullah Khan, leader of an independent parliamentary group (Hassan Akhtar writes).

Haji Saifullah who has been acting as leader of the Opposition in the assembly, asked for the Speaker's ruling on the constitutional issue through a privilege motion tabled yesterday.

General Zia has been Army chief since March, 1976, and in March last year assumed for five years the office of President after winning a controversial referendum in December, 1984.

Duarte prescribes austerity cure

From John Carlin, Mexico City

President Duarte of El Salvador has introduced an austerity package to combat his country's crippling economic crisis, a move expected to step up political pressure on his increasingly isolated Government.

Senior Duarte announced on television late on Tuesday that petrol and bus fares would go up and that wages would be frozen. The currency was devalued, a freeze put on rents, and a "war tax" imposed on the rich coffee crop.

He said the reasons for the crisis were the world economic situation and the enormous cost of the war against the guerrillas.

Muslim plea to protect Jerusalem holy places

Marrakesh (Reuter) - An appeal in the name of one billion Muslims was launched from Marrakesh yesterday seeking support against several alleged Israeli disruptions at Islamic shrines in occupied east Jerusalem.

King Hassan of Morocco told the opening session of the al-Quds (Jerusalem) committee set up by the 46-member Islamic Conference Organization that the appeal to be signed by all Islamic heads of state, would ring like "an alarm bell".

The meeting was expected to take practical steps to avoid new incidents at the gold-domed al-Aqsa mosque, Islam's third holiest shrine. The King offered to send 150 Moroccan volunteers to help to guard the mosque.

Two die after vampire bites

Sao Paulo (AFP) - A man aged 65 and his 11-year-old grandson have died after vampire bat bites which gave them rabies. Brazilian health officials to start an anti-bat campaign.

Bats usually attack animals, but attacks in Minas Gerais and Sao Paulo districts one explained by a scarcity of livestock due to drought.

Antarctic blow

Wellington (Reuter) - The Greenpeace Antarctic expedition abandoned plans to set up a base camp after impenetrable pack ice blocked a landing. "Time has run out," said the expedition director, Mr Peter Wilkinson, said.

Heart girl home

San Francisco (AFP) - Donna Ashlock, the 14-year-old given the transplanted heart of her parents, died of a heart attack. She had been told that the operation was a success, but she died of a heart attack wearing a T-shirt reading "I left my heart in San Francisco".

Law Report January 23 1986

No undue influence on wife over high-interest loan

Woodstead Finance Ltd v Petrou and Another
Before Sir Nicolas Browne-Wilkinson, Vice-Chancellor, Lord Justice Mustill and Lord Justice Nourse [Judgment delivered January 22]

Where the evidence was that the rate of interest on a loan, though high, was the normal rate, the terms could not be said to be manifestly disadvantageous to the borrower. Thus in the absence of undue influence or breach of any fiduciary duty by the lender, a wife who stood surety for her husband's loan was liable when he defaulted.

The Court of Appeal upheld a decision of Mr Gerald Godfrey, QC, sitting as a deputy High Court judge, on July 13, 1984, giving judgment for the plaintiffs, Woodstead Finance Ltd, in respect of a claim against the defendants, Andreas and Androulla Petrou.

Mr J. S. Tharower for Mrs Petrou; Mr Daniel Serota for the plaintiffs.

THE VICE-CHANCELLOR said that the plaintiffs, a finance company, claimed sums due under a legal charge dated April 14, 1981 by Mr Petrou with Mrs Petrou as surety.

The security, 59 Grenville Road, Upper Holloway, London, was the sole and separate property of Mrs Petrou which had been made over to her by her first husband. The plaintiffs also claimed possession of that property. Mr Petrou had disappeared and took no part in the trial.

Mrs Petrou was a Cypriot who came to this country when she was 18. At the time of the trial she lived in the house with the two children of her first marriage.

In 1977 she married Mr Petrou who was a hairdresser. In order to finance his hairdressing business he obtained a loan from the Midland Bank plc. That loan was made to Mr and Mrs Petrou jointly with the house as security.

Mr Petrou was not prudent in his financial affairs and got into difficulties with the bank. As a result in 1980 the bank threatened proceedings for possession of the house.

Mr Petrou instructed solicitors to act for him and his wife. The solicitors arranged with the bank

not to proceed if Mr Petrou paid £100 a week but he failed to maintain payments.

Mr Petrou's accountant advised that his financial affairs needed to be rethought. The solicitors arranged with the bank that an order for possession and sale of the property within 28 days of March 26, 1981 be made, because it was expected that short-term finance could be arranged in the meantime.

The plaintiffs were suggested as a possible source of finance although interest was high and the loan was expensive. In April 1981 the plaintiffs advanced £25,000 for six months at a rate of interest equivalent to 42.5 per cent a year. That money was used to pay the bank, the Customs and Excise, solicitors' fees and some rent.

Mrs Petrou's role was to execute a memorandum of agreement for repayment, a deed of guarantee and a legal charge. The documents were sent by the solicitors to Mr Petrou's accounts with a covering letter to Mrs Petrou.

The letter stated, *inter alia*, that Mrs Petrou could lose her rights of occupation in the property and that she should consider taking separate advice from an independent solicitor.

She did not take such advice and executed the documents at the office of the accountant. The judge found as a fact that the accountant had explained the documents fully to her.

Mr Petrou dishonoured the agreement and Mrs Petrou was left with the whole debt.

At the trial Mrs Petrou's defence was that the terms of the loan were extortionate, that the transaction constituted an unconscionable bargain, having been procured by undue influence because the accountant was Mr Petrou's agent and that it was obtained by misrepresentation. The judge rejected those defences.

On the present appeal, undue influence was the main claim. It was submitted on behalf of Mrs Petrou that the plaintiff, by reason of the agency of the accountant and the solicitors, stood in such a relationship to Mr Petrou that the presumption of undue influence arose.

In the light of the decision of the

House of Lords in *National Westminster Bank plc v Morgan* (The Times March 8, 1985; [1985] AC 686), Mrs Petrou had to demonstrate that the grant of the legal charge constituted a transaction which was a manifest and unfair disadvantage to her.

However, at the time both Mr and Mrs Petrou were indebted to the bank and the bank had obtained a possession order for the matrimonial home where they lived. There was a bankruptcy notice against Mr Petrou in relation to customs and excise matters and the whole of his finances had to be reorganized. Short-term finance had to be sought and in those circumstances the plaintiffs offered the necessary finance.

The terms offered by the plaintiffs seemed very harsh but his Lordship was bound by the evidence before the judge that 42 per cent a year was the normal going rate for such loans. Therefore on the only evidence which existed the terms of the loan were not manifestly disadvantageous and were the normal terms.

Mrs Petrou knew what she was doing and was not under the influence of Mr Petrou. There was an order for possession in existence there was no alternative course which Mr and Mrs Petrou could have pursued. There was nothing to show that the transaction was disadvantageous, given the perilous financial position of the Petrous.

It was claimed that the terms of the loan and the rate of interest were extortionate within the Consumer Credit Act 1974. But on the evidence actually adduced at the trial the rate of interest was normal for a short-term loan.

LORD JUSTICE MUSTILL agreed.

LORD JUSTICE NOURSE, agreeing, said that Mrs Petrou had been told she could seek independent advice. The transaction was not manifestly disadvantageous to her.

Mr Petrou's solicitors and accountant could not be said to have assumed the duty of advising Mrs Petrou and there was no confidential or fiduciary relationship between the plaintiffs and Mrs Petrou.

Solicitors: Albin Hunt & Stein; Salter Cartier & Co, Harrow.

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Test of disparity in sentencing

Regina v Towle
Regina v Wintle
Before Lord Justice Lawton, Mr Justice Hollings and Mr Justice Michael Davies [Judgment delivered January 20]

When a court was considering an appeal against sentence based on disparity, what was relevant was whether right-thinking members of the public, knowing all the facts and looking at what had happened, would say "Something has gone wrong here in the administration of justice which has resulted in one or more convicted persons being treated unfairly". The fact that particular convicted persons had a sense of grievance was neither here nor there.

The Court of Appeal so stated when dismissing the appeals of David Paul Towle and Kenneth George Wintle against the sentence of 12 months' imprisonment imposed on each of them on September 12, 1985 at Walsall Crown Court (Judge Malcolm Ward) after pleas of guilty to attempted burglary. The appeal was based on a co-accused's six-month sentence.

Mr Michael Stokes, assigned by the Registrar of Criminal Appeals, for the appellants.

LORD JUSTICE LAWTON said that the appellants' co-accused, who had pleaded not guilty and had been sentenced for trial, subsequently before a different judge changed his

plea to guilty and was sentenced to such term of imprisonment as would allow his immediate release (which was almost exactly equivalent to six months' imprisonment).

The judge when sentencing him said "I try, wherever I can, not to send a man back to prison for a very long time after he commits an offence very soon after being released from a very long sentence of imprisonment..."

If that judge followed that as a

sentencing principle he ought not to do so. The fact that a man had just come out of prison was not a reason that he should be shown exceptional leniency.

Members of the public, knowing all the facts of this case, would say (and would be entitled to say) that the judge sentencing the co-accused had behaved in an almost unbelievable way. They would not say that the appellants had been treated unfairly.

Giving blood specimen

Sivyer v Parker
The provision of a specimen of blood, given pursuant to the exercise of a defendant's claim under section 8(6) of the Road Traffic Act 1972, as substituted by section 25(3) of and Schedule 8 to the Transport Act 1981, was not to be taken as the provision of a specimen given as a result of a "requirement" under section 8(1).

The Queen's Bench Divisional Court (Lord Justice Lloyd and Mr Justice Skinner) so held on January 14 when dismissing the defendant's appeal against the decision of the Beach-on-Sea Justices on March 15, 1985, when they found the defendant guilty of driving with excess alcohol contrary to section 6(1) (e) and fined him £50, with a 12-month ban.

LORD JUSTICE LLOYD said

that the defendant had contended that the specimen of blood should be taken at a hospital since none of the circumstances under section 8(3) were applicable to the present case, and that "required" in subsection (6) had the same meaning as in subsection (1).

The justices were right to reject that since then as a result, requirement under subsection (1) but as a result of the duty of any Court (Lord Justice Lloyd and Mr Justice Skinner) so held on January 14 when dismissing the defendant's appeal against the decision of the Beach-on-Sea Justices on March 15, 1985, when they found the defendant guilty of driving with excess alcohol contrary to section 6(1) (e) and fined him £50, with a 12-month ban.

LORD JUSTICE SKINNER, agreeing, said that the procedure in subsections (4) to (6) was different from that under subsections (1) to (3).

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In its first 21 years, the CBI has been dedicated to creating a climate of opinion in which companies can operate efficiently and profitably for the benefit of all.

Industry Year is also aimed at encouraging a better understanding of industry's role in providing the goods and services people need and want, and creating the wealth on which all else — health, education, pensions and social care for example — depends.

But words are not enough. That's why the Government, the TUC, the CBI and many other bodies are joining forces for the Year, which will be successful only if it produces actions and deeds.

And much needs to be done.

The UK is an industrial country with an anti-industrial culture. Too many people regard trade as a dirty word. For the first time since the Industrial Revolution we have ceased to be a net exporter of manufactured goods and have become a net importer. We lead the world in many new areas of research. But we're not so hot at making or marketing our ideas.

Yet we have not lost our powers of invention. Just one college in Cambridge has produced more Nobel prize winners in science than the entire nation of Japan. But we do not always follow through effectively. Moreover, the symptoms of class warfare, snobbery in education, even fear of risk, conspire to undermine this natural inventiveness.

Attitudes ARE changing at places like universities but are

they changing fast enough? Our best companies ARE the best in the world — it is our average performance we need to improve.

So, there's the problem. How would you solve it? If you will be 21 during 1986, start by telling British industry where to go in not more than 1,000 words.

A panel of judges, all distinguished CBI members, will be looking for viable, well-rounded arguments, but remember, it is a plan of action not a thesis that is needed.

The entries will be judged initially on a regional basis with 21 prizes of £500 to be won. The 21 finalists will then spend time with one of the major companies — all members of the CBI — sponsoring this initiative. After this, they will prepare a more detailed paper developing their ideas which could receive national publication.

The overall winner will receive a prize of £5,000 which could be used to get experience abroad or help develop his or her own business.

A detailed leaflet/entry form — "Tell British Industry Where To Go" — is available over the counter at branches of Lloyds Bank and TSB Scotland, from any CBI regional office or by writing to the CBI at the address below, enclosing an S.A.E.

British Industry is determined that the next generation of management and skills should see the UK creating a better quality of life for all. To do that, it needs a fairer share of the nation's talent — people who will be leading the UK in the 21st century.

If you're 21 during Industry Year, entering this competition will help in this aim. More importantly, you will be taking a hand in your own future.

Whether you want to grow up in a vibrant, expanding country or be a curator in the world's largest industrial museum is very largely up to you.

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French ship rescues 51 as Red Cross team attempts to reach Aden

From Richard Dowden, Djibouti

A further 51 expatriates were rescued from the fighting in South Yemen yesterday by a French cargo vessel and are being brought to Djibouti.

There are two Britons among the evacuees, believed to be mostly men, from an Elf Aquitaine oil exploration plant. The rest are French, Canadian, Indians and Pakistanis and they were picked up by the French vessel Ville de Strasbourg an transferred to the Normandia.

Meanwhile, a Red Cross team was yesterday preparing to reach Aden by boat, and a spokesman said here that they were expecting to have to deal with very heavy casualties.

The eight-strong team had a mobile emergency hospital in their ton of medical equipment, but by lunchtime yesterday they were still unable to gain clearance from Aden.

There are about four hospitals in Aden, but a Red Cross official said there had been reports that fighting had taken place in at least one of them. He did not know whether any of them were functioning.

The Red Cross is hoping to reach Aden by sea escorted by one of the three navies - Soviet, French or British - which have warships standing by off Aden outside the 12-mile coastal zone.

The people holding Aden port have refused to allow any

ships other than Russian cargo vessels into the port to collect refugees. The airport is closed, and two RAF Hercules aircraft sent to Djibouti last weekend with medical equipment have been sent back to Britain, as there is no prospect of flying to South Yemen in the near future.

Latest reports from Aden suggest that Government troops hold Aden port as far as the airport, but that Little Aden, to the west, and much of the mainland are in rebel hands.

Radfan, where a rebellion in 1963 marked the beginning of the revolt against British rule, and Lahaj, are both backing the rebels and the Mayor of Makulla has also given them his support.

Until now, the rebellion has been seen as a reaction by hard-line Marxists against the liberalizing tendencies of President Ali Nasser Muhammad, but

there is speculation now that the original rebellion has been overtaken by tribal rivalries and that the fighting has taken on a momentum of its own with several factions involved.

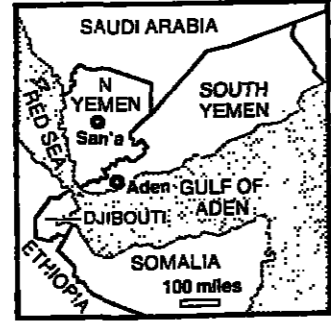
About 230 expatriates are crammed into the Soviet compound.

Even if the Royal Yacht Britannia or other civilian vessels were now allowed near the shore to send small boats to collect refugees from the beach, the sea has turned rough, and may make it impossible to take people on board.

The Russians are still being allowed to leave on large vessels and more than 5,000 have passed through Djibouti so far. Despite the much vaunted co-operation between Britain, France and the Soviet Union, only one Briton is known so far to have been evacuated by a Russian ship, and no Russians have yet enjoyed the comforts of Britannia.

The extent of the co-operation seems to be the radio contact between Britannia and the Soviet Embassy which in turn, is in contact with both sides in Aden.

There are thought to be between 25 and 40 Britons left in South Yemen, and it was reliably reported yesterday that two unnamed Britons based in Shihir had walked 80 miles to Makulla



Britons back with 'just the clothes on our backs'

By Trudi McIntosh

As the British Consul in Aden, Mr. Simon Scaddan, spent his birthday yesterday on the Royal Yacht Britannia helping to evacuate more refugees from South Yemen, his wife and two children flew home with 14 other Britons.

"We have arrived with just the clothes on our backs. Apparently the residence in Aden was directly hit and everything is gone, including my wedding ring," Mrs. Frances Scaddan said, as she hugged her children, Amy, aged 12, and Magnus, aged 14.

"We'd like to be celebrating Simon's birthday, but the rescue operation must continue and it is his job to be there," she added.

The Scaddans were among the second group of evacuees to arrive in London after being rescued by the Britannia on Monday night from a beach some 15 miles west of Aden.

Mrs Scaddan, dressed in a cotton sundress and sandals, praised her children for their bravery and calm attitude during their week-long ordeal which began on January 13 when the family left Aden to look at a water project 30 miles away.

"We never realized we would become stranded outside Aden. There were no signs of heavy gunfire or trouble then," she said.

But the Scaddans were turned away from a checkpoint outside the city and forced to find refuge at a construction camp. Mrs Scaddan described how her husband and construction workers set up an evacuation control centre at the camp and scoured nearby villages for



Mrs Frances Scaddan and her children, Magnus (left) and Amy, arriving at Heathrow airport, London, yesterday. (Photograph: Chris Harris).

stranded Britons and other refugees.

"By Friday we had gathered more than 200 people and organized a convoy of 14 trucks, Range Rovers and saloon cars. The construction workers were fantastic, everybody helped," she said.

They had radio contact with

the British Embassy in Aden during the first few days. Last Monday morning the convoy left the camp in a slow procession with white flags flying from the trucks and cars.

In a village, Zingubar, on the way to the Abylan beach, they discovered 44 other nationals who wanted to join the convoy.

"We just kept finding people along the route," Mrs Scaddan said.

Then they found a suitable beach site to await the Britannia. Four hours later the Royal Yacht appeared, a "marvellous glow of fairy lights" and boats were sent ashore. Many of the refugees

could not swim, so the strongest swimmers had to carry them to the boats.

A spokesman for the Foreign Office said yesterday there were at least 30 Britons left in the far eastern region of South Yemen. Three others have decided to stay behind, including two construction workers who will look after refugees at the John Taylor construction camp, near Aden.

"We have a floating embassy aboard the Britannia, and Mr Scaddan and other Embassy officials are playing a vital role in picking up the remaining refugees," the spokesman said.

Mr Raymond Reid and his wife Rhynath, from Walton-on-Thames, Surrey, said they had had a week of sleepless nights until they heard their son, Mr Alan Reid, aged 38, a foreman carpenter for a construction company, had been rescued.

Yesterday Mr Alan Reid recounted how he and workmates, Mr Malcolm Dawson and Mr Peter Selvey, shivered waist-deep in water for four hours helping a human chain of refugees into Britannia's barge.

Mr Garth Wood, a chief clerk of works at a construction site near Aden, said Mr Scaddan's convoy was a well-run operation. "We all did our bit. I spent a lot of the time on the camp roof sighting militia and working out the range of gunfire. Fortunately there was no heavy fighting."

"Later we drank wine and gin and tonics on the beach waiting for the Britannia," he said.

In 1967 Mr Wood was in Aden as a staff sergeant with the British Army.

Accord signals end of Lesotho blockade

From Michael Hornsby, Johannesburg

A compromise agreement has been reached between Lesotho and South Africa which will enable the border restrictions imposed by Pretoria to be lifted by the beginning of next week, according to diplomatic sources in Maseru, Lesotho's capital.

Heads of foreign missions in Lesotho were given details of the agreement in a briefing yesterday by the Permanent Secretary at the Foreign Ministry. They said they were not at liberty to disclose details.

A Lesotho delegation had talks with the South African Foreign Minister, Mr R. F. (Pik) Botha, in Cape Town on Tuesday, a day after the Government of Chief Lesabus Jonathan was replaced in a military coup which South African pressure helped bring about.

Pretoria imposed stringent security checks on all traffic entering Lesotho, which is surrounded by South Africa, on New Year's Day, because of Chief Jonathan's refusal to hand over members of the underground African National Congress (ANC).

Meanwhile, the new military rulers in Lesotho have issued their first decree, vesting executive and legislative authority in King Moshoeshoe II.

The decree also establishes a Council of Ministers "which shall consist of such persons as may be appointed from time to time by the King", and which will "assist the King in the general administration of Lesotho".

In its preamble, the decree states that these arrangements "will continue until such time as a new constitution, better suited to the needs of the Basuto Nation, shall have been agreed".

Aids test clinic forced to close

From Iror Davies, Los Angeles

A lawyer for the first private clinic in the United States to offer identification cards for patients who pay \$1,000 (£69) for tests that prove they are free of Aids, has vowed to reopen within the next few weeks.

The clinic, which opened on Monday, was ordered to close by Los Angeles city officials for violating zoning rules.

The National Association for Aids Awareness clinic was the subject of bitter criticism by the Los Angeles City Council when it was disclosed that the private profit-making company planned to sell Aids tests and issued cards to patients who tested negative.

A few hours after opening, the clinic began cancelling appointments because its West Los Angeles office was bombarded by the media which meant patients could not be assured of privacy. Then the council ordered the clinic to close because it had not provided adequate parking.

The Los Angeles council last week passed an emergency measure calling for an investigation of the company, which plans to charge \$100 for an Aids test and a three-month card plus \$45 (£31) for each renewal, and hopes to open clinics in other US cities.

Councillor Joel Wachs, an active supporter of homosexual causes described as "the grossest kind of attempt to try and make a buck off another persons misfortunes".

'Time' will apologize to Sharon

From Ian Murray, Jerusalem

Jerusalem - Ariel Sharon, the Israeli Defence Minister at the time of the Lebanon war, has ended his legal battle with Time magazine (Ian Murray writes). In return for a public apology and a reported substantial contribution towards his legal costs, he has withdrawn his claim for libel damages before the Israeli courts.

Mr Sharon, now Trade and Industry Minister, sued the magazine for \$50 million (£34.7 million) in New York over an article about the Sabra and Chatila Palestinian refugee camp massacres. The United States jury found that the magazine had been wrong in reporting that Mr Sharon promised there would be revenge for the assassination of Mr Bashir Gemayel, the Lebanese President.

The jury also found this allegation was damaging but it did not find there had been any malice in the report. The court condemned the magazine for making the error, but no damages were awarded because, under US law, there are not imposed in cases where no malice is intended.

Mr Sharon then brought the case before Israeli courts, where the malice provision does not exist. After extensive out-of-court negotiations, a settlement was announced yesterday, with the magazine agreeing to pay part of Mr Sharon's legal fees, which are understood to be high. The apology said the magazine regretted the mistake.

Politician's arrest sends share prices tumbling

From M. G. G. Pillai, Kuala Lumpur

Kuala Lumpur - The arrest of Mr Tan Koon Swan, a prominent Malaysian-Chinese businessman and politician, in Singapore on Tuesday caused anxiety in stock markets in Singapore, Hong-Kong and Malaysia as nervous investors unloaded shares.

Bankers, brokers and businessmen in all three countries were shocked at Mr Tan's arrest for alleged insider trading and forward purchasing, and sources did not rule the possibility of further arrests.

Traditionally, the stock markets rally about two to three weeks before the Chinese New Year, which this year falls on February 9 and 10. But the

coming year of the Tiger does not appear to herald good times as stock-prices, already depressed edge further downwards.

The Hong Kong market was stunned by the revelation this month that Mr Tan is one of the larger creditors of the Ka Wah Bank, which is not being rescued after running into trouble.

Mr Tan, aged 44, was under interrogation by Singapore's Criminal Investigation Department over his involvement in alleged insider trading and in a number of companies, including Pan Electric. The Singapore authorities must charge him in court today or release him.



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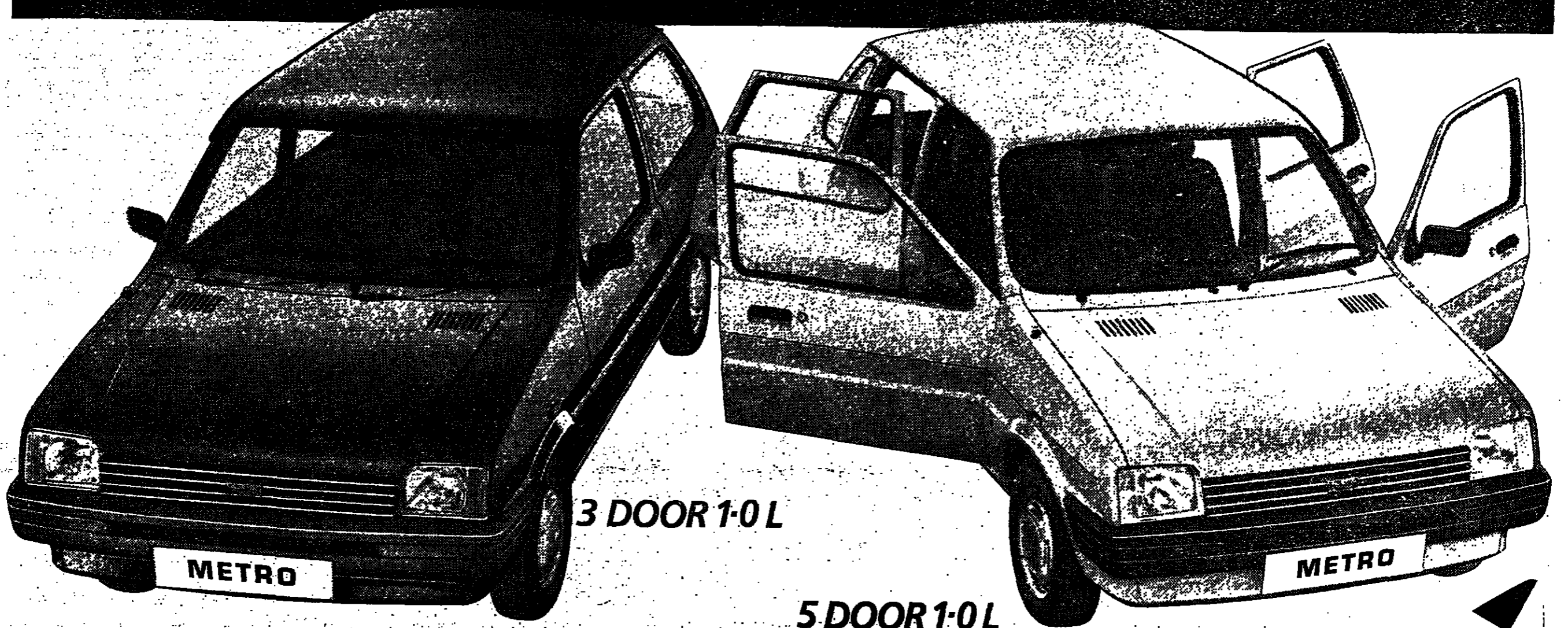
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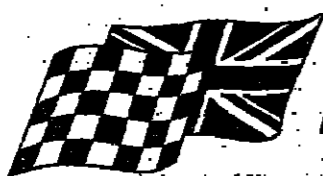
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SPECTRUM

Striding to the threatening thuds of drums

Ulster goes to the polls today in 15 by-elections. Bel Mooney went out on to the streets and found a mood of Loyalist defiance and bitterness and a sense of bewildered betrayal over the Anglo-Irish agreement at Hillsborough

In the 19th century Orangemen wanted to kick Queen Victoria's crown into the Boyne. Now it is Mrs Thatcher they want to kick: a reaction which says little about the Anglo-Irish agreement but much about the nature of Ulster Loyalism.

thinking of the present and the future? "No, the future depends on the past, so how can we look to a future of co-operation with Dublin when the Republicans staged their Easter Rising there whilst Ulstermen were dying?"

The mood, as polling day dawns this morning, is unmistakable. This campaign goes beyond the re-election to Westminster of 15 Unionist MPs who resigned their seats over the Hillsborough agreement. It is a restatement of history - and history in this province is an unhealed wound upon which reason and common sense lie like a poorly applied dressing, inadequate to staunch the flow.

Molyneux's speech seems to depend for drama on dark hints about Westland helicopters. American promises, and a general conspiracy theory. "Two members of the Cabinet told me they did not think an agreement would be possible because the Republic maintained its territorial rights," he says. "They did not know that Reagan's copy of the agreement was already on its way to him... it all points to defective decision-making in the Thatcher government."

It takes five minutes chat in the Orange hall at Moira Lagan Valley to make this clear. Jim Molyneux, who leads the Official Unionist Party (uncomfortably united for this campaign with Ian Paisley's Democratic Unionist Party), is addressing his constituents. In the audience of

He makes much of the "marriage" between the OUP and DUP, to the approval of an audience formed from both: "When Ian Paisley and I form a coalition we'll see if we can find Mrs Thatcher a job as Minister of Pensions." Laughter. A West German television camera pans over the faces, resting on the serious expression worn by the local rector, the Reverend Rudd, who has arrived late but in time to say a closing prayer: "Lord make us worthy of this, our high and noble calling."

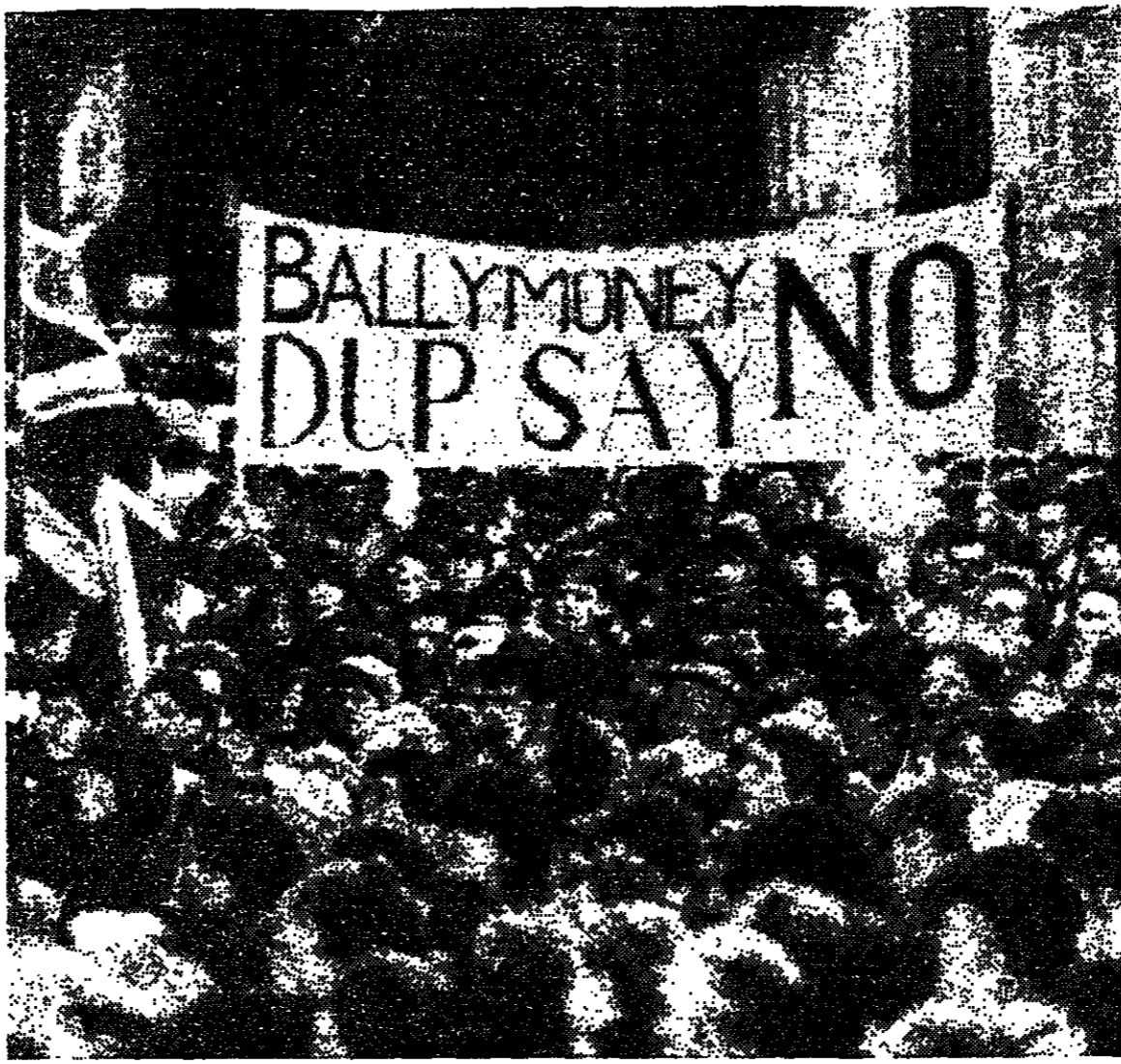
6 They left us with six little counties - now they're giving us away... 9

Ulster widow

nearly 100 people, packing the small bare room with its pale blue walls, is Ethel Tolley, a widow who was born in Ulster but lived for many years in Staffordshire with her English husband. A mild woman, with strong emotional ties in England, she launches into a refrain I was to hear again and again.

"We feel bitter. We know they're trying to force us into a united Ireland," she says. "Listen - in 1916 a whole battalion of Ulstermen volunteers was wiped out on the Somme. Somebody in every household remembers that. I know it from my parents handing it down to me, because when I was born in 1926 it was still vivid. You were told of the great sacrifices Ulstermen had made for Britain and there was great pride in the telling." She gently put a hand on my arm: "They left us with six little counties; now they're giving us away without consulting us."

A young man in the seat in front of her turns round. He cannot have been born before the Second World War ended, yet he too invokes the past as a justification for present hurt, adding that the English will never understand Ulster "unless they know the historical background". But shouldn't we be



Sign of resistance: heated feelings under the cold night sky at a Democratic Unionist Party rally this week

groups of approving women greet him with a strange ululating sound which he returns without embarrassment. Others keep their eyes down at their machines. The groups are distinct.

This is the only marginal seat of the 15, so Mr Powell works hard improving his patter: "Don't you believe the lady is not for turning. She twists and she turns." From estate to estate, his wife driving, he keeps up a non-stop stream of sloganeering, even in deserted streets where the only sign of support is a

lying down, she'll have to listen." Some of them talk of a strike - this in a province with 21 per cent unemployed.

The fact is that the old-style Official Unionists have no strategy and are clearly embarrassed by the rhetoric of the DUP die-hards. The new breed of Loyalist is personified by Peter Robinson, the 34-year-old member for East Belfast and Ian Paisley's right-hand man. He is a "Yuppie", son of an army chef and a sartorial equivalent to Derek Hatton with a similar line in macho



6 It will be more than an insult, it will be a provocation to violence... I'll be out to defend myself 9

Peter Robinson

single-piece of "No Pops" graffiti. He says with grim satisfaction: "I've never in my life known an election like this one. Never known the support and the quiet determination."

Just as there is no one variety of Protestant, the Unionists are different and divided, despite the current "unity". It perhaps explains why no one is able to say what will happen when the Government does ignore their self-styled referendum. Ask people what they will do and they mumble things like: "We won't take

extremism. Sitting at his big desk in Stormont, he threatens to turn his back on Parliament if Mrs Thatcher ignores this ballot. "It will be more than an insult, it will be a provocation to violence."

But what does this mean? "If it comes to confrontation I'll be out to defend myself", he says. I ask if this means getting the gun out of the wardrobe. He replies: "Mine might not be in the wardrobe in the first place. I'll be in a better position than some people in that respect."

Unionism at his daddy's knee, then describes with some pride how his own three children have grown up knowing only armed guards and bullet-proof glass, one gains an uncomfortable insight into the glamour of it all - wondering what void there would be with no passionate hatred to pass on to the toddlers.

As Peter Robinson speeds off in his VIP car (to extract money from businessmen over lunch) one of the longest serving Official Unionists, John Taylor, prepares to start canvassing on the huge Braniel Estate on the outskirts of Belfast. A 25-strong contingent of the Federation of Conservative Students has arrived from England to help, and the enthusiastic mini-army descends on streets that are 100 per cent Unionist and once a hearld of the UDA. There is nothing to do but brave gush of cold rain and haul Taylor off to speak to the odd pensioner.

"Don't start my mother on about Mrs Thatcher - you'll be here all day", says a middle-aged woman, introducing me to her half-blind parent. In one breath the old lady says: "The English have let us down", and in the next she invites me to inspect her tiny council bungalow: "Isn't it disgusting?" Elsewhere on the estate the theme is the same: the no-vote one minute followed by an urgent request for their MP to do something about the heating, the damp or whatever. "I want to talk to you about my condition", said a young mother in the street. Mr Robinson breezes her aside: "You'll be voting for me on Thursday!" She nods somewhat helplessly, pushing her little pram on along the windy street. There is much to be angry about in Ulster; sad for some and

Table titled 'NORTHERN IRELAND'S 17 SEATS' listing candidates for various constituencies like Antrim East, Belfast East, Fermanagh & South Tyrone, etc.

Remember the men and women who have fallen defending our freedom... We will not be ruled by Dublin 9



convenient for others that the Anglo-Irish agreement can draw the fire.

Of course there are the traditional scapegoats, too: In a sweet shop on the estate, I ask a group of women exactly what they are afraid of, and at last it is said: "The Pope. We'll be swallowed up by Catholic Ireland."

No wise person dismissed such fear out of hand. It is as real as the names of graves - the name of those who have died in the troubles, and whom Ian Paisley invokes at the beginning of his rally up in Antrim, in the town of Ballymoney.

In the afternoon I had spoken to the Methodist minister, Harold Good, who is one of the 400 moderates in the Northern consensus group who signed the "open letter" in that morning's newspapers counselling careful consideration of the Anglo-Irish agreement. He personifies moderate Protestantism - careful, anxious, understanding the feelings of those who do not want to join a "theocratic state", yet aware of some new thinking among Unionists who deplore the negative ranting of the Paisleyites.

"Many of my parishioners, brought up in strong Unionist households, says we can't go back to the old ways", he says. "We want the union, but what kind of union? What quality do we want for ourselves and our children? Those are the questions some of us are asking."

But the Rev Good admits that his parish is middle class and that the still small voice of moderation is drowned by the howls of hopelessness in other areas.

The Rev Paisley knows how in the conduct such howls. No questions here. As the pavements of Ballymoney freeze under the cold night sky, he leads a large march around the town, and those following him are solidly working class.

There are Orange Lodge collars and six bands; men, women and small children striding to the dull and threatening thuds of drums; hard-looking young men in army-surplus flak jackets watching on the corners.

Hundreds gather in the open to hear the Rev Paisley speak, listening to Jim Molyneux's effort with

politeness but barely concealed impatience, waiting for their leader. He does not disappoint them.

The voice drops to remember "the men and women of Ulster who have fallen defending our freedom", chuckles confidentially as he swipes at Tom King and Margaret Thatcher, and rises to familiar power to whip the crowd to fervid enthusiasm: "We are saying one thing - we will not be ruled by Dublin. We will not be ruled by Dublin. Now say it with me!" They speak with one voice: "We will not be ruled by Dublin!"

They cheer and wave fists as the amplified voice wraps them in the security of the familiar: "I was born under the Union Jack, in the Ulster of Lord Carson and Lord Craigavon... and I will die under the Union Jack!" Mighty roars.

Ah, Lord Carson. It was he (newly elected as leader of the Unionists) who in 1911 also told a crowd what it wanted to hear: "We will yet defeat the most nefarious conspiracy that has ever been hatched against a free people". So, the language remains the same, and so does the fear of change which I met everywhere.

Beneath the vaunted confidence and defiance of the Unionists, you also sense desperation. The Loyalists have their backs to the wall, and when people are in a cul-de-sac they can become dangerous - a truth which makes Harold Good's quiet faith, that "Christ teaches the inevitability out of history", seem fragile indeed.

In the crowd at Ballymoney the woman next to me had her eight-year-old son with her. I asked him if he knew why we were all in the street. In that almost-Scottish accent of North Antrim, the child replied: "Because Maggie Thatcher has sold us down the river". His mother nudged her friend with giggling pride. None of them had read the Anglo-Irish agreement.

What the boy had learnt at his mother's knee is what she and Peter Robinson had heard at their fathers' knees and what Ethel Tolley and all of them had passed on to them as well. It is hard and angry and shouts as it always did: "No surrender!"

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Advertisement for The Concise English Dictionary. Features: The definitive gift. Includes a coupon to request a free trial copy of the dictionary. Also promotes The Times Higher Education Supplement.



COURT AND SOCIAL

COURT CIRCULAR

YORK HOUSE, ST JAMES'S PALACE
January 22: The Duke of Kent, Colonel-in-Chief of The Royal Regiment of Fusiliers, this evening visited C Company of the 5th Battalion at Balham, London SW12.

Forthcoming marriages

Mr J. R. Wells and Miss R. Millington
The engagement is announced between Jonathan, son of Mr and Mrs Arnold Welk, of New York, and Jane, daughter of Lord and Lady Bernstein of Leigh, Kent.

Birthdays today

Mr A. M. Davis, 44; Lord Denning, 87; Mr Bill Gibb, 43; Sir John Grenside, 63; Sir Harold Hood, 70; Sir Arthur Lewis, 71; Sir James Lighthill, 63; His Honour J. F. Morahan, QC, 78; Miss Jeanne Marcano, 58; Lord Strathcarron, 62.

Mr R. D. Cherry and Miss S. M. G. Read

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Mr Richard Stanley, grandson of the man who tracked down Dr Livingstone, the explorer, with some of the pieces to be sold at Christie's on March 25 (Photograph: Peter Trierover).

Stanley's snuff box to be sold

By Geraldine Norman, Sale Room Correspondent
It was in the area of Ujiji on Lake Tanganyika that Stanley found Dr Livingstone in the jungle and greeted him with the immortal words: "Dr Livingstone, I presume."

Reception

Byron Society
Mr Ian Scott-Kilvert presided at a reception held last night by the Byron Society at the Royal Institution of Great Britain.

Dinners

Prime Minister
The Prime Minister and Mr Denis Thatcher were hosts at a dinner last night at 10 Downing Street.

Company of Actuaries

The Company of Actuaries held a court dinner last night at Skinnerville Hall, the Master, Mr J. R. Haigh, presided, and the principal speaker was Mr J. M. Wachung, President of the Faculty of Actuaries.

Dean announces retirement

By Our Religious Affairs Correspondent
The Dean of Canterbury, the Very Rev Victor de Waal, announced his intention to retire next week at the age of 57.

Latest appointments

The appointment of Mr Simon Bowles as Lord Lieutenant of Herefordshire was announced yesterday.

Science report

Engineers search for simple software
Expensive calculators are used. Expensive calculators contain special buttons for square roots and compound interest, but those are used rarely.

OBITUARY

GEN SIR GORDON MacMILLAN OF MacMILLAN Last GOC Palestine



General Sir Gordon MacMillan, KCB, KCVO, CBE, DSO, MC, who was killed in a car crash on January 21 at the age of 89, had a long and distinguished career as a fighting soldier at all levels of command.

MR JOHN GIBBS

John Gibbs, the baritone, who had been active at the Royal Opera and English National Opera, died after a short illness on January 21. He was 48.

SIR RICHARD WEBSTER

Sir Richard Webster, DSO, who was Director of Organization at Conservative Central Office from 1966-72, died on January 17 aged 72.

LORD STAFFORD

Lord Stafford, 14th Baron died on January 8 at the age of 59.

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Y...

MR JIMMY ADAMS

Mr Jimmy Adams, four times a Ryder Cup golfer against the United States between 1947 and 1953, died in a London hospital on January 9. He was 75.

He developed one of the fullest backswings in the game, well past the horizontal, something that was possible in so burly a man mainly because he was double jointed; but if the swing had not been firm and rhythmic he could never have chased the winner home in the 1938 Open at the height of a gallop.

BARRY PEROWNE

Mr Philip Atkey (Barry Perowne) who died in Marlborough on Christmas Eve, will be remembered for, among many other short stories and novels, his popular revival of E. W. Hornung's A. J. Raffles, Gentlemen Crooks.

SELECTED FURS
On Wednesday 29th January at 10.30 a.m. Bonhams are holding an auction of selected new and secondhand furs, at prices ranging from £30 to £3,000.

THOMAS LLOYD, ARENGOR, ESTATE, TRECORCH, WALES CF41 6DL

THOMAS LLOYD, ARENGOR, ESTATE, TRECORCH, WALES CF41 6DL

THOMAS LLOYD, ARENGOR, ESTATE, TRECORCH, WALES CF41 6DL

WANT TO SAVE £1,000?

YOU COULD WITH FORD CREDIT'S FINANCE SCHEME IF YOU NEED TO BORROW £5,500 FOR A NEW CAR.

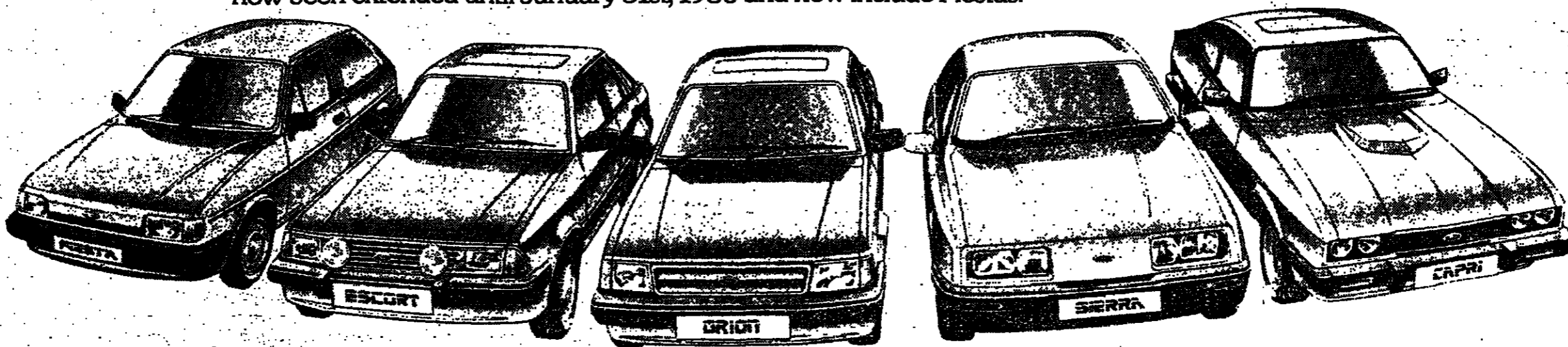
That's the difference between the 4.9% p.a. (9.5% APR) rate and an earlier Ford Credit rate of 11% p.a. (21.4% APR).

Just take a look at these examples of the Ford Credit finance deals you can get from January 2nd 1986 on all Escorts, Orions, Sierras, Capris, and Fiestas.

| MODEL | FIESTA 950 POPULAR PLUS | | ESCORT 1.3 LASER II (5-door Saloon) | | CAPRI 2.0 LASER | | ORION 1.6i GHIA | | SIERRA 1.8L (4-speed Saloon) | |
|-------------------------------|-------------------------|---------|-------------------------------------|---------|-----------------|---------|-----------------|----------|------------------------------|---------|
| | 9.5% | 21.4%* | 9.5% | 21.4%* | 9.5% | 21.4%* | 9.5% | 21.4%* | 9.5% | 21.4%* |
| Cash Price** | 4661.31 | 4661.31 | 6157.32 | 6157.32 | 7328.44 | 7328.44 | 8390.35 | 8390.35 | 7203.97 | 7203.97 |
| Initial Payment (minimum 20%) | 932.26 | 932.26 | 1231.46 | 1231.46 | 1465.69 | 1465.69 | 1678.07 | 1678.07 | 1440.79 | 1440.79 |
| Amount of Credit | 3729.05 | 3729.05 | 4925.86 | 4925.86 | 5862.75 | 5862.75 | 6712.28 | 6712.28 | 5763.18 | 5763.18 |
| 36 Monthly Instalments of | 118.81 | 137.77 | 156.94 | 181.98 | 186.79 | 216.60 | 213.86 | 247.98 | 183.62 | 212.92 |
| Charge for Credit | 548.11 | 1230.67 | 723.98 | 1625.42 | 861.69 | 1934.85 | 986.68 | 2215.00 | 847.14 | 1901.94 |
| Total Credit Price | 5209.42 | 5891.98 | 6881.30 | 7782.74 | 8190.13 | 9263.29 | 9377.03 | 10605.35 | 8051.11 | 9105.91 |
| Customer Saving | £682.56 | | £901.44 | | £1073.16 | | £1228.32 | | £1054.80 | |

*This represents a typical interest rate of the credit provider for new cars immediately prior to the introduction of 9.5% APR terms on Capri Laser and Sierra models.
**Maximum retail price excludes delivery, number plates, road fund licence as at January 2nd 1986.

And don't forget that these examples are based on the maximum retail price of the car. However, if you go along to your Ford dealer, you could get an even better deal on your Ford car and still use the 4.9% p.a. (9.5% APR) rate. Due to the tremendous popularity of these schemes they have now been extended until January 31st, 1986 and now include Fiestas.



The above finance plan is subject to credit approval and applies to Fiesta, Escort, Orion, Sierra and Capri vehicles registered between January 2nd and January 31st, 1986 in England, Scotland and Wales and which are subject to Conditional Sale Agreements arranged by participating Ford dealers and underwritten by Ford Motor Credit Company Limited, Regent House, 1 Hubert Road, Brentwood, Essex CM14 4QL. Applicants must be over 18 years of age and credit worthy. Please note: various factory fitted options are available for eligible vehicles at extra cost. Figures are correct at time of going to press.



FINANCE AND INDUSTRY Executive Editor Kenneth Fleet

Base rate hopes fade as pound keeps falling

When a weaker dollar still failed to lift sterling yesterday, the Government's hopes ran out. The Bank of England was able to sit on its hands in the morning since it had no need to intervene in the money markets...

question to outline thinking on the monitoring of financial conglomerates and followed this up in a speech yesterday. Essentially, the Government has rejected the idea of a separate regulator for the money markets...

The Bank has had two reasons for hanging fire this week, after accepting the need for a rise just a fortnight ago. First, after the Group of Five meeting at the weekend, a hope that the general enthusiasm expressed for lower interest rates worldwide would translate into action elsewhere that would widen the differential in sterling's favour without the need for a further deliberate increase.

Secondly, the Bank was clearly trying to avoid a second increase before the next Opco meeting, which might require it to use still more interest-rate ammunition to defend the pound.

As hopes of avoiding an increase faded, the Chancellor's strategy was thrown into a hazy light. With lower inflation still Mrs Thatcher's primary objective, there remains a limit to how much of a fall in the pound she can tolerate.

For their part the discount houses, still scared by the 1985 sterling crisis, are keeping a low profile. Giltts went easier in the afternoon yesterday.

Sensible solution to regulatory dilemma

Promises on the part of Government to consider representations on Bills are often no more than a sop. Not so with the Financial Services Bill.

Michael Howard, the responsible minister, has used a written parliamentary question to outline thinking on the monitoring of financial conglomerates and followed this up in a speech yesterday.

BTR strategy stands the Test of time

In finally succumbing to the pleas of the German Allianz, and parting with Cornhill Insurance, Sir Owen Green has shown himself to be not merely a brilliant buyer of businesses but also a very clever seller.

Lord Hanson is another who, despite occasional rumours to the contrary, shows no wish to steer Hanson Trust into the financial sector.

Sir Owen Green must now be in buying mood, and an extra £305 million in the kitty will do him no harm. His favoured target area is believed to be the United States, despite the vehement opposition, may yet be topped with an Imperial crown.

Reagan 'wants Italy to join G5'

From John Earle Rome President Reagan is said to have expressed support for Italy to join the Group of Five leading financial powers, according to authoritative sources in Rome.

Several US and foreign banks do some securities business, notably Bank of America. But, as the rules state, its Charles Schwab discount brokerage service is a separate subsidiary from the one that provides advice to investors.

Several other international banking groups are said to be waiting in the wings. If NatWest is successful, a tidal wave of applications is likely to follow, a lobbying group for the established securities groups in the US.

Allianz to pay an 'exorbitant' £305m cash for Cornhill

Allianz Versicherungs West Germany's biggest insurer, at last gained a foothold in the British insurance market yesterday with an agreement to buy Cornhill Insurance from BTR.

The insurance company was then notionally valued at about £160 million. Cornhill achieved nationwide fame through its sponsorship of cricket Test matches and there is no indication of a change of sponsorship policy under the new ownership.



Sir Owen Green: a big profit for BTR

A Cornhill spokesman said: "We are pleased to be joining Allianz because as an insurance company they understand our business and will be able to help us with their size and reputation. Although this is the second change of ownership in three years, Allianz must be our final home."

Monopolies Commission set to bar BT takeover of Mitel

British Telecom's plan to buy a controlling interest in Mitel, the Canadian telecommunications equipment manufacturer, is likely to be vetoed in a decision by the Monopolies and Mergers Commission report due to be published shortly.

BT dominates the British market for private telephone exchanges (PABXs) which are also Mitel's main product. Other British telecommunications manufacturers including Plessey, GEC and STC, objected to the takeover on the grounds that they could be unfairly squeezed, once BT acquired its own PABX manufacturer.

Government's telecommunications watchdog, is believed to have made a submission against the acquisition to the Monopolies and Mergers Commission. He expressed concern about the effects of the deal on other telecommunications manufacturers when it was announced.

Norway may curb oil production

Norway yesterday indicated a significant shift in policy with an offer to curb oil production if similar moves are made by members of the Organization of Petroleum Exporting Countries and other producers.

Main beneficiaries of Channel deal

Channel tunnel contracts expected to be worth at least £700 million in supplies and equipment as well as construction, are expected to benefit a wide range of British companies and particularly five which are among former shareholders in the Channel Tunnel Group (CTG).

US presses for reforms by debtors

Mr James Baker, the US Treasury Secretary, stated firmly yesterday that the United States continued to support the case-by-case approach to the worsening debt crisis despite the recent plunge in oil prices which has raised a strong concern over Mexico and other debtor nations.

Billingsgate sale likely

S&W Beristoff, the commodity trader, is believed to have plans to sell Billingsgate Market, its 185,000 sq ft office development in the City of London.

Abbeys profits rise 61% to £140m

Abbeys National, Britain's second largest building society, reported a 61 per cent increase in its surplus - or profit - from £86 million to £140 million for the year to December 31.

Fed may allow NatWest to combine services in US

National Westminster Bank may become the first commercial bank in the United States to combine both securities brokerage services and investment advice.

MARKET SUMMARY

Table with columns: STOCK MARKETS, MAIN PRICE CHANGES, CURRENCIES. Includes FT Ind Ord, FT All Share, etc.

Table with columns: RISES, FALLS. Lists various companies like Unicom, Acorn Computer, etc.

Table with columns: INTEREST RATES. Lists Bank Base, 3-month interbank, etc.

Table with columns: GOLD. Lists London fixing, New York, etc.

BAYER AKTIENGESELLSCHAFT RIGHTS OFFER TO SHAREHOLDERS. Includes details about share offerings and procedures.

IN BRIEF Doubt over tin talks

The International Tin Council said yesterday that most members are prepared to negotiate on new proposals to end the three-month tin crisis. But brokers said the new proposals were the Japanese plan announced on Tuesday and already considered inadequate.

Loft loss

London & Overseas Freighters made an attributable loss of £12.8 million in the six months to September 30 against a previous loss of £4 million.

Alusuisse blow

Alusuisse of Switzerland, a leading aluminium producer, replaced its two top executives yesterday after reporting that there would be a big trading loss in 1985.

Merger agreed

The boards of Plantation & General Investments and Anglo-Indonesian Corporation have agreed merger terms valuing Anglo-Indonesian at £11.4 million.

Tace advances

Tace, the electronics engineering company, lifted profits from £2.28 million to nearly £3.12 million before tax in the year to September 30.

US court ruling

The US Supreme Court yesterday affirmed a lower court ruling that struck down the Federal Reserve Board's attempt to regulate the so-called non-bank banks.

Airline crisis

Eastern Airlines, the third largest US air carrier, is facing a serious bankruptcy threat. Industry analysts say the airline laid off more than 1,000 flight attendants and imposed average wage cuts of 20 per cent on some 6,000 others on Monday.

WALL STREET

Table with columns for stock symbols (AMD, ASA, Allied Signal, etc.) and their corresponding prices and changes.

Oil gloom continues

New York (Agencies) - The market headed lower in gloom after trading yesterday as prices about the troublesome aspects of the recent plunge in oil prices hung over the bank and oil sectors.

Battered by starting oil prices and fears of higher British interest rates, the markets were jittery yesterday. Metals generally fell, with copper and aluminium leading the way.

The approaching grim climax added to the uncertainty. But softs were more optimistic. Coffee recovered after morning selling and cocoa and sugar were quite strong.

Precious metals lost some ground, but showed no sign of breaking far below their current range. Oils, however, were weak, despite a morning recovery. Financials were active.

Not even weaker spot oil prices and a steady dollar could stop the slide in sterling yesterday.

3.4060 against the mark at one time, before closing at 3.4111, the slide in sterling yesterday.

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There were signs, however, that the drop in oil shares was losing some of its momentum.

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LONDON FINANCIAL FUTURES

Table showing London financial futures data including 3-month and 6-month interest rates.

CANADIAN PRICES

Table showing Canadian prices for various commodities like wheat, soybeans, and corn.

MONEY MARKETS AND GOLD

Table showing money market rates and gold prices for various currencies.

EURO-CURRENCY DEPOSITS

Table showing Euro-currency deposit rates for different terms and currencies.

GOLD

Table showing gold prices and related market information.

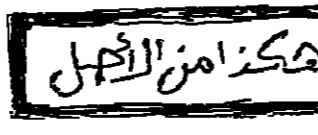
EGD

Table showing EGD (Export Gold) data and related market information.

INVESTMENT TRUSTS

Table showing investment trusts data including various fund names and their performance.

Large table titled 'THE TIMES UNIT TRUST INFORMATION SERVICE' containing detailed information on various unit trusts, including names, managers, and performance metrics.



THE TIMES Portfolio

From your Portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page...

Table with columns: No., Company, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E. Includes sections for INDUSTRIALS S-Z, BUILDING AND ROADS, INDUSTRIALS L-R, BRITISH FUNDS, and OVER FIFTEEN YEARS.

Weekly Dividend table with columns: Day (MON-FRI), Dividend, Total. Includes a note: 'Please make a note of your daily totals for the weekly dividend of £20,000 in Saturday's newspaper.'

BRITISH FUNDS table with columns: Fund Name, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E.

OVER FIFTEEN YEARS table with columns: Fund Name, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E.

UNDATED table with columns: Fund Name, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E.

INDEX-LINKED table with columns: Fund Name, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E.

BREWERIES table with columns: Fund Name, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E.

BANKS DISCOUNT HP table with columns: Fund Name, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E.

ELECTRICALS table with columns: Fund Name, 1985 High, 1985 Low, Price, Change, Dividend, Yield, P/E.

STOCK EXCHANGE PRICES

Rally continues

ACCOUNT DAYS: Dealings Began, Jan 13. Dealings End, Jan 24. Contango Day, Jan 27. Settlement Day, Feb 3. Forward bargains are permitted on two previous days.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for BUILDING AND ROADS.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for FINANCE AND LAND.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for CHEMICALS, PLASTICS.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for CINEMAS AND TV.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for DRAPERY AND STORES.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for HOTELS AND CATERERS.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for INDUSTRIALS A-D.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for E-K.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for FOODS.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for L-R.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for S-Z.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for MOTORCARS AND AIRCRAFT.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for NEWS PAPERS AND PUBLISHERS.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for TOBACCO.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for OIL.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for OVERSEAS TRADERS.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for PAPER, PRINTING, ADVERTG.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for LEISURE.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for MINING.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for PROPERTY.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for SHIPPING.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for SHOES AND LEATHER.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for TEXTILES.

Table with columns: 1985 High, 1985 Low, Company, Price, Change, Dividend, Yield, P/E. Includes section for MOTORCARS AND AIRCRAFT.

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THE TIMES Portfolio

DAILY DIVIDEND £2.000. Claims required for +46 points. Claimants should ring 0254-5372.

Large table on the right side of the page containing various stock market data, including sections for OIL, OVERSEAS TRADERS, PAPER, PRINTING, ADVERTG, LEISURE, MINING, PROPERTY, SHIPPING, SHOES AND LEATHER, TEXTILES, MOTORCARS AND AIRCRAFT, NEWS PAPERS AND PUBLISHERS, and TOBACCO.

Handwritten Arabic text at the bottom left of the page.

COMMERCIAL PROPERTY

Peel seeks industrial portfolio

By Judith Huntley

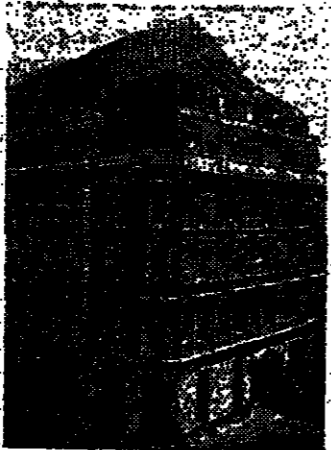
Peel Holdings, the retail warehouse developer...

Peel trades at a premium, which is unusual for a property company...

Mr. John Whittaker, the chairman, says: "We are retailers of land..."

Peel's long-term strategy will be to sell single retail warehouses...

As Mr Whittaker explains: "The value of these schemes is...



Cannongate House sold for £9.75m

L & G sells City offices

Legal & General Assurance (Pensions Management) has sold Cannongate House in the City of London to Royal Life Insurance for £9.75 million...

Peel has more than 100 sites under consideration at the moment and it expects to develop about 15 per cent of these...

French deal for London & Edinburgh

RUGBY LEAGUE

Holmes is out for the season but still intends to make good

By Keith Macklin

Terry Holmes is to have an operation to put a pin in his shoulder...

Ronnie Heard, a Northern director and rugby league council member, said yesterday: Terry is determined to fulfil the terms of his contract with us...

Healys & Baker acted for CIN in the sale with Clive Lewis acting on its own account...

which has troubled him throughout his career as a Welsh international and British Lion...

Although Oldham and Dewsbury were accused of taking part in a brawl during their recent match...

Oldham rugby league club yesterday put Mick Worrall, the former Great Britain forward on the transfer list at £65,000...

IN BRIEF

Yachting design secrets are safe

Organisers of next month's world 12-metre yachting championships off Perth, Australia, have agreed a boycott threat by agreeing that entrants can keep their America's Cup designs secret...

Now, according to Bruno Troube, French manager of the America's Cup preliminaries, the organisers, the Royal Perth Yacht Club, have decided to accept a declaration by each team that their yacht meets the design rules...

SWIMMING: Adrian Moorhouse (City of Leeds) has withdrawn from England's team for the pre-Olympic international in Amsterdam, Holland, this weekend...

GOLF: Carl Mason will lead a 10-man British team against a West African side in a three-day tournament which starts in Lagos, on January 31...

BADMINTON: Prince Andrew, patron of the Badminton Association of England Open, is to attend the final of the World and England Open championships at Wembley Arena on March 16...

HOCKEY

Students' rally ends at a stroke

By Sydney Friskin

Richmond 2 London University 1

Richmond held off a late rally by London University yesterday to achieve their seventh victory in the Pizza Express London League...

The home side took a little time to settle down but then Atkinson, on their right wing, began to show his speed and when he was obstructed inside the circle Richmond were swift to meet the ball...

The home side took a little time to settle down but then Atkinson, on their right wing, began to show his speed and when he was obstructed inside the circle Richmond were swift to meet the ball...

Richmond began the second half at great speed and increased their lead from their second short corner in this period...

With barely two minutes to go Rogers, the Richmond goalkeeper, was penalised for concealing the ball from the referee...

These coastal nets are on a return path to the Tweed.

In contrast to the Tweed region, other eastern districts showed a slight increase in their catches and all districts in the north-east, except the Don and the Ythan, also reported more fish catches...

Licensed netmen did badly, in one case being 28 per cent down on the previous record low of 1976...

Companies' borrowing rises to £6.6bn

The latest report from the Bank of England shows that loans to property companies rose from £4.3 billion in November 1984 to £6.6 billion in November 1985...

The largest rise came from the overseas banks, excluding those from the US. Their lending went up from £785 million in November 1984 to £1.59 billion in November 1985...

The Japanese banks also increased lending dramatically, albeit from a low level...

more £3 million in November 1984 to £46 million in November 1985...

Comparable figures are not available for the period before the property crash but the indications are that there is little difficulty in raising money for property companies at the moment...

Hays Galleria, part of St Martins Property Corporation's £120 million City development, stretching from London Bridge to Tower Bridge on the south side of the Thames will be let to a variety of restaurant and office-related retailers...

While the debate about the feasibility and merits of the 10 million sq ft office scheme in Docklands at Canary Wharf goes on, the London Docklands Development Corporation is letting land outside the Isle of Dogs enterprise zone...

Peel was working on a 7 per cent yield and a rent of £7 a sq ft. Peel works on yields of about 8 per cent in the South and 10 per cent in the North...

The company has bought the two properties from CIN Properties, the Coal Board Pension Fund's property arm...

Healys & Baker acted for CIN in the sale with Clive Lewis acting on its own account. LET was advised by Hoddell Stotesbury.

To exploit California's business opportunities, talk to California's Business Bank.

Not everyone knows that Union Bank of California is a wholly-owned subsidiary of the Standard Chartered Group.

Nor is everyone outside California fully aware that it is not only one of that highly-competitive state's most successful financial institutions; but is also the only major bank to specialise in the corporate sector.

For over seventy years, it has responded to the needs of the West Coast's dynamic business community - developing highly-advanced cash management, credit, trade finance, capital management, corporate finance and consultancy services.

It operates more than 20 offices strategically placed in major business centres in California.

In so doing, it forms an important part of Standard Chartered's uniquely strong network around the Pacific basin - the world's fastest-growing business region.

And it provides another example of the depth of our involvement in the major markets we serve all over the world.

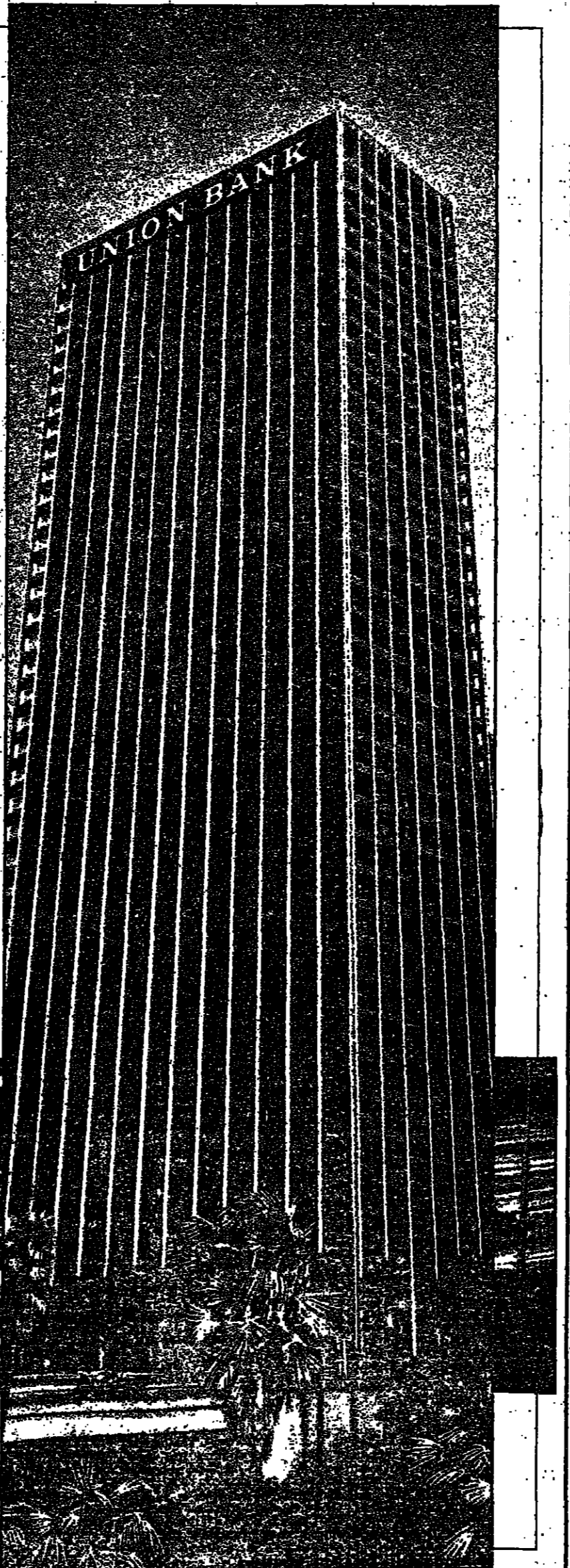
Union Bank's communications systems are fully integrated with Standard Chartered's, so we can put you in touch through any of our 2,000 branches in over 60 countries worldwide.

Contact us for more information.

It could open up a new world of business potential.



Standard Chartered STRENGTH IN DEPTH ACROSS THE WORLD. STANDARD CHARTERED BANK, HEAD OFFICE: 38 BISHOPSGATE, LONDON EC2N 4DE.



Widnes seek silver lining and gold pots

RUGBY LEAGUE DIARY

Keith Macklin

The most staggering facet of Joe Lydon's £100,000 transfer from Widnes to Wigan was not the world record cash fee...

Widnes were bankers for semi-final and final appearances in the main trophy events, with their coffers perpetually swollen by the lion's share of gates and fat sponsorships.

Total attendance receipts for Challenge Cup finals at Wembley ranged from £140,000 in 1975 to £666,000 in 1984...

So, where has all the money gone? Close explained: "Widnes have paid the price of success. Winning matches and trophies means paying huge bonuses to players and coaches..."

The Oasis Club at Marlow, Buckinghamshire, was yesterday strangely deserted as the last eight players in the British under-23 open squash championships prepared quietly for today's semi-finals...

Ardleigh Hall, the Essex Country Club, stretched away to an eight-point lead in the American Express Premier National League with a crushing 4-1 win over Squash Leicester...

Hiddy's younger brother, Zarak, aged 18, achieved indirect impact upon the national league by taking so long beating Paul Symonds in their late afternoon British Open quarter-final...

Today's semi-finals in the British under 23 Open pit England's Robert Owen against Rodney Martin of Australia, and Sweden's Fredrik Johansson against Zarak Jahan, representing Pakistan.

AMERICAN EXPRESS PREMIER LEAGUE: Carron 3, Dunning Mill 2, Essex 1, Ardleigh Hall 4, Rowwood Lodge 3, Epsom 2, Wotton 1, Dunning Mill 2, Chapel Allerton 4, 3, Northampton 4, 1, Merton 2, Northampton 4, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

Today's fixtures FOOTBALL: Freight Rover Trophy Northern section by Blackpool v Wrexham...

BASKETBALL: CARLISLE: First round: Maccs v Birmingham Bulls v Manchester Giants (7.30)...

OTHER SPORT: BOXING: RAF v Army (RAF Herts) SQUASH RACKETE: Blue Stripes British U23 Open (Dance Club, Marlow).

Budd enters English championships

SQUASH RACKETS

By Colin McQuillan

The Oasis Club at Marlow, Buckinghamshire, was yesterday strangely deserted as the last eight players in the British under-23 open squash championships prepared quietly for today's semi-finals...

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Offshore netting affects Tweed salmon catches

By Conrad Voss Bark

Not a very good report on Scottish salmon catches in 1984. The official figures, just published, show that the total number of salmon and grilse reported caught was 320,292...

The lack of the big salmon, taken with a decrease in the average weight of grilse, resulted in the total catch weight (1,012 tonnes) being the lowest since 1952...

Licensed netmen did badly, in one case being 28 per cent down on the previous record low of 1976. The report, which is purely statistical, does not explain why the Tweed area has suffered so much compared with others...

FOOTBALL: CRISIS FOR THE LEADERS AS THEY COUNT THEIR WOUNDED BEFORE GOING INTO BATTLE IN THE FOURTH ROUND OF THE FA CUP

Reading set the pace in injuries as well as in the third division

Reading, who are leading the no fewer than 10 players, including their 10-goal forward, Trevor Senior, under treatment. The midfielder player, White and the winger, Rogers, have been ruled out of Saturday's FA Cup fourth-round home tie with Bury.



Senior: the 19-goal forward is one of the injured 10

Soviets find the route back to goal

New York (AP) - With a revitalized attack and a new generation of players, the Soviet Union could surprise many people at the World Cup Finals in Mexico.

South Koreans take to route '66 for a Mexican surprise

Seoul (Reuters) - Argentina and Bulgaria may feel they can look forward to two gift points when they meet South Korea in the World Cup in Mexico this June.

Tottenham given a warning

The Tottenham Hotspur manager, Peter Shreeve, took his players to spy on Saturday's FA Cup opponents, North County, and after their 1-1 draw at Brentford on Tuesday night, Tottenham know their third division opponents will give them a run for their money.

Bond 'favourite' for Birmingham job

John Bond is ready to step back into football management at the top level with Birmingham City. Bond emerged as favourite for the job after caretaker-manager Keith Leonard was sacked yesterday.

Top players accused in tax row

Rome (AFP) - The Italian finance ministry has accused the players who won the World Cup for Italy in 1982 of evading payment of \$37,000 (£27,000) in taxes on their winners' bonuses worth \$125,000.

Molby sees no hope for Ipswich

West Ham were yesterday backed to complete a nightmare week for Ipswich by knocking them out of the FA Cup on Saturday.

TUESDAY'S RESULTS table with columns for League, Division, and Match Results.

FOOTBALL COMBINATION table listing various football fixtures and results.

RUFGBY UNION table listing rugby union fixtures and results.

YESTERDAY'S RESULTS table listing various sports results.

Financial advertisements including 'CERTIFIED DIVIDENDS', 'LITTLEWOODS POOLS LIVERPOOL', and 'VERNONS POOLS LIVERPOOL'.

The two teams that are Altrincham

From their formation in 1903 it took Altrincham 63 years to reach the third round of the FA Cup for the first time. Today the Gola League club regard the achievement almost as commonplace.



The man who is Altrincham: Noel White, captain of the team behind the scenes

Vertical sidebar containing 'Sports Commentary' by David Miller, 'Birmingham granted further influence', 'Mexico referees of the highest quality', and 'Time to fix Britain's South African stance'.

Small advertisements at the bottom left, including 'LETTERS' and 'LUCKY NUMBERS'.

CRICKET

England let down by loss of chances and lack of spinner

Colombo (AFP) - England's batting, particularly by the bowlers, let down yesterday... Sri Lanka needing 92 runs from their last 20 overs...

In a frustrating morning session for England, John Agnew bowled a tight spell... Nicholas finally accepted the new ball with one run still needed to save Sri Lanka...

Nicholas finally accepted the new ball with one run still needed to save Sri Lanka from batting again... Cook ended the innings to finish with figures of six for 69...

Table with 2 columns: Player, Runs, Wickets. Includes names like M.D. Moore, A. Marshall, S.J. Rhodes.

FALL OF WICKETS: 1-12, 2-28, 3-34, 4-121... BOWLING: Agnew, 27-7-77-8; Phipps, 16-4-4-6...

RUGBY UNION



Helping hand: Allison (centre) encourages his RAF teammate Turner to escape Cambridge attention (photograph: Keith Dobney)

Paxton is sole Scots change for Cardiff

The wave of euphoria - or was it just relief? - that swept over Murrayfield last Saturday when Scotland beat France 18-13 has lasted long enough to carry the bulk of the team forward to meet Wales in Cardiff... Campbell-Lamerton is the one casualty...

Kirsten dropped

Johnesbury (Reuter) - Peter Kirsten, the former South African captain, and Alan Kourie, a left arm spinner, have been dropped for the first of six one-day internationals against the 'rebel' Australians tomorrow... Graeme Pollock, who bowled a lone in his hand during South Africa's victory over the Australians in the five-day match which ended on Tuesday, is also missing.

Underwood provides vital spark

Two breathtaking tries, one on either side of half-time by Underwood, the England wing brought the RAF the confidence they needed to claim a rare and satisfying victory over Cambridge University at Grange Road yesterday... Underwood who had strolled around almost unnoticed for the first 39 minutes, suddenly produced a burst of pace that left the University backs standing and touched down after a 50-metre run...

Australian boys go on try spree in the mud

During the second half London barely escaped from their territory. Harris broke off the back of a scrum for a typical No 8's try and Press was worked over after a lineout. Shaw stole the sixth as his forwards put pressure on a London defence on a muddy pitch... The Australians led 14-0 at half time, playing against the strong wind. The back row worked Stuart Cleary, who had scored a try earlier, effectively most of the throw-ins went to the touring side, enabling them to dictate terms.

TENNIS

France on course for booming drive

Paris (I.P.) - "I am firmly convinced", said Claude Roger Charrier, the partisan president of the French Golf Federation, "that this is a sport for the masses"... But the upper crust which plays on the exclusive St Cloud course outside Paris, should not panic. The Socialist Government isn't about to nationalise private golf clubs so that grooved greens are trampled by heavy boots, blue collar types...

Switzerland achieved a winning lead over Italy without conceding a set when the BASF European Cup competition, the men's indoor team championship, began yesterday at Roland Garros, West Kensington... Big Brother was watching Panatta. As usual, Panatta's looks and personae, and professional mannerisms, played a part in his success...

McEnroe to rest for two months

New York (Agencies) John McEnroe has confirmed he is to take at least two months off from tennis, ostensibly because of a knee injury... His decision, revealed last night by British tennis manager Paul Hutchins, is a blow to the Lawn Tennis Association, the organizers of the satellite circuit which starts in Perthshire on Monday...

Shaw opts for French tournament

Stephen Shaw, Britain's third ranked player, has turned his back on a five-week series of British tournaments, costing £70,000 to stage, after deciding to play in France... His decision, revealed last night by British tennis manager Paul Hutchins, is a blow to the Lawn Tennis Association...

Nicklaus hopes for many happy returns

Twenty-two years after winning the Phoenix Open, Jack Nicklaus, who turned 46 on Tuesday, plays here again today alongside his great rival Tom Watson on the short but tight 6,776-yard par 71 Country Club in the downtown area of this rapidly-expanding city... Nicklaus, who will captain the US Ryder Cup team next year in an attempt to avenge the defeat by Europe last year, has already announced he will play in the tournament...

Cowdell meets Griffith on return to the ring

Stephen Griffith, the super-featherweight from Finchley, will be Pat Cowdell's opponent in the Midlands' contest at Doncaster on February 6. It will be Cowdell's first bout since being knocked out in a round by Azumah Nelson when challenging for the world featherweight title last October... Cowdell must take care, Darlie Smith, Griffith's manager, said today: "This is not just any opponent for Cowdell. My man will do much better this season than he did last. Langer, still using his new putter, is in fine form, while Lyle plays in his last event before flying home at the weekend."

Douglas times it right for English Open

Desmond Douglas, England's top table tennis star, has returned to peak form at just the right time. He danced his English Open title at Brighton over the next three days and his success in two recent tournaments has provided a boost to his flagging confidence... He beat Yoshito Miyazaki in the Cleveland tournament final and he is due to meet the top-seeded Japanese again in the semi-finals at Brighton...

Table with 3 columns: Country, State, Weather. Includes entries for Italy, Switzerland, and others.

MOTOR RALLYING

Pain begins to tell on Toivonen

Moglie Carlo (AFP) - There was little fuss and bother in the way Peugeot's world champions, Timo Salonen and Seppo Harjanne of Finland, started the 1986 Rallye de Monte Carlo with a time of 6hr 55min 22sec - 33sec clear of the leading Lancia Delta of Henri Toivonen...

MOTOR RACING

Car design is turned on its side

The late Colin Chapman rewrite the grand prix car design rule-book in the 1960s by decreeing that drivers should no longer sit up but should virtually lie down. The result was the Lotus 24, a car so low that it made all other designs look obsolete... Brabham's chief designer, Gordon Murray, has taken that philosophy one important stage further by deciding that the engine should be turned 90 degrees to the side...

FOR THE RECORD

- GOLF: JOHANNESBURG: European League: First division: 1. J. van der Stoep (RSA) 2. J. van der Stoep (RSA) 3. J. van der Stoep (RSA) 4. J. van der Stoep (RSA)...

London Schools

Those who have culminated against the rise and rise of the penalty goal in recent days might, with profit, have attended at Old Deer Park yesterday. The Australian schoolboys scored a goal and six tries to nil and neither side was particularly effective most of the throw-ins went to the touring side, enabling them to dictate terms.

Four caps play in trial

There are four survivors from last season's 18 group matches in the trial sides from which England's team to play an Australian Schools at Twickenham next Wednesday will be chosen... The teams are largely based on the regional sides which have played against the Australians and their varying degrees of success are reflected in 30 names.

Bart's quality to meet holders

St Bartholomew's best King's College by a goal, a try and a penalty goal to two penalties in the first round of the Hospitals Cup at Honor Oak Park yesterday. This qualified them for a match against St Mary's, the holders, at Chislehurst, on February 5... It was a wet and misty afternoon, and St Bartholomew's, with a following wind, spent the whole of the first half kicking away inside the King's 22. They needed points as insurance for the second half and their heavier forwards eventually made sure that they got them.

Varsity captain like 'schoolboy'

The refusal by Simon Griffin, Oxford university captain, to allow Ashley Johnson, stand-off half, to play in Northampton's John Player Cup third round match at Gosport, on Saturday has been condemned as petty by Dick Turnbull, the Midlands' chairman of selectors. Griffin has insisted that Johnson, a freshman, who played in Oxford's university match last month, should play for club and turns out against Nuneaton... "It is petty and a schoolboy attitude," Turnbull said. David Doddwood, the Northampton captain, a triple Oxford blue who made a personal plea to Griffin, said: "I think he is wrong. In the long run it would benefit Johnson and therefore the university to play in a higher quality game."

SNOW REPORTS

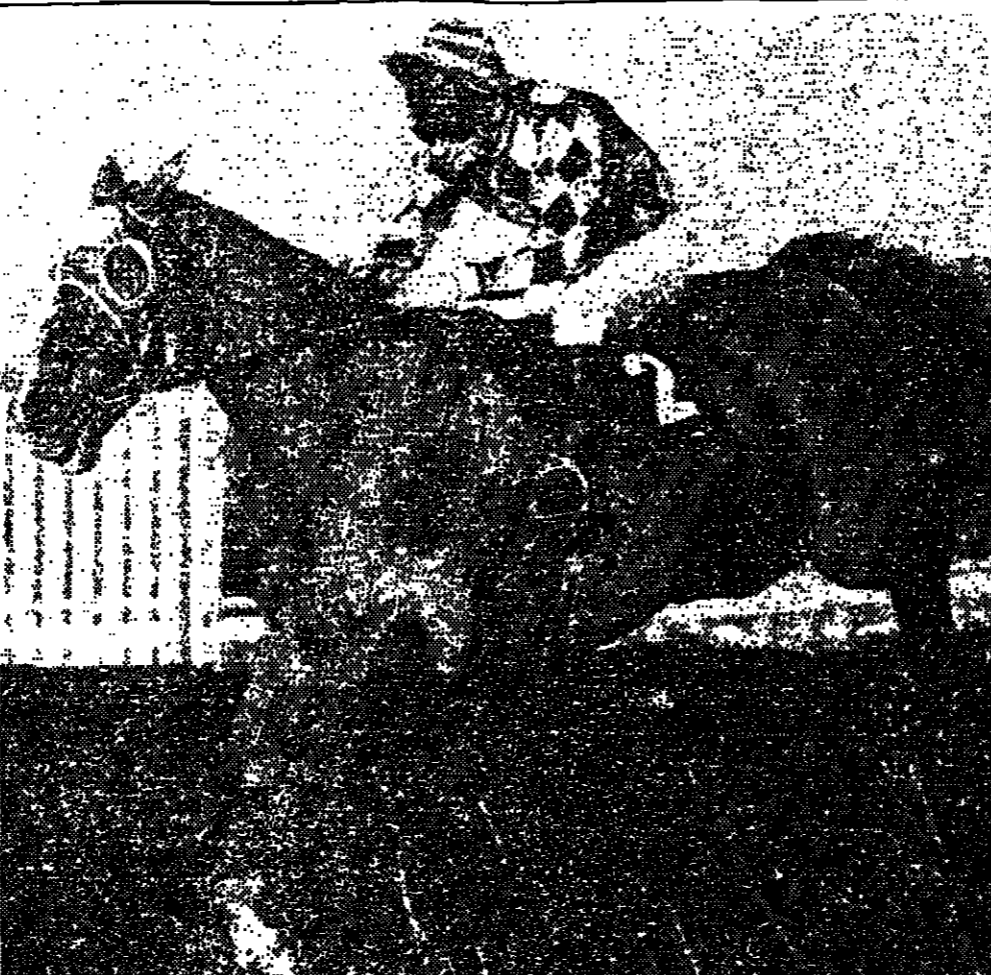
Table with 3 columns: Country, State, Weather. Includes entries for Italy, Switzerland, and others.

RACING: GREASEPAINT HEADS STRONG TEAM OF IRISH POSSIBLES FOR AINTREE STAMINA TEST

Woodgate looks the banker bet in Forster's treble chance

By Mandarin (Michael Phillips)

Tim Forster, the successful Letchmore Bassett trainer, and his jockeys, Hywel Davies and Richard Dunwoody, look the men to follow at Huntingdon today. Davies has a clear chance of a double on Echo Sounder (12.45) and Woodgate (1.15) while Dunwoody can win the Paxton Handicap Chase on Celtic Slave, who ran well at Windsor eight days ago to finish third behind Membedson and Cermau.



Combs Ditch, a surprise entry for the Grand National at Aintree on April 5

Fancied four out of Schweppes

The folly of ante-post betting was once again underlined yesterday when the first acceptors for the Schweppes Gold Trophy at Newbury on February 8 were published. The 28 non-acceptors included...

A National option for Combs Ditch

Combs Ditch is the surprise package among a high-class entry for this year's Seagram Grand National at Liverpool on April 5 (Phil McLennan writes). Also among the 109 entries is Burrough Hill Lad, who has won the...

Liverpool entries

SEAGRAM GRAND NATIONAL (handicap chase, Liverpool, April 5, 4.45). Another Dute, 13, Balmuccia Lad, 11,...

Newbury acceptors

SCHWEPES GOLD TROPHY HANDICAP CHASE (Newbury, February 8, 2m 100yd). See You, Thank God, Capital, Ash,...

HUNTINGDON

2.45 WYTON NOVICE CHASE (Div 1: £1,276; 2m 4f) (12 runners) 1. 200-113 ECHO SOUNDER (Lucky Vestry) F Forster 7-11-14...

Huntingdon selections

1.2-4.5 Echo Sounder, 1.15 Woodgate, 1.45 Lord Laurence, 2.15 CAPTAIN DAWN (nap), 2.45 Kinto, 3.15 Celtic Slave, 3.45 Jennie Pat.

1.15 OFFORD NOVICE HURDLE (Div 1: £2,232; 2m 4f) (21)

1.00-1 WOODGATE (S) (Saranbury) F Forster 7-11-14... 1.00-200 WOODGATE (S) (Saranbury) F Forster 7-11-14...

1.45 WYTON NOVICE CHASE (Div 1: £1,288; 2m 4f) (11)

1.00-11 ALDO KING (M) (Woodgate) W Barber 7-11-14... 1.00-200 WOODGATE (S) (Saranbury) F Forster 7-11-14...

Newcastle results

1.30 (4m 4h) 1. FARROW (D) Nolan, 9-2... 1.30 (4m 4h) 1. FARROW (D) Nolan, 9-2... 1.30 (4m 4h) 1. FARROW (D) Nolan, 9-2...

Wolverhampton

1.15 (2m 4h) 1. BROWNIE (D) Nolan, 9-2... 1.15 (2m 4h) 1. BROWNIE (D) Nolan, 9-2... 1.15 (2m 4h) 1. BROWNIE (D) Nolan, 9-2...

Lincoln absentees

10 horses, have been withdrawn from the original entry of 63, have been withdrawn from the original entry of 63, have been withdrawn from the original entry of 63...

Course specialists

HUNTINGDON TRAINERS: D Gando, 12 from 89 runners, 18.9%... HUNTINGDON TRAINERS: D Gando, 12 from 89 runners, 18.9%...

TAUNTON

Goings: soft (chase course); heavy (hurdles) 7.30am inspection. 1.30 FRESH START NOVICE HURDLE (Div 1: £707; 2m 1f) (17 runners)...

TAUNTON

1.20 (4m 4h) 1. BROWNIE (D) Nolan, 9-2... 1.20 (4m 4h) 1. BROWNIE (D) Nolan, 9-2... 1.20 (4m 4h) 1. BROWNIE (D) Nolan, 9-2...

SUPER SECRETARIES

also on page 30

Secretary to Public Relations Manager The Financial Times requires an experienced secretary to its lively Public Relations Department...

IMPERIAL COLLEGE (University of London) South Kensington SECRETARY Required from 1 February, 1986 for Professor in busy Department of Mechanical Engineering...

LA CRÈME DE LA CRÈME Trade 01-278 9161/5

SENIOR PA SW1 £11,000 neg. The MD of a leading international consultancy needs an intelligent PA with previous director level experience...

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Highly experienced sales assistant required for Valentine Boutique age 26-30. Phone: 285 1521

Audio Se... Why you in Mana... SUPER SECRETARY... ANGELA MORTIMER... MARINE INDUSTRY... PUBLIC RELATIONS SECRETARY... STOCKBROKING to £12,000... Crone Corhill... £23-350

PERSONAL COLUMNS

Trade 01-837 2104 and 01-278 9232 Private 01-837 3333 or 3311

DEATHS
GIBBINS - On 20th January 1986...
MARRIAGES
WEDDINGS

BIRTHS
BARRETT - On January 17th at St...
ROBERTS - On January 17th at St...

BIRTHDAYS
CONSTANTINE D.O.R. is 21 today...
PEEL - NEVILLE is 50 today...

DEATHS
EATMAN - SILEEN - Passed on...
BEATTIE, HOWARD B. - On Tuesday...

MEMORIAL SERVICES
BIRKIN - A memorial and thanksgiving...
PETER - A service of thanksgiving...

IN MEMORIAM (WAR)
IN MEMORIAM
IN MEMORIAM

ANNOUNCEMENTS
L'ARCHE
Macmillan fund
Willing to help people with Cancer?

Willing to help people with Cancer?
Macmillan fund
Your legacy, covenant, donation (cash, cheque, PO or Credit Card)

HOLIDAYS AND VILLAS
TRAILFINDERS
WORLDWIDE LOW COST FLIGHTS

NEW LOW FARES WORLDWIDE
LONDON TO
LONDON TO

DISCOUNTED FARES
JOBURG HAR
CAMPBELL

LOW COST FLIGHTS
WORLDWIDE
LONDON TO

FLIGHTS MADE EASY
The search for the best...
MALAGA, ALICANTE, PALMA, PARO...

WINTER SPORTS
SKI BONNE NEIGE
PANTAUSSER INDOOR SWIMMING

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LEGAL NOTICES
IN THE MATTER OF THE COMPANIES ACT 1947

OFFICE RENTALS
CONSULTING ROOM 11R 6th & 9th

WANTED
BALDWIN ANTIQUES require roll top

Spink
Buy War Medals
Buying Orders & Donations

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CONSULTING ROOM 11R 6th & 9th

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Today's television and radio programmes

Edited by Peter Dear and Peter Davalle

BBC 1

6.00 Ceejazz AM. News headlines, weather, travel and sports bulletins.

tv-am

6.15 Good Morning Britain, presented by Anne Diamond and Nick Owen.

ITV/LONDON

9.25 Thames news headlines. 9.30 For Schools: Making a school's television programme.

BBC 2

9.00 Ceejazz. 9.30 Daytime on Two Maths: can figures lie? 9.58 All about bridges.

CHANNEL 4

2.35 Film Beau-James (1957) starring Bob Hope and Vera Miles. A film biography of the mid-Twentieth mayor of New York.

Radio 4

On long wave: ↑ above VHF stereo. 5.55 Shipping. 6.00 News Briefing. 6.10 Farming. 6.25 Travel.

Radio 2

6.30 My World Panel game with Dips Powell and Frank Mear.

Radio 1

News on the half hour: Headlines 5.30 am, 6.30, 7.30, 8.30, Sports 1.05 pm, 2.02, 3.02, 4.02, 5.02, 6.02, 6.55 (M7) only, 9.55, 11.03.

WORLD SERVICE

6.00 Newsday. 7.00 News. 7.08 Twenty-Four Hours. 7.30 Spg Gospel. 7.45 Network UK.

Radio 3

6.55 Weather. 7.00 News. 7.05 Morning Concert: Gloria's overture.

REGIONAL TELEVISION VARIATIONS

CENTRAL As London except: 1.20 News. 1.30-2.30 Man in a Suitcase. 5.15-5.45 Blockbusters.

HTV WEST As London except: 1.20pm News. 1.30pm Country Practice. 2.25-2.30 Home Cookery.

ENTERTAINMENTS

OPERA & BALLET: ROYAL OPERA HOUSE, Covent Garden. ROYAL OPERA HOUSE, Covent Garden.

THEATRES: CHELSEA THEATRE, 81 Old St. CHELSEA THEATRE, 81 Old St.

CONCERTS: BARBARA BOND, 428 Strand. BARBARA BOND, 428 Strand.

ART GALLERIES: AGNEW GALLERY, 45 Old Bond St. AGNEW GALLERY, 45 Old Bond St.

THEATRE: THEATRE OF COMEDY COMPANY, The Old Vic. THEATRE OF COMEDY COMPANY, The Old Vic.

530 BBC2 TONIGHT RED HERRINGS. The DHSS Board and Lodgings Crisis. Unemployed people made homeless speak out.

Labour MPs to seek Order Bill changes

By Frances Gibb
Legal Affairs Correspondent
Opposition MPs, with the backing of a large number of legal bodies, are to press for changes to the controversial new offence of "disorderly conduct" contained in the Government's Public Order Bill...

Cardinal in split with handicap charity

Continued from page one
Mencap, Mr Brian Rix, was a signatory of a letter in The Times opposing this view, and as a result there was an exchange of private correspondence in which the cardinal raised the matter of his continuing patronage...



Three Sikhs after being sentenced to death in Pakistan this week for hijacking an Indian airliner to Lahore.



Satwant Singh's parents leaving the court yesterday and Mr Lekhi (right) condemning the verdict.

Gandhi plotters sentenced to hang

By Our Foreign Staff
The three Sikh defendants in the Indira Gandhi murder trial were yesterday found guilty and sentenced to death by hanging.

Minister's bodyguards, Satwant Singh and Balbir Singh, and a former civil servant in the Directorate-General of Supplies and Disposals, Kehar Singh.

charged with murder, was shot and killed by other guards after he and Satwant Singh had opened fire at the Prime Minister.

Satwant Singh told reporters in the court: "I have no regrets, except that this has not a fair judgment. The judgment was predetermined."

Base rate rise expected

Continued from page 1.
Increase in mortgage rates from the 12.75 per cent level would add £10.50 to the net monthly repayments on a £20,000 mortgage.

inflation to 3.5 per cent by the middle of the year. However, the Treasury has made clear that it is unwilling to see the pound fall to a level which would jeopardize longer term hopes of lower inflation.

THE TIMES INFORMATION SERVICE

Today's events
Royal engagements
The Prince of Wales opens the West Norfolk Business Enterprise Trust, King's Lynn, Norfolk, 11.30.

Regiment, dines with the Officers of the Queen's Guard, Second Battalion, the Parachute Regiment, St James's Palace, 7.30.

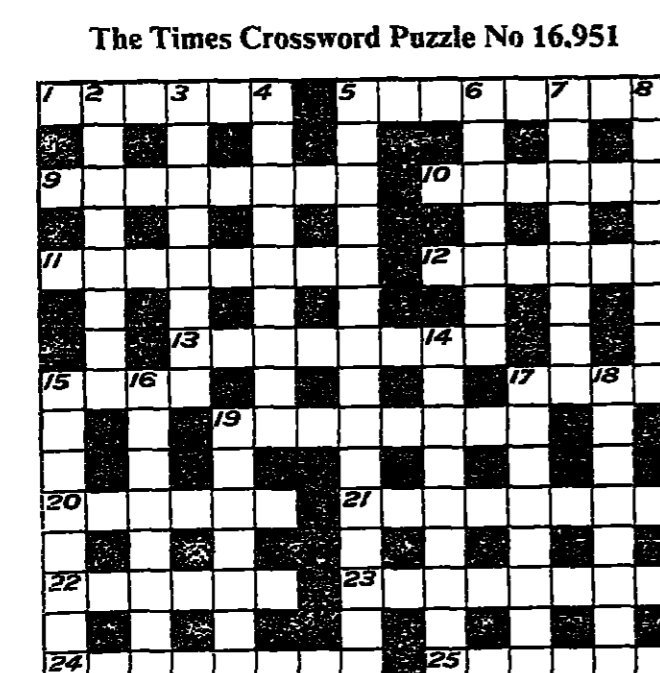
New Children's Unit at the Nuffield Orthopaedic Centre, Oxford, 3.

Princess Alexandra presents the awards of the Worldwide Bed & Breakfast Association, Town Hall, Horton St, W8, 11.25.

Music
Organ recital by Ian Tracey, City Hall, 7.30.

Collins Dictionaries Times Crossword Championship, 1986
Qualifying Puzzle

The Times Crossword Puzzle No 16,951



- ACROSS
1 It used to be white with sugar, we are told (6).
5 Lamb on a string for tragic king's daughter (4,5).
9 Musical tournament (8).

Solution of Puzzle No 16,950
ACROSS
1. BREAD, 2. BREAD, 3. BREAD, 4. BREAD, 5. BREAD, 6. BREAD, 7. BREAD, 8. BREAD, 9. BREAD, 10. BREAD, 11. BREAD, 12. BREAD, 13. BREAD, 14. BREAD, 15. BREAD, 16. BREAD, 17. BREAD, 18. BREAD, 19. BREAD, 20. BREAD, 21. BREAD, 22. BREAD, 23. BREAD, 24. BREAD, 25. BREAD.

Competitors may qualify by correctly solving and submitting this puzzle. They should complete the puzzle and entry form and post it with entry fee of £3 and stamped and addressed envelope by first class mail to Collins Dictionaries Times Crossword Championship...

The pound
Bank
Australia \$ 2.08 2.08
Austria Sch 24.82 24.82
Belgium Fr 73.50 73.50

Roads
London and South-east A131: Single alternate lanes for Hammersmith at the junction with Laurel Rd; temporary lights. All Lane closures from 8.30am to 4pm on the Kingsley Rd, Hammersmith, central reservation work. A44 Lane closures in Western Ave, just W of Hanger Lane gyratory system; power cables in Westbury central reservation.

Weather forecast

Deep depression will be slow moving near NE Scotland while a frontal wave moves close to S England.

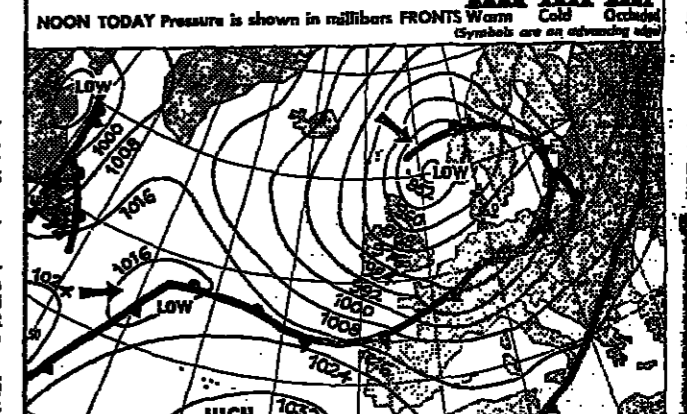


Table with columns for location, AM, HT, PM, and weather conditions. Includes locations like London Bridge, Aberdeen, and various coastal towns.

Anniversaries

Births: Stendhal (Marie-Henri Beyle), novelist, Grenoble, France, 1783. Gustave Léopold, politician, Curutch, Orissa, India, 1897.

Parliament today

Commons (2.30): Debate on Opposition motions on Gortchov and the situation in schools.

Snow reports

Table with columns for location, depth, conditions, and weather. Locations include Austria, France, and Italy.

Lighting-up time

London 5.04 pm to 7.21 pm
Brighton 5.14 pm to 7.30 pm
Edinburgh 4.56 pm to 7.22 pm

Yesterday

Temperatures at midday yesterday: C, about; F, rain; h, sun.

London

Yesterday: Temp: max 8 am to 6 pm, 10C (50F); min 6 pm to 8 am, 5C (37F). Humidity: 65 per cent. Rain: 24hr to 6 pm, 0.11 in. Sun: 24hr to 6 pm, 6hr. Mean sea level, 6.885 meters, 22.55 ft.

Highest and lowest

Yesterday's highest day temp: Torquay, Easter 14C (57F); lowest day temp: Albury, 4C (39F); highest night temp: Epsom, 6.5C (44F); lowest night temp: Colwyn Bay, 2.9C.

Tower Bridge

Tower Bridge will be closed today at approximately 9.15 am.

Abroad

Table with columns for location, C, F, and weather. Locations include Alicante, Alexandria, Algiers, etc.

Around Britain

Table with columns for location, Sun, Rain, Max, Min, and weather. Locations include East Coast, South Coast, and various inland areas.

Northern Ireland

Table with columns for location, Sun, Rain, Max, Min, and weather. Locations include Belfast and other areas.

Prizes given by Collins Publishers include the following: each regional champion will win a Collins Trophy and luxury weekend for two in London for the National Final including travel, de luxe hotel accommodation and meals. Prizes will be awarded to the next three places at each regional final. Additional qualifiers will have their hotel and rail travel expenses paid to the National Final. The winner of the Championship receives Collins Trophy and a £500 Gift Voucher and the runner-up and third and fourth places receive Harrods Gift Vouchers for £300, £200 and £100 respectively. Further prizes will be awarded down to eighth place.

In the event of any dispute the decision of the Crossword Editor of The Times will be final. Employees of Times Newspapers Ltd and of Collins Publishers may not compete.

GENERAL APPOINTMENTS

January 23, 1986

The First Division Association - the union representing many senior Civil Servants - recently produced a hard-hitting booklet giving an alternative view of Civil Service careers.

The booklet was written by young "high-flying" Civil Servants in the early stages of their careers in various departments of state. For me, they summed up one of the key attractions of the Civil Service as a career.

It has always been a career for those who want to serve the public. I sometimes feel this is not a popular thing to say nowadays. Nevertheless, the concept of public service - and the wish to be at the very heart of government - is still a powerful motivating force for aspiring Civil Servants. It is a potent recruitment factor.

But the Civil Service of today is significantly different from the Civil Service I joined more than 30 years ago. Public service has altered and those drawn to it should be aware of the change taking place and the challenges they present.

In recent years there has been a quiet revolution in Whitehall. The changes have been described as the most profound in the Civil Service for more than a century. There is a new professionalism which has been added to the traditional virtues.

Better value for money for the taxpayer has become, more than

ever before, an overriding consideration. There is a new emphasis on performance and output and individual responsibility for results.

Civil Servants must develop a bias for action. We need more risk-takers, innovators and doers.

I recently told a careers seminar at Leeds University: "We don't want cerebral recluses. Naked intellect is not enough. We need action-oriented thinkers - people who can get things done."

All this has affected fundamentally the type of graduate recruit we need. Public and private sectors are moving ever closer in management style, with the Civil Service, wherever possible, applying private sector techniques and disciplines to the management of government activities.

Financial authority is being delegated from central finance units to providers of services and controllers of projects, who are taking on a greater personal accountability.

Managers at all levels, whether in charge of administrative programmes or scientific or technological projects, are being made more aware of the cost of their activities and are being given more discretion over how their budgets are spent in pursuit of agreed objectives. Together with responsibility for money goes increased discretion in staffing matters.

This significant shift in emphasis is reflected in what we are looking for in recruits.

The Civil Service is now smaller than at any time since World War Two. But it remains one of Britain's largest employers of graduates. Last

The Civil Service today needs more risk-takers, more innovators and more doers, says Dennis Trevelyan



year we recruited about 3,500 young graduates across a wide range of disciplines. We have a place for every type of graduate. On the one hand, there is a great variety of jobs for those who want to pursue their own scientific or technological disciplines. We want every type of expert - scientists, engineers, valuers, architects, accountants, actuaries, economists and lawyers. The list is endless.

On the other hand there is also a large spread of generalist jobs. For these, the Civil Service needs a range of talents, not only the Oxbridge classicist which persistent myths suggest is best suited for administration.

We are doing everything possible to encourage graduates, post-graduates and those engaged in post-doctorate work to consider administration. The scientist and technologist are just as likely to pass our entry examinations as those who read the humanities.

One of the fascinating things about the Civil Service is the varied academic backgrounds of those in top jobs. The message is that there is no slackening in our demand for graduate talent. As the significant changes I have described take place in the management of the Civil Service, we need a constant flow of "quality" recruits.

Just what sort of a person are we looking for? First, a word about recruitment. This is undertaken by the Civil Service Commission, which has a long tradition of fair and open competition and selection on merit. Everyone has an equal chance. No application is ignored. We take great pains to provide equal treatment in the selection process regardless of candidates' ethnic origin (provided they meet our nationality requirements), sex or academic background.

This philosophy is constant, though detailed selection procedures are continually modified in search of

more sophisticated and successful ways of selecting the right people. As always, we need clever men and women with well developed critical faculties. But they must also be people who can get the job done.

There are many misunderstandings about the Civil Service. Yes, Prime Minister amuses the mandarins as much as, if not more than, the next person. But it does perpetuate myths and stereotypes. One myth is that senior Civil Servants live comfortably in "Ivory towers". This has never been more untrue.

Today, the Civil Servant must be a "manager" in every aspect of the word. He or she must look outwards; must express views cogently, orally and in writing; must be aware of the uses and limitations of new technology; must be ready, willing and, above all, able to turn a hand to anything.

The Civil Service, like commerce and industry, is looking for the all-purpose recruit, the Renaissance man or woman. It is essentially a "career" service. There are valuable, well established and accepted ways for private sector people to be brought into the Civil Service to provide skills we do not have. But the Civil Service must rely primarily on developing our own skilled managers.

It follows that there is great scope for talented graduates to make a varied and demanding lifetime career.

The process of growing our own skilled managers is being fostered by changes in training and personnel management. For many years we have encouraged and assisted

graduates in specialist disciplines to acquire professional qualifications.

This approach to professionalism is now being extended into areas such as personnel management, where staff are being encouraged to acquire Institute of Personnel Management qualifications.

We are also expanding training for generalists. For some time there has been a substantial training programme for fast-stream administrative recruits. This covers management of staff and other resources, quantitative skills, and matters specific to the context in which government operates.

The emphasis on training in structured management development is now being extended - upwards to senior management, sideways to executive officers.

In the latter case, we are recognizing the considerable management potential in a basic administrative grade to which more than half the entrants are now graduates themselves.

At the most senior levels an intensive training course brings together top managers from the Civil Service, public corporations and private sector companies. Below these levels, in addition to formal training, short-term exchanges of staff between the Civil Service and industry are a growing and valuable experience.

There is scope for more. Training apart, two other developments form part of our concerted drive to improve Civil Service management. Both may serve to

attract ambitious young men and women to government service.

First, unified grading structures have been extended down to middle management level. The idea is to offer no impediment to specialists who wish to move into administration. Such arrangements also make it easier for the talents of all Civil Servants to be used to the full, whatever their original specialism.

Second, we have, after careful research, developed staff appraisal and reporting systems to help to identify and develop talent.

The attraction of the Civil Service is - it always has been - the intrinsic interest of the job. To those who find the process of government fascinating it is a rewarding career. New entrants will find themselves immediately engaged in debating major issues and playing a part in the decision-making process. Political awareness is an essential quality.

But nowadays new entrants will find that alongside their more traditional roles of administration, policy analysis and advice to ministers, they will be increasingly concerned with management where performance is judged in terms of outputs and value for money.

Those who opt for public service are in a privileged position. In return, they will find their intellectual and personal qualities stretched to the limit. They will often be overworked, they will never be bored.

Dennis Trevelyan, as First Civil Service Commissioner, head of the Civil Service Commissioners, who are responsible to the Crown for recruiting on the principle of open competition and selection on merit

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Ability to interpret financial statements of a company, the complexities of corporate finance, international trade and contractual relationships, with communication skills (incl. correspondence) are, inter alia, all essential features for an interesting, and potentially rewarding, career. Candidates, late 20's/early 30's with appropriate qualifications and/or graduates of relevant disciplines, will, either directly or indirectly, be conversant with our activities and the principles which are entailed. Applications with c.v.'s, appropriate to the requirements stated above, should be addressed to: Managing Director, Credit and Guarantee Insurance Company Limited, Colonial House, Mincing Lane, London EC3R 7PN.

COMPANY SECRETARY

(CITY OF LONDON)
£18,000 plus benefits

We are an established Insurance Company underwriting a specialised category of pecuniary loss business. The candidate we are seeking will be required to assume responsibility for the corporate and financial ramifications of the Company reporting directly to the Chief Executive. Accountancy or legal background, with appropriate professional qualifications, is essential. The preferred age is late 20's/early 30's. The scope of this senior appointment will also embrace other wide ranges of interesting duties. We are envisaging that the further prospects will be exceptionally attractive in the short/medium term for a candidate with the ability to become a contributing member of our existing management team. Reply with full c.v. and recent photo to Box No 1287 W The Times.

MANAGEMENT TRAINING

MORGAN STANLEY INTERNATIONAL

London Subsidiary of Leading Wall Street Investment Banking Firm
Controllers Department

Career Development Programme for outstanding University graduates

We are searching for a select few who have the intelligence, discipline and initiative to dedicate all of their skills and energy to pursuing a unique career in the international securities industry.

The role of the Controllers' Department is to provide timely and accurate information for monitoring the firm's financial performance and making important business decisions. The department is organised into business unit controllerships which maintain close, daily contact with each of the firm's major trading areas.

Our Programme Offers:

- An outstanding compensation programme. We offer a starting salary significantly above that which most graduates can obtain in other entry level positions. Thereafter we reward staff strictly according to performance and their ability to take on increasingly complex responsibilities.
- A means of establishing a high growth career in a challenging industry. We offer a significant amount of training in both accounting and in the securities industry, plus the opportunity to work with exceptionally talented securities industry and accounting professionals.
- The objective of the three year training programme is to produce professionals with practical accounting skills and the knowledge to use them as a tool to approach business problems.

Requirements:

Individuals selected for this programme will have performed with distinction during their academic careers and be anticipating an excellent university degree. Analytic and numerate skills are essential.

Please send a comprehensive C.V. and a covering letter in which you outline your reasons for applying for this programme.

Mrs. Lynn Hopping
Morgan Stanley International
Commercial Union Building
1 Undershaft
Leadenhall Street
London E.C.3

INFORMATION TECHNOLOGY MARKETING

One of the largest computer manufacturers in the UK is currently looking to recruit three key marketing executives to contribute to a period of expansion.

SENIOR PRODUCT MANAGER - UNIX £24K + Car
This is an excellent opportunity for product managers looking to expand and broaden their career in a large company environment. You will be involved in the full range of product marketing activities moving into market positioning and strategic planning. Ideally, you will have an in-depth understanding of the Unix marketplace and will be keen to move quickly into full marketing management.

PROMOTIONS MANAGER - VOICE AND NETWORKING £22K + Car
To head up a rapidly expanding division within the strategic planning department. You will need excellent creative and communicative skills. You will be a catalyst with the drive to get things done and will enjoy presenting corporate and product specific campaigns to senior decision makers. Crucially you will appreciate the current business opportunities within networking and will be able to employ promotions to capitalise on them.

MARKETING CONSULTANTS - TARGET ACCOUNTS £18-21K + Car
Two roles exist for strategic marketing executives who are self-motivated and project orientated. Firstly, planning assaults upon either significant competitors or potential corporate accounts. Secondly, working on base accounts, promoting add on products (EG OA) and services. Both roles demand that you are an analytical planner, highly competitive and are able to utilise all available marketing resources to meet set objectives. Crucially, you will be at ease with sales people and will understand the complexities of selling into major accounts.

Contact Chris Matchan or send a full curriculum vitae.

TECHNOLOGY APPOINTMENTS
7 PRINCES STREET, W.1. 01-629 7262

Business Research

Knightsbridge £11,000-£14,000

A large international management consultancy, PA provides wide-ranging services to multinational organisations.

To meet the demands of this expanding market, we need additional Business Researchers to be responsible for monitoring a small number of industries, developing in-depth analyses, and assisting in consultancy projects.

Probably aged 23-25, with a good degree, you must have proven experience in a business research activity. Business awareness, creativity and a sense of humour are key requirements in a job often with demanding timescales.

Salary is geared to age and experience and opportunities exist to progress into consultancy.

Please send full cv, including current salary details, to: Penny Noble, Personnel Officer, PA Consulting Services Limited, Hyde Park House, 60a Knightsbridge, London SW1X 7LE.

PA

COLEFAX & FOWLER

Senior Design Assistant

One of our Senior Partners urgently requires a highly motivated person to join his team of Design Assistants. The work is demanding and involves constant communication with clients, suppliers and admin staff. Typing, reasonable numeracy and an appreciation of architecture and antiques essential. Only those with previous interior design experience at this level should apply. Extremely good salary, 4 weeks holiday, bonus and staff discounts.

For further details please ring 01-483 2231 or write with CV to:

PENNY REED,
COLEFAX & FOWLER,
39 BROOK STREET, LONDON, W.1

YOUNG GRADUATE

FOR IR/PERSONNEL ROLE

CENTRAL LONDON c. £8,000

This is a very interesting opportunity with the British Ports Association, the organisation representing the interests of port authorities and employers to the Government and other external bodies. It calls for a bright, numerate graduate, ideally but not essentially with two years relevant work on degree-related experience who can also demonstrate excellent communication skills.

You will have a wide-ranging brief covering personnel affairs and industrial relations involving you in research, manpower surveys, disputes procedures, recruitment and report writing.

We offer a salary c. £8,000, and benefits which include 22 days holiday and contributory pension scheme.

If you'd welcome the chance to develop your skills and insight into a challenging and changing industry, write with CV to:

MR A. C. Morton,
Personnel & Administration Manager,
British Ports Association,
Commonwealth House,
1-19 New Oxford Street, London WC1A 1DZ

TRAINEE BUSINESS ANALYSTS

We are a rapidly growing business research and planning consultancy. Based in New York and London, we work for major clients such as Shell International, Rockwell, TSB, Warner Communications and Honda.

We wish to recruit new or recent graduates, preferably fluent in a 2nd European language, who are literate, numerate, can effectively communicate, and can demonstrate a mature approach. The work involves field research, travel, analysis and presentation at high levels of pressure.

Please write, enclosing CV and photo to:

Mr Paul Dale, Managing Director, Planned Business Development (UK) Ltd., 68 Old Brompton Road, London SW7 3LD.

ISLINGTON HEALTH AUTHORITY

PRIORITY SERVICES UNIT GENERAL MANAGER

SALARY RANGE £19,000-£21,000+

The Authority which serves an inner city population with an annual revenue budget of £46 million is seeking to appoint an experienced manager for the Priority Services Unit. The management component will include the psychiatric and mental health services in the District (budget £7 million). The major task will be the development of local services to effect the transfer of patients from long-stay hospitals outside the District.

Applicants will need to have skills in the management of change and a capacity for taking personal responsibility for securing action and for managing a multidisciplinary workforce in a complex organisation.

The appointment will be for an initial 3 year fixed term, renewable by mutual agreement. Candidates will be interviewed in accordance with HCMA. Interview questions will be issued by Bryan Harrison, District General Manager (01-272 3070 ext 4120).

Information and application form available from Mrs S. Baker, Acting District Personnel Officer, District Office, Westminster Hospital, Highways W19, Dartmouth Park Hill, London N19 5NF. Tel: 01-272 3070 ext 4116/4123. Closing date: 28 February, 1986

GET INTO ADVERTISING

Expanding Marketing Company requires tele-sales staff for new West End offices. If you're ambitious, enthusiastic, self-motivated and need to earn £250 per week plus.

Call us now on:
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THE CHARTERED ASSOCIATION OF CERTIFIED ACCOUNTANTS

CAREERS OFFICER

Applications are invited for the above London-based position in the Association's Student Services Department.

The Association has over 71,000 students located in 130 countries, and some 29,000 members.

The successful applicant for this new post will be responsible for the information service provided for prospective students and will provide assistance with the production of promotional brochures and information leaflets, as well as undertaking a range of general administrative duties. Applicants should be graduates who can write well and would welcome the opportunity of working as part of a young and enthusiastic team.

The salary will be within the range £7,500-£9,500 p.a.

Full details and application forms may be obtained from Mr. John Donovan, the Chartered Association of Certified Accountants, 39 Lincoln's Inn Fields, London, WC2A 3EE (Tel: 01-242 6856).

The closing date for receipt of applications is Monday, 10 February, 1986.

GENERAL APPOINTMENTS Trade 01-278 9161/5

Property and Construction Management Consultancy

Age 30 to 35 **To £25k + car**

We are a leading UK based international management consultancy offering a wide range of services to commerce and industry.

Expansion and promotion have produced a requirement for additional qualified, experienced professionals in property and construction based in London.


The people we appoint will be able to operate effectively on projects in the UK and overseas and in the private and public sectors. They should have broad experience, including implementing computer systems, in one or more of the following areas:

- Property management.
- Building maintenance.
- Building project estimating, cost control and management.

We require:

- Good degree and membership of RICS.
- At least 5 years relevant experience.
- Analytic and numerate approach.
- Willingness to challenge established views.
- Proven and demonstrable track record.
- Ability to write clear and concise reports.

If you are resident in the UK and would like us to consider you, please send a brief CV, including remuneration history, and a covering letter quoting reference PCMT/2, selling yourself to Dr. Colin Robinson, Peat, Marwick, Mitchell & Co., Management Consultants, 1 Puddle Dock, Blackfriars, London EC4V 3PD.



Jonathan Wren

On behalf of Major City based Merchant and International Banks we seek the following:-

No 1 Marketing - c.£25,000 Plus Full Sales Aid Leasing Benefits Package

Sales Aid Marketing Specialist, aged 29-35 years, to establish a vendor programme operation. Associated technical and back-up skills are essential.

ACA's - UK Taxation Neg £18-£25,000

Graduate ACA's, aged 27-30 years, with experience of corporate taxation, who are keen to utilise their creative financial skills more fully, in an aggressive banking environment. Vacancies exist within a Major US Investment Bank.

Credit Manager £15-£20,000 + Benefits

Proven experience of the medium ticket leasing market, together with the ability to produce in-depth credit proposals and related recommendations.

Operations / Admin Manager Neg £14-£20,000

Sound leasing knowledge is required to oversee existing middle ticket portfolio and sales aid leasing administration. Experience to include systems, documentation, etc.

Sales Aid Leasing Specialists c.£15-£20,000

First class experience gained within a Major office equipment sales aid Company, and proven ability to establish and maintain supplier relationships are pre-requisite qualities for these two new positions.

Please contact Jill Backhouse or Peter Haynes on 01-623 1266.

Jonathan Wren Recruitment Consultants
170 Bishopgate, London EC2M 4LX. Tel: 01-623 1266

Senior Welding Development Engineer

We are part of the world wide Foster Wheeler Organisation manufacturing a wide range of power generation and processing plant for the energy industry at our Works in Hartlepool, County Cleveland.

We are seeking a Senior Welding Development Engineer to lead a small team involved in the development and pre-production activities of new welding technology for production applications. Applicants must have either a degree in Metallurgy/Welding Engineering or other relevant equivalent qualifications, and be familiar with established welding processes and their application in the fabrication industry. Good experience with automated welding techniques will be a major advantage.

We offer an attractive salary and other benefits associated with a major organisation.

Please contact **PERSONNEL DEPARTMENT (HARTLEPOOL, 66688 EXT 212)** for Application form.



FOSTER WHEELER POWER PRODUCTS LTD
BRENDAL ROAD, HARTLEPOOL, CLEVELAND TS25 2BU

MARKETING ASSISTANT

London W1 **c. £10,000**

As market leaders in International Search and Selection we have an urgent requirement for an ambitious graduate with commercial acumen.

Responsibilities will include the development of our expanding International client base via effective monitoring of national press and specialist publications, and the organisation of discussions with senior level executives in the Banking, Finance and Information Technology sectors.

Successful candidates will be in their early to mid-20's with Commercial experience, preferably in a telephone sales environment.

If you are bright, dynamic and enjoy working as part of a professional team in a progressive company then pick up the 'phone and call.

Severly Kemp on 01-408 1670 at
Lloyd Chapman Associates,
160 New Bond Street
London W1Y 0HR

GOVERNMENT OF VICTORIA (AUSTRALIA)
IN LONDON

The London Office of the Agent-General for Victoria, Australia is seeking to employ two suitably qualified people to join its economic advisory team.

The Agent-General is responsible for promoting business opportunities in the State of Victoria and applicants will require professional experience and initiative.

Position 1
ASSISTANT DIRECTOR, ECONOMIC DEVELOPMENT
Salary: £13,870 - £16,630

Duties
Subject to the Director, Economic and Tourist Development, the successful applicant will be required to promote and facilitate within the U.K. and Europe investment and economic development in the State of Victoria.

Applicants should possess:
Extensive experience in relevant U.K./Europe business or banking sectors; a sound knowledge of the Victorian financial and economic environment; promotional and liaison skills; an innovative approach and to have attained a suitable academic level.

Position 2
PROMOTION OFFICER, ECONOMIC DEVELOPMENT
Salary: £11,485 - £13,653

Duties
Reporting to the Assistant Director, Economic Development. To assist in promoting and facilitating within the UK and Europe investment and economic development in the State of Victoria.

Applicants should possess:
A thorough knowledge of the industrial and commercial infrastructure of rural and urban centres in the State of Victoria, and of Government support facilities for industrial development. The ability to liaise with senior management in banking and business and skills in communication are considered essential. To have attained a suitable academic level.

Applications to be lodged with the Office of the Agent-General (envelopes to be endorsed "Applications for Vacancy") by 4 pm on Friday 31st January 1986 addressed to:

Chief Administrative Officer
Victoria House
Melbourne Place
Strand
London WC2B 4LG

SALES AND MARKETING INFORMATION TECHNOLOGY


INPUT LTD., an international company providing planning and consultancy services for the information industry requires further sales and marketing staff.

EUROPEAN SALES - based in London or Europe the person will be responsible for selling INPUT's services in France, Germany and Italy. Fluency in language is an obvious advantage. The successful candidate will have a good sales track record in the computer or related industry.

EUROPEAN MARKETING - based in London office the person will be responsible for the organisation of regular marketing mailings, and client contact. Experience of telephone selling in the computer or related industry is necessary.

Both positions include attractive base salaries and commission based upon performance, and other benefits. Candidates are likely to be aged 25-35 with a good education, be self motivated and wanting to work in a fast growing dynamic company.

Please write or telephone enclosing brief CV with compensation history to **Keith Hocking, Managing Director, INPUT LTD.**, 41 Dover Street, London W1Y 9SE.
Telephone 01-498 9335. Ref: TT 1/86.



DEVELOPMENT/MARKETING MANAGERS INTERNATIONAL FINANCIAL SERVICES

For our group's international programme, we are looking for professionals with banking, investment and financial services background particularly in business development and marketing. The main areas of operation will be Middle East, East Africa, Pakistan and Indian sub-continent. In-depth knowledge of one of these areas and its language will be essential.

Remunerations and other terms flexible and negotiable according to background. Fixed salary and/or commissions on full time or part-time basis, feasible. Managers retired from banks, investment or insurance and financial services companies, may also be considered.

If interested please write in confidence with full particulars/CV to:

THE MANAGING DIRECTOR,
GENERAL CREDIT FINANCE (UK) LTD.,
38-38 NEW BROAD STREET, LONDON EC2M 1NH

Money Market Economist/Journalist

for two new regular market commentaries

Security Pacific Corporation is a Los Angeles-based financial services company with assets of \$50 billion. Its principal subsidiary is Security Pacific National Bank and it has branches in 24 countries around the world.


We need a creative and practical Economist/Journalist who can originate his/her own research and analysis of foreign exchange and capital markets. The successful candidate will make a key contribution to two new reports being published and will also be expected to provide support to the overall marketing effort of the bank.

Reporting to the editor, you will ideally have skills gained from direct practical experience of international financial markets - perhaps in a dealing capacity. You must be able to analyse and interpret factors affecting these markets, in addition some experience of international treasury management will be useful.

You should be able to write fluently and with flair whilst working under the pressure of deadlines. Ideally you are likely to have a degree, or higher degree, in international economics or other relevant qualifications.

Salary will be competitive and based on your experience. The appointment will also attract a full range of banking benefits.

Career details to be sent to: **Patrick J. O'Hara**, Vice President Security Pacific National Bank, 2 Arundel Street, London WC2R 3DF.



UNITED NATIONS ENGLISH TRANSLATORS EXAMINATION

A competitive examination for the recruitment of English Translators will be held on 23 and 24 April 1986 in New York, Geneva, Montreal, Vienna and other locations according to the applications received. The purpose of this Examination is to establish a Register from which present and future vacancies will be filled for English Translators. Translators are expected to serve a minimum of five years in a language post. They are subject to rotation and may be assigned to duty stations in Africa, Asia, Europe, Latin America and New York. As recruitment may lead to a career appointment, the United Nations is looking for candidates who can serve for a substantial number of years. Applicants must have:

(a) ENGLISH as their main language;

(b) a perfect command of ENGLISH and an excellent knowledge of FRENCH and of at least one of the other official languages of the United Nations (Arabic, Chinese, Russian and Spanish). Knowledge of English and of other official languages claimed should be substantiated in the application form. Previous translation experience would be considered an asset;

(c) hold a Degree or an equivalent qualification from a University or Institution of equivalent status at which English is the language of instruction.

Translators are normally offered an initial two-year fixed-term appointment at the P-3 level. If these initial two years of service are satisfactory, they may be promoted to the P-3 level and given a probationary appointment. Starting basic salary \$US 29,815 per annum plus Post Adjustment (\$US 8,069 - net per annum at present but subject to change) and family allowances.

Further information and application forms may be obtained by writing to:

Secretariat Recruitment Section (English Translators Examination)
Office 247
United Nations
Palais des Nations
CH-1211 Geneva 10
Switzerland

enclosing a self-addressed envelope, size at least 9x12 inches, unstamped. Only applicants who meet the required criteria are invited to apply.

ADMINISTRATION MANAGER

Banking Systems Software
NW Surrey **c.£15K + car**

This American-owned company is undergoing a period of dramatic growth in the UK, Europe and elsewhere. It numbers many major financial institutions amongst its customers.

To cope with the accompanying demands on the organisation an Administration Manager is required who may well be working in another computer house and whose skills include premises management, equipment procurement, personnel and training, insurances and contract administration. The initial task will be to move the company into an adjoining new building and supervise the fitting-out.

Other responsibilities will devolve upon the individual with personal and organisational growth.

Full CVs please to **JOHN WEST**,
65A New Bond Street,
London, W1Y 9PE.
Telephones:
01-629 8797,
01-491 7218



WEST DANES & CO.

General Manager Cement Industry

Middle East **c.£35,000 tax free + excellent benefits**


Our client has a substantial investment in advanced technology cement manufacture. In spite of competing in a market which has excess capacity, the company's sales are currently riding on a rising trend and a recent strategic review has shown that there remain exciting opportunities for rapid and profitable growth.

This new appointment represents the first step in the board's plan to realise this potential. The appointee will have full support in the pursuit of available economies in production costs per ton, boosting output and significantly increasing market share.

The requirement is for considerable general management experience in the cement manufacturing industry. Extensive acquaintance with Middle East markets would be a distinct advantage.

Tax free package includes well furnished family accommodation, utilities, car, six weeks annual leave, first class family travel once per year.

Please write, giving details of age, qualifications, experience and salary history, quoting ref. 1996/T, to **M. R. P. Blanckenhagen, Executive Selection Division, Peat, Marwick, Mitchell & Co., 165 Queen Victoria Street, Blackfriars, London EC4V 3PD.**



DATA PROCESSING MANAGER

ca £17,000 + 2 litre car

Unique opportunity to join new multi-million, leading-edge technology specialist vehicle manufacturer.

Applicants, aged 28-40, should preferably have a degree or equivalent in Computer Science or Business Studies, and have successfully led the implementation of computerised manufacturing control systems.

Determination, commitment and ability to communicate are essential characteristics, and familiarity with DG AOS/VS is advantageous.

The position involves the planning, implementation and managing of all aspects of the company's multi-terminal DG MV 10,000 SX super-mini installation, including CAD/CAM, MRP, financial controls and office automation.

Please telephone for an application form or apply in writing with a full C.V. to:

Mrs A Duncan
Joint Managing Director
Duncan Vehicles Limited
Southgate Way
Orton Southgate
Peterborough
Cambs PE2 0YG
Tel: 0733-237371

NATIONAL HEALTH SERVICE CUMBRIA FAMILY PRACTITIONER COMMITTEE ADMINISTRATOR

SCALE 29 £15,443


This is the Chief Officer post to the Independent, statutory Committee responsible for the administration of arrangements for the provision of Family Practitioner Services throughout the county of Cumbria. The area has a population of approximately 480,000 and is served by 282 Family Doctors, 140 Dentists, 100 Chemists and 62 Opticians' premises. Three District Health Authorities provide services within the area. A major programme of computerisation of the FPC administration is anticipated during the next two years.

Prospective candidates should have a demonstrable record of appropriate Management experience and achievement and a relevant professional qualification. An advantage, but not essential, Service administration would be an advantage for non-medical candidates. The salary rises by 5 annual increments after commencement to 219,502 (subject to future pay awards). NHS Superannuation scheme. Relocation expenses payable according to national conditions.

Informal enquiries about the post are welcome by the retiring Administrator Mr W R Mills (Tel: 0228 32141 Ext 236).

Application Forms and further details available from Mr G M Blair, District Personnel Officer, East Cumbria Health Authority, Cumberland Infirmary, Carlisle (Tel: 0228 28444 Ext 458) who is acting as the Committee's agent.

Closing date for applications: Saturday 15th February 1986.



The Council of the Great Britain project invites applications from suitably qualified persons for the position of Project Director. This important Chief Executive's post falls to be filled later this year on the retirement of the present Director after 15 years' service. The Project is of major importance, and is closely concerned with the rescue and exhibition of the first large iron steam ship ever built, designed by Brunel and launched in Bristol in 1843. The Director coordinates the activities of the rescue management team of this complex, multi-national project. Salary will be negotiable. Write to: The Chairman, Dr Basil Greenhill, CB, FRCGS, at 46 Great Britain Project, Gas Ferry Rd, Bristol, BS1 4TY, within 3 weeks of the appearance of this announcement.

THE VICTORIAN SOCIETY
wishes to appoint a new **SECRETARY**

This is the senior administrative post in the National Society concerned with the study and protection of Victorian and Edwardian architecture and other arts.

Administrative experience and ability essential. Salary negotiable.

For details contact:

The Victorian Society
1 Priory Gardens, London W4 1TT.
Tel: 01-994 1013

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Our job search and career counselling services are individually tailored to meet the needs of senior executives (men and women) in mid-career, and get results - guaranteed. Phone -

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Glasgow (01) 225 111
SAS Search and Assessment Services Ltd
Head Office: 23 High St, Banbury OX16 9EJ

HORIZONS

A guide to
career development

How to cope with culture shock

Living and working overseas can be extremely rewarding, but it is also stressful and relatively few companies take effective measures to ease the adjustment in lifestyle. Staff working below par can damage the company's relations to clients and existing staff, as well as losing time and money.

Companies neglect selection, briefing and support of expatriates at their peril, when you consider that the cost of maintaining an expatriate is three times their annual domestic salary.

The technically superior candidates may be less able to cope with stress than a less-qualified colleague. Doctors have long recognized that the combination of two or more changes in the normal constants of everyday life can cause considerable stress, often manifested by physical or mental illness.

Change of home, job, lifestyle and friends, and loss or separation from a marital partner, are all major stress engendering factors. The new expatriate, frequently deprived of his traditional means of support and solace, commonly experiences at least three of these factors.

Most prospective expatriates have given some thought to what their life style will be like in their new posting, but they frequently assume that exercising their professional skills will be similar to doing so at home. Any concern with differences is usually

Becoming an expatriate demands a dramatic change in lifestyle.
Corinne Julius examines this experience

Excluding small talk can appear offensive

with the obvious physical ones, such as the climate. Even then it is hard to envisage how this will affect daily life. Different nationalities do not necessarily share the same assumptions and expectations about life, or about how other people should behave. For example, in Saudi Arabia normal codes of behaviour are very different from those in the UK. The power of religion is considerable. Islam is perceived by Saudi nationals to regulate the legal and political system and the conduct of all aspects of everyday life. To Westerners they may seem harsh, but to the indigenous population that is the way of life.

In the work environment, differences may be masked by the superficial appearance of the work place. An office looks much the same anywhere in the world, but the ways of doing business, motivating and disciplining staff, attitudes to time and concepts of loyalty and management style may vary enormously.

In many parts of the Far East, expatriates become frustrated at the indolence or even insolence of subordinates, who accept a decision without discussion and then choose to ignore it.

The local subordinate perceives the situation quite differently. If a decision is considered to be a poor one, rather than cause a superior loss of face, particularly in public, it is far more politic to act as if no decision

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A common response is hostility to all things local, which can then lead to aggression towards colleagues and family.

Adjusting to life abroad is a long process, but it has well-documented high and lows. If the expatriate is not intimidated into an immediate return home by a hot, smelly and seemingly chaotic arrival, there is likely to be a brief honeymoon period of several weeks. But soon the hassle of achieving even the most trivial task brings on the next stage of what has become known as culture shock.

The tell-tale signs of culture shock are over-dependence on alcohol, continual complaining, denigration of people and things locally, the glorification of the UK, increased aggressiveness and marital problems.

There are three standard responses to culture shock. The most common response occurs when the expatriates, exhausted by trying to achieve objectives defined in British terms, in what is perceived increasingly as an hostile environment, recreates a "Little England".

He falls back on vilifying everything local and as a corollary praising the way things were done at home. This rejection arouses real hostility from local people, setting up a vicious circle. The expatriate spends more and more time with other expatriates and, as a consequence, is less and less effective at his job. The cycle is often only broken with a sharp shock such as home leave.

The second is the complete antithesis, but equally unrealistic. Appalled by the Little Englander mentality, the expatriate goes to the other extreme - "going native" - by

living as a local. This is perceived as patronizing by host country nationals.

The third, and most effective response, is frequently obtained after a period in Little England. The expatriate comes to appreciate the need to adjust to a new culture and the values and expectations of the host country, without abandoning his own.

He understands that the society's values are effective in everyday behaviour and tries to find out why things are as they are. Decisions are taken, but qualitative judgements are not made.

It is almost impossible to avoid culture shock. Ideally, a prospective expatriate needs to find out as much as possible about not only the job, but also the host country before accepting an assignment.

It is essential to try to assess not only what conditions will be like, but what effect expatriation will have on the whole family. Leaving a family in the UK necessitates adjustment by all parties and uprooting the family even more so, especially as wives denied the possibility of continuing their careers abroad, are at the sharp end of culture shock.

Families where the children and spouse are unhappy cannot give support to the working expatriate and are frequently the cause of early termination of contract, or an unhappy and ineffective overseas tour.

A smattering of the local language is a great help

Adequate preparation involves talking through the consequences to, and with, all members of the family. It is essential to gather information on history, geography, climate, politics, government and religion in the country.

Much can be acquired in print, but it is also worth considering a briefing course. The more that is known about the culture the better, including a smattering of the local language.

It also pays to be well-informed on matters that may affect the family such as finance, taxation, letting the house, children's education.

On arrival, time is needed for adjustment both physiological and mental. There is considerably physiological stress in coping with so many new stimuli often in different physical conditions.

Physical strain affects mental state. Being tired and depressed is part of the pattern of adjustment. Trying to understand the reasons for frustrations helps to reduce it, and to make expatriate life a rewarding, exciting and stimulating experience.

Adequate preparation involves talking through the consequences to, and with, all members of the family. It is essential to gather information on history, geography, climate, politics, government and religion in the country.

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It also pays to be well-informed on matters that may affect the family such as finance, taxation, letting the house, children's education.

On arrival, time is needed for adjustment both physiological and mental. There is considerably physiological stress in coping with so many new stimuli often in different physical conditions.

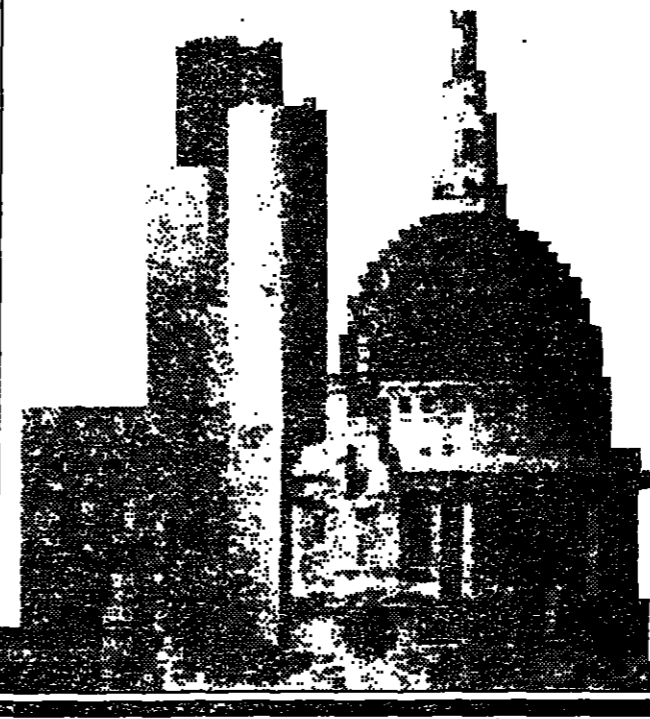
Physical strain affects mental state. Being tired and depressed is part of the pattern of adjustment. Trying to understand the reasons for frustrations helps to reduce it, and to make expatriate life a rewarding, exciting and stimulating experience.

Send a stamped addressed envelope to Special Reports (Expat), Room 137, The Times, 200 Grays Inn Road, London WC1X 8EL for further information on briefing courses and sources of information.

FINANCIAL & ACCOUNTING APPOINTMENTS

FINANCIAL & ACCOUNTING

Would financial institutions seek your advice?



The financial services revolution is here. Powerful conglomerates are emerging to combat aggressive competition from new and unexpected sources. The traditional barriers are crumbling, and tough decisions must be faced as technology forces the pace of change.

High quality impartial advice is a vital commodity in such fast moving markets. As a member of our successful Financial Management Group, your ability to provide it would soon be tested.

You'll work with senior management in all types of financial institutions on a wide variety of assignments. One month you may be advising on dealing risks and controls, the next on management information or treasury.

This is an opportunity to develop your technical and management skills whilst relishing the autonomy that you'll be given. We need graduate Accountants aged 25-32, with experience of financial institutions gained in a major accountancy firm or in the financial services sector who are ready to face tomorrow's challenges today. Your personal skills, enthusiasm and intellect must be outstanding.

We offer a starting salary of £20-33,000 plus a car and other benefits, tailored training, and promotion based solely on merit.

If you're excited by the latest developments in the financial services sector, and meet our criteria, why not send your cv (including a daytime telephone number) to Martin Manning, quoting reference 1520/FT on both envelope and letter.

Deloitte Haskins + Sells

Management Consultancy Division
P.O. Box 198, Hillgate House, 26 Old Bailey, London EC4M 7PL

Creative and Analytical?

Our client, one of the world's largest insurance brokers, has an international network with interests in over 40 countries, including the USA, the UK and Europe. It is committed to further improving the centralised services provided to operating units and seeks outstanding individuals to complement its audit team.

Audit Manager
c£25,000 + car

Reporting to the Director of Audit UK/Europe, key responsibilities will include planning and managing audit involvement, systems development reviews and special investigations.

Candidates, perhaps aged around 30, will be qualified accountants, ACA or ACCA, with practical knowledge of the insurance industry gained in a large professional environment.

Computer Audit
From £20,000 + car

This challenging role offers considerable autonomy for running computer audit, covering existing systems and major new developments, and interacting with key business areas.

Candidates, probably aged under 30, will be qualified accountants with at least 2 years computer audit experience, preferably gained in the financial services sector.

Both positions will involve significant exposure to senior management and strong inter-personal skills are vital. They will offer considerable opportunity for subsequent transfer to line roles. Although City based, there will be a certain amount of foreign travel.

Please reply to Martin Manning in strict confidence, enclosing full personal and career details, quoting reference 1539/A for the Audit Manager position, or 1539/C for the Computer Audit position, on both envelope and letter.

Deloitte Haskins + Sells

Management Consultancy Division
P.O. Box 198, Hillgate House, 26 Old Bailey, London EC4M 7PL

Insolvency

London Base

We are expanding our technical team in the Insolvency Department of Arthur Young. We are looking for someone with imagination, technical competence, and an ability to communicate, who wishes to develop these skills and their career.

This opportunity would suit:

- A young accountant with insolvency experience or
- An editor with a legal or accounting background

As part of this small team, you will be involved with:

- Editing and writing internal and external technical publications
- Advising the Corporate Recovery and Insolvency Practices
- Planning, preparing and presenting training courses

Please write in confidence, enclosing a detailed curriculum vitae to: Kate Atkin, Professional Recruitment Officer, Arthur Young, Rolls House, 7 Rolls Buildings, Fetter Lane, London EC4A 1NH.

Arthur Young
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We provide on-the-job training on the

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Premier UK Merchant Bank International Division ACA's & Solicitors

Our client, one of the leading UK Merchant banks is currently seeking to recruit a recently qualified Chartered Accountant and a recently qualified Solicitor for their International Division.

Based in London, those appointed will be involved in major international project financing, including identification of business opportunities, advice on the most appropriate methods of funding, and negotiation of transactions both fee and asset-based.

Candidates, aged 24-28, will have qualified with a major city practice and will be capable of dealing with clients at the highest levels. Strong interpersonal skills and self-motivation are therefore essential. These represent excellent opportunities for two high calibre individuals to develop careers in a prime institution. Full training will be provided.

In the first instance please contact Andrew Stewart or Jonathan Williams on 01-404 5751 or write to them, quoting ref. 3590, at Michael Page City, 39-41 Parker Street, London WC2B 5LH.

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NP
National Leasing & Finance Co.

Property-based financing

c£30,000 + significant benefits
City based

National Leasing & Finance Co., part of the newly listed International City Holdings PLC group, is at the forefront of the development of new approaches in property funding.

The requirement is for a highly motivated, market-orientated professional with an ability to work with sophisticated financial techniques developed within a multi-disciplinary team environment. The successful applicant will have had at least 2 years front line experience in negotiating major property transactions.

Interested applicants should write enclosing a current c.v. to the address below or phone Robert Walters on 01-734 0493.

Robert Walters Associates
Recruitment Consultants
54-62 Regent Street, London W1R 5PJ.
Telephone: 01-734 0493.

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